

May - 2013

Monthly Statistical Report - Residential by County - NORMLS/CRIS

NEOAT Ashtabula County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings | 150 | 153 | -2.0 | 699 | 713 | -2.0 |
| Sold Listings | 66 | 79 | -16.5 | 264 | 275 | -4.0 |
| \$ Volume - Sold | 5,036,756 | 7,296,519 | -31.0 | 21,374,459 | 22,837,100 | -6.4 |
| Average Sale Price | 76,314 | 92,361 | -17.4 | 80,964 | 83,044 | -2.5 |
| High Sale Price | 269,900 | 525,000 | -48.6 | 402,500 | 525,000 | -23.3 |
| Low Sale Price | 10,000 | 8,000 | 25.0 | 7,500 | 5,000 | 50.0 |
| Average Market Time | 141 | 106 | 33.0 | 129 | 124 | 4.0 |

NEOCU Cuyahoga County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|-------------|-------------|----------|-------------|-------------|----------|
| NewListings | 2273 | 2,027 | 12.1 | 9552 | 9,319 | 2.5 |
| Sold Listings | 1322 | 1,155 | 14.5 | 4811 | 4,136 | 16.3 |
| \$ Volume - Sold | 194,871,944 | 145,207,755 | 34.2 | 615,577,253 | 481,608,248 | 27.8 |
| Average Sale Price | 147,407 | 125,721 | 17.2 | 127,952 | 116,443 | 9.9 |
| High Sale Price | 1,150,000 | 2,400,000 | -52.1 | 3,200,000 | 2,400,000 | 33.3 |
| Low Sale Price | 500 | 2,500 | -80.0 | 500 | 1,200 | -58.3 |
| Average Market Time | 108 | 123 | -12.2 | 112 | 127 | -11.8 |

NEOGE Geauga County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings | 195 | 152 | 28.3 | 699 | 757 | -7.7 |
| Sold Listings | 85 | 73 | 16.4 | 319 | 284 | 12.3 |
| \$ Volume - Sold | 20,024,805 | 17,293,773 | 15.8 | 74,693,020 | 58,551,144 | 27.6 |
| Average Sale Price | 235,586 | 236,901 | -0.6 | 234,147 | 206,166 | 13.6 |
| High Sale Price | 1,200,000 | 1,375,000 | -12.7 | 1,300,000 | 1,375,000 | -5.5 |
| Low Sale Price | 21,000 | 13,000 | 61.5 | 12,000 | 9,000 | 33.3 |
| Average Market Time | 117 | 139 | -15.8 | 137 | 153 | -10.5 |

NEOLA Lake County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings | 453 | 427 | 6.1 | 1960 | 1,866 | 5.0 |
| Sold Listings | 249 | 179 | 39.1 | 934 | 810 | 15.3 |
| \$ Volume - Sold | 39,282,139 | 24,185,764 | 62.4 | 123,440,369 | 103,045,770 | 19.8 |
| Average Sale Price | 157,760 | 135,116 | 16.8 | 132,163 | 127,217 | 3.9 |
| High Sale Price | 2,050,000 | 850,000 | 141.2 | 2,050,000 | 952,000 | 115.3 |
| Low Sale Price | 10,000 | 14,000 | -28.6 | 1,400 | 14,000 | -90.0 |
| Average Market Time | 111 | 109 | 1.8 | 115 | 124 | -7.3 |

NEOLO Lorain County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings | 580 | 486 | 19.3 | 2458 | 2,267 | 8.4 |
| Sold Listings | 314 | 283 | 11.0 | 1240 | 1,094 | 13.3 |
| \$ Volume - Sold | 44,961,043 | 33,994,809 | 32.3 | 167,509,406 | 124,823,212 | 34.2 |
| Average Sale Price | 143,188 | 120,123 | 19.2 | 135,088 | 114,098 | 18.4 |
| High Sale Price | 1,250,000 | 479,000 | 161.0 | 1,250,000 | 705,000 | 77.3 |
| Low Sale Price | 6,700 | 4,500 | 48.9 | 1,000 | 4,005 | -75.0 |
| Average Market Time | 107 | 109 | -1.8 | 101 | 113 | -10.6 |

NEOME Medina County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings | 362 | 345 | 4.9 | 1597 | 1,525 | 4.7 |
| Sold Listings | 218 | 162 | 34.6 | 769 | 668 | 15.1 |
| \$ Volume - Sold | 39,442,541 | 29,553,660 | 33.5 | 131,945,860 | 118,939,404 | 10.9 |
| Average Sale Price | 180,929 | 182,430 | -0.8 | 171,581 | 178,053 | -3.6 |
| High Sale Price | 839,000 | 505,000 | 66.1 | 1,300,000 | 950,000 | 36.8 |
| Low Sale Price | 1,800 | 18,000 | -90.0 | 800 | 12,000 | -93.3 |
| Average Market Time | 98 | 109 | -10.1 | 97 | 108 | -10.2 |

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NEOCA Carroll County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| NewListings | 53 | 42 | 26.2 | 178 | 170 | 4.7 |
| Sold Listings | 26 | 21 | 23.8 | 84 | 69 | 21.7 |
| \$ Volume - Sold | 2,961,975 | 2,951,067 | 0.4 | 8,729,364 | 9,265,527 | -5.8 |
| Average Sale Price | 113,922 | 140,527 | -18.9 | 103,921 | 134,283 | -22.6 |
| High Sale Price | 300,000 | 401,000 | -25.2 | 560,000 | 500,000 | 12.0 |
| Low Sale Price | 30,000 | 25,000 | 20.0 | 14,000 | 25,000 | -44.0 |
| Average Market Time | 98 | 83 | 18.1 | 96 | 105 | -8.6 |

NEOCO Columbiana County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings | 158 | 133 | 18.8 | 626 | 575 | 8.9 |
| Sold Listings | 60 | 62 | -3.2 | 275 | 279 | -1.4 |
| \$ Volume - Sold | 5,842,870 | 4,186,798 | 39.6 | 24,008,389 | 21,323,970 | 12.6 |
| Average Sale Price | 97,381 | 67,529 | 44.2 | 87,303 | 76,430 | 14.2 |
| High Sale Price | 265,000 | 190,000 | 39.5 | 450,000 | 850,000 | -47.1 |
| Low Sale Price | 8,000 | 8,000 | 0.0 | 8,000 | 4,500 | 77.8 |
| Average Market Time | 129 | 97 | 33.0 | 112 | 119 | -5.9 |

NEOCS Coshocton County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| NewListings | 37 | 49 | -24.5 | 188 | 170 | 10.6 |
| Sold Listings | 13 | 13 | 0.0 | 68 | 74 | -8.1 |
| \$ Volume - Sold | 1,256,400 | 1,560,897 | -19.5 | 6,152,978 | 6,137,560 | 0.3 |
| Average Sale Price | 96,646 | 120,069 | -19.5 | 90,485 | 82,940 | 9.1 |
| High Sale Price | 260,000 | 280,000 | -7.1 | 300,000 | 280,000 | 7.1 |
| Low Sale Price | 25,000 | 25,000 | 0.0 | 5,900 | 7,225 | -18.3 |
| Average Market Time | 144 | 136 | 5.9 | 105 | 96 | 9.4 |

NEOMA Mahoning County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings | 412 | 365 | 12.9 | 1709 | 1,645 | 3.9 |
| Sold Listings | 234 | 184 | 27.2 | 924 | 792 | 16.7 |
| \$ Volume - Sold | 23,078,098 | 16,740,872 | 37.9 | 84,781,178 | 68,374,944 | 24.0 |
| Average Sale Price | 98,624 | 90,983 | 8.4 | 91,755 | 86,332 | 6.3 |
| High Sale Price | 750,000 | 630,000 | 19.0 | 770,000 | 905,000 | -14.9 |
| Low Sale Price | 1,500 | 5,500 | -72.7 | 1,000 | 2,800 | -64.3 |
| Average Market Time | 103 | 126 | -18.3 | 102 | 121 | -15.7 |

NEOPO Portage County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings | 238 | 239 | -0.4 | 1168 | 1,089 | 7.3 |
| Sold Listings | 137 | 117 | 17.1 | 564 | 441 | 27.9 |
| \$ Volume - Sold | 21,080,496 | 17,645,355 | 19.5 | 78,638,444 | 62,714,169 | 25.4 |
| Average Sale Price | 153,872 | 150,815 | 2.0 | 139,430 | 142,209 | -2.0 |
| High Sale Price | 460,299 | 504,000 | -8.7 | 865,000 | 797,000 | 8.5 |
| Low Sale Price | 7,100 | 14,000 | -49.3 | 1,200 | 12,200 | -90.2 |
| Average Market Time | 100 | 115 | -13.0 | 104 | 122 | -14.8 |

NEOST Stark County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings | 645 | 559 | 15.4 | 2717 | 2,652 | 2.5 |
| Sold Listings | 334 | 363 | -8.0 | 1464 | 1,334 | 9.7 |
| \$ Volume - Sold | 42,158,092 | 41,623,395 | 1.3 | 170,401,510 | 144,585,590 | 17.9 |
| Average Sale Price | 126,222 | 114,665 | 10.1 | 116,394 | 108,385 | 7.4 |
| High Sale Price | 640,000 | 700,000 | -8.6 | 875,000 | 1,800,000 | -51.4 |
| Low Sale Price | 850 | 6,000 | -85.8 | 100 | 1,000 | -90.0 |
| Average Market Time | 67 | 88 | -23.9 | 76 | 88 | -13.6 |

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NEOSU Summit County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings | 1109 | 973 | 14.0 | 4449 | 4,270 | 4.2 |
| Sold Listings | 621 | 543 | 14.4 | 2146 | 2,119 | 1.3 |
| \$ Volume - Sold | 90,625,610 | 72,790,236 | 24.5 | 291,663,026 | 264,919,499 | 10.1 |
| Average Sale Price | 145,935 | 134,052 | 8.9 | 135,910 | 125,021 | 8.7 |
| High Sale Price | 815,000 | 1,000,000 | -18.5 | 2,350,000 | 1,146,000 | 105.1 |
| Low Sale Price | 1,300 | 4,995 | -74.0 | 650 | 3,000 | -78.3 |
| Average Market Time | 99 | 112 | -11.6 | 102 | 108 | -5.6 |

NEOTR Trumbull County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings | 292 | 290 | 0.7 | 1272 | 1,151 | 10.5 |
| Sold Listings | 161 | 162 | -0.6 | 633 | 651 | -2.8 |
| \$ Volume - Sold | 14,521,290 | 14,662,782 | -1.0 | 50,809,510 | 51,016,266 | -0.4 |
| Average Sale Price | 90,194 | 90,511 | -0.4 | 80,268 | 78,366 | 2.4 |
| High Sale Price | 632,500 | 325,000 | 94.6 | 632,500 | 380,000 | 66.4 |
| Low Sale Price | 10,000 | 4,850 | 106.2 | 1,006 | 2,275 | -55.8 |
| Average Market Time | 104 | 145 | -28.3 | 123 | 146 | -15.8 |

NEOTU Tuscarawas County

| | May-13 | May-12 | Change % | YTD -13 | YTD - 12 | Change % |
|---------------------|------------|-----------|----------|------------|------------|----------|
| NewListings | 139 | 105 | 32.4 | 547 | 494 | 10.7 |
| Sold Listings | 83 | 63 | 31.7 | 313 | 276 | 13.4 |
| \$ Volume - Sold | 11,200,217 | 7,216,020 | 55.2 | 34,128,910 | 28,089,624 | 21.5 |
| Average Sale Price | 134,942 | 114,540 | 17.8 | 109,038 | 101,774 | 7.1 |
| High Sale Price | 470,000 | 338,000 | 39.1 | 470,000 | 409,000 | 14.9 |
| Low Sale Price | 15,000 | 15,001 | 0.0 | 5,000 | 8,500 | -41.2 |
| Average Market Time | 125 | 122 | 2.5 | 108 | 119 | -9.2 |
| High Sale Price | 340,000 | 221,000 | 53.8 | 540,000 | 380,000 | 42.1 |
| Low Sale Price | 4,000 | 2,500 | 60.0 | 1,006 | 2,275 | -55.8 |
| Average Market Time | 107 | 128 | -16.4 | 130 | 146 | -11.0 |

TuscarawasCounty

| | Apr - 13 | Apr - 12 | Change % | YTD - 13 | YTD - 12 | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings | 136 | 122 | 11.5 | 406 | 387 | 4.9 |
| Sold Listings | 65 | 70 | -7.1 | 229 | 213 | 7.5 |
| \$ Volume - Sold | 6,444,620 | 7,732,830 | -16.7 | 22,862,215 | 20,873,574 | 9.5 |
| Average Sale Price | 99,148 | 110,469 | -10.2 | 99,835 | 97,998 | 1.9 |
| High Sale Price | 352,500 | 379,900 | -7.2 | 365,000 | 409,000 | -10.8 |
| Low Sale Price | 6,500 | 14,000 | -53.6 | 5,000 | 8,500 | -41.2 |
| Average Market Time | 91 | 121 | -24.8 | 103 | 118 | -12.7 |

Active 283