

## Monthly Statistical Report - Residential by County - Yes MLS

## Ashtabula County

|                     | Dec-2019   | Dec-2018  | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|-----------|----------|-------------|-------------|----------|
| New Listings        | 68         | 55        | 23.6     | 1,399       | 1,473       | -5.0     |
| Sold Listings       | 82         | 69        | 18.8     | 998         | 963         | 3.6      |
| \$ Volume - Sold    | 11,419,825 | 7,450,459 | 53.3     | 122,956,532 | 109,217,524 | 12.6     |
| Average Sale Price  | 139,266    | 107,977   | 29.0     | 123,202     | 113,413     | 8.6      |
| High Sales Price    | 655,000    | 465,000   | 40.9     | 655,000     | 800,000     | -18.1    |
| Low Sales Price     | 22,000     | 7,000     | 214.3    | 6,500       | 4,000       | 62.5     |
| Average Market Time | 94         | 72        | 30.6     | 91          | 88          | 3.4      |

## Belmont County

|                     | Dec-2019  | Dec-2018  | Change % | YTD - 19   | YTD - 18   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| New Listings        | 27        | 26        | 3.9      | 648        | 585        | 10.8     |
| Sold Listings       | 36        | 30        | 20.0     | 434        | 459        | -5.5     |
| \$ Volume - Sold    | 4,625,051 | 3,814,109 | 21.3     | 62,153,046 | 60,642,088 | 2.5      |
| Average Sale Price  | 128,473   | 127,136   | 1.1      | 143,209    | 132,117    | 8.4      |
| High Sales Price    | 390,000   | 552,000   | -29.4    | 2,250,000  | 675,000    | 233.3    |
| Low Sales Price     | 12,551    | 21,000    | -40.2    | 3,000      | 7,000      | -57.1    |
| Average Market Time | 131       | 138       | -5.1     | 95         | 106        | -10.4    |

## Carroll County

|                     | Dec-2019  | Dec-2018  | Change % | YTD - 19   | YTD - 18   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| New Listings        | 16        | 20        | -20.0    | 441        | 418        | 5.5      |
| Sold Listings       | 19        | 13        | 46.2     | 279        | 270        | 3.3      |
| \$ Volume - Sold    | 4,385,500 | 2,092,900 | 109.5    | 45,745,982 | 41,960,307 | 9.0      |
| Average Sale Price  | 230,815   | 160,992   | 43.4     | 163,964    | 155,408    | 5.5      |
| High Sales Price    | 870,000   | 375,000   | 132.0    | 870,000    | 1,075,000  | -19.1    |
| Low Sales Price     | 32,000    | 66,000    | -51.5    | 7,380      | 10,000     | -26.2    |
| Average Market Time | 85        | 88        | -3.4     | 86         | 102        | -15.7    |

## Columbiana County

|                     | Dec-2019  | Dec-2018  | Change % | YTD - 19    | YTD - 18   | Change % |
|---------------------|-----------|-----------|----------|-------------|------------|----------|
| New Listings        | 51        | 57        | -10.5    | 1,305       | 1,250      | 4.4      |
| Sold Listings       | 73        | 68        | 7.4      | 907         | 842        | 7.7      |
| \$ Volume - Sold    | 8,688,933 | 7,616,765 | 14.1     | 114,553,026 | 97,935,991 | 17.0     |
| Average Sale Price  | 119,026   | 112,011   | 6.3      | 126,298     | 116,313    | 8.6      |
| High Sales Price    | 315,000   | 387,000   | -18.6    | 690,000     | 575,000    | 20.0     |
| Low Sales Price     | 12,000    | 9,000     | 33.3     | 1,200       | 3,500      | -65.7    |
| Average Market Time | 87        | 91        | -4.4     | 89          | 98         | -9.2     |

## Coshocton County

|                     | Dec-2019  | Dec-2018  | Change % | YTD - 19   | YTD - 18   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| New Listings        | 27        | 19        | 42.1     | 471        | 489        | -3.7     |
| Sold Listings       | 22        | 14        | 57.1     | 311        | 296        | 5.1      |
| \$ Volume - Sold    | 2,449,042 | 1,460,500 | 67.7     | 38,179,992 | 32,620,079 | 17.0     |
| Average Sale Price  | 111,320   | 104,321   | 6.7      | 122,765    | 110,202    | 11.4     |
| High Sales Price    | 250,000   | 204,000   | 22.6     | 640,000    | 847,500    | -24.5    |
| Low Sales Price     | 17,000    | 15,000    | 13.3     | 5,000      | 9,000      | -44.4    |
| Average Market Time | 86        | 136       | -36.8    | 88         | 91         | -3.3     |

## Cuyahoga County

|               | Dec-2019 | Dec-2018 | Change % | YTD - 19 | YTD - 18 | Change % |
|---------------|----------|----------|----------|----------|----------|----------|
| New Listings  | 913      | 912      | .1       | 21,078   | 20,924   | .7       |
| Sold Listings | 1,221    | 1,143    | 6.8      | 15,801   | 15,300   | 3.3      |

|                     |             |             |       |               |               |       |
|---------------------|-------------|-------------|-------|---------------|---------------|-------|
| \$ Volume - Sold    | 215,051,900 | 212,685,832 | 1.1   | 2,916,876,440 | 2,667,408,098 | 9.4   |
| Average Sale Price  | 176,127     | 186,076     | -5.4  | 184,600       | 174,340       | 5.9   |
| High Sales Price    | 1,850,000   | 18,000,000  | -89.7 | 4,000,000     | 18,000,000    | -77.8 |
| Low Sales Price     | 3,750       | 7,000       | -46.4 | 775           | 1,225         | -36.7 |
| Average Market Time | 68          | 74          | -8.1  | 64            | 67            | -4.5  |

### Geauga County

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 50         | 51         | -2.0     | 1,570       | 1,475       | 6.4      |
| Sold Listings       | 79         | 72         | 9.7      | 1,086       | 1,017       | 6.8      |
| \$ Volume - Sold    | 24,575,273 | 20,368,642 | 20.7     | 311,801,446 | 293,438,414 | 6.3      |
| Average Sale Price  | 311,079    | 282,897    | 10.0     | 287,109     | 288,533     | -5       |
| High Sales Price    | 1,375,000  | 1,236,215  | 11.2     | 1,422,000   | 1,510,000   | -5.8     |
| Low Sales Price     | 8,800      | 30,000     | -70.7    | 8,800       | 6,500       | 35.4     |
| Average Market Time | 101        | 86         | 17.4     | 87          | 91          | -4.4     |

### Harrison County

|                     | Dec-2019  | Dec-2018 | Change % | YTD - 19  | YTD - 18  | Change % |
|---------------------|-----------|----------|----------|-----------|-----------|----------|
| New Listings        | 7         | 7        | .0       | 153       | 152       | .7       |
| Sold Listings       | 8         | 3        | 166.7    | 82        | 79        | 3.8      |
| \$ Volume - Sold    | 1,273,260 | 159,000  | 700.8    | 9,889,345 | 9,890,435 | .0       |
| Average Sale Price  | 159,157   | 53,000   | 200.3    | 120,601   | 125,195   | -3.7     |
| High Sales Price    | 385,000   | 94,000   | 309.6    | 552,000   | 600,000   | -8.0     |
| Low Sales Price     | 10,000    | 20,000   | -50.0    | 7,800     | 9,900     | -21.2    |
| Average Market Time | 123       | 106      | 16.0     | 92        | 128       | -28.1    |

### Jefferson County

|                     | Dec-2019  | Dec-2018  | Change % | YTD - 19   | YTD - 18   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| New Listings        | 36        | 35        | 2.9      | 759        | 769        | -1.3     |
| Sold Listings       | 40        | 40        | .0       | 549        | 527        | 4.2      |
| \$ Volume - Sold    | 5,089,300 | 5,133,690 | -9       | 59,289,589 | 52,761,701 | 12.4     |
| Average Sale Price  | 127,232   | 128,342   | -9       | 107,995    | 100,117    | 7.9      |
| High Sales Price    | 485,000   | 879,000   | -44.8    | 950,000    | 879,000    | 8.1      |
| Low Sales Price     | 11,000    | 2,500     | 340.0    | 3,000      | 700        | 328.6    |
| Average Market Time | 89        | 133       | -33.1    | 91         | 108        | -15.7    |

### Lake County

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 186        | 187        | -5       | 4,544       | 4,476       | 1.5      |
| Sold Listings       | 246        | 255        | -3.5     | 3,462       | 3,390       | 2.1      |
| \$ Volume - Sold    | 43,742,176 | 43,921,122 | -4       | 611,467,661 | 561,737,576 | 8.9      |
| Average Sale Price  | 177,813    | 172,239    | 3.2      | 176,622     | 165,704     | 6.6      |
| High Sales Price    | 784,000    | 585,000    | 34.0     | 1,085,000   | 1,295,000   | -16.2    |
| Low Sales Price     | 27,000     | 13,000     | 107.7    | 5,000       | 6,500       | -23.1    |
| Average Market Time | 70         | 75         | -6.7     | 68          | 75          | -9.3     |

### Lorain County

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 271        | 269        | .7       | 5,702       | 5,657       | .8       |
| Sold Listings       | 302        | 267        | 13.1     | 4,157       | 3,897       | 6.7      |
| \$ Volume - Sold    | 55,321,209 | 50,869,361 | 8.8      | 790,888,954 | 707,401,460 | 11.8     |
| Average Sale Price  | 183,182    | 190,521    | -3.9     | 190,254     | 181,524     | 4.8      |
| High Sales Price    | 915,000    | 1,775,000  | -48.5    | 2,635,000   | 3,500,000   | -24.7    |
| Low Sales Price     | 8,000      | 10,500     | -23.8    | 4,500       | 4,500       | .0       |
| Average Market Time | 64         | 65         | -1.5     | 63          | 68          | -7.4     |

**Mahoning County**

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 157        | 185        | -15.1    | 3,737       | 3,684       | 1.4      |
| Sold Listings       | 232        | 194        | 19.6     | 2,785       | 2,639       | 5.5      |
| \$ Volume - Sold    | 30,111,519 | 25,183,000 | 19.6     | 371,556,474 | 333,052,757 | 11.6     |
| Average Sale Price  | 129,791    | 129,809    | .0       | 133,413     | 126,204     | 5.7      |
| High Sales Price    | 574,100    | 617,500    | -7.0     | 1,200,000   | 1,130,000   | 6.2      |
| Low Sales Price     | 5,500      | 8,500      | -35.3    | 1,000       | 1,000       | .0       |
| Average Market Time | 86         | 82         | 4.9      | 78          | 81          | -3.7     |

**Medina County**

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 129        | 104        | 24.0     | 3,218       | 3,247       | -9       |
| Sold Listings       | 199        | 155        | 28.4     | 2,496       | 2,473       | .9       |
| \$ Volume - Sold    | 45,854,921 | 35,963,351 | 27.5     | 590,724,409 | 557,431,615 | 6.0      |
| Average Sale Price  | 230,426    | 232,021    | -7       | 236,668     | 225,407     | 5.0      |
| High Sales Price    | 650,000    | 755,000    | -13.9    | 2,185,000   | 1,930,000   | 13.2     |
| Low Sales Price     | 33,000     | 36,000     | -8.3     | 20,000      | 9,400       | 112.8    |
| Average Market Time | 58         | 67         | -13.4    | 54          | 61          | -11.5    |

**Portage County**

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 103        | 98         | 5.1      | 2,522       | 2,422       | 4.1      |
| Sold Listings       | 121        | 126        | -4.0     | 1,809       | 1,721       | 5.1      |
| \$ Volume - Sold    | 22,747,168 | 24,833,569 | -8.4     | 370,006,749 | 331,361,479 | 11.7     |
| Average Sale Price  | 187,993    | 197,091    | -4.6     | 204,536     | 192,540     | 6.2      |
| High Sales Price    | 475,000    | 768,000    | -38.2    | 2,650,000   | 1,625,000   | 63.1     |
| Low Sales Price     | 17,000     | 21,000     | -19.1    | 14,000      | 3,200       | 337.5    |
| Average Market Time | 62         | 71         | -12.7    | 68          | 70          | -2.9     |

**Stark County**

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 345        | 283        | 21.9     | 7,104       | 6,718       | 5.8      |
| Sold Listings       | 354        | 298        | 18.8     | 4,425       | 4,328       | 2.2      |
| \$ Volume - Sold    | 62,473,941 | 43,337,790 | 44.2     | 722,854,704 | 650,616,768 | 11.1     |
| Average Sale Price  | 176,480    | 145,428    | 21.4     | 163,356     | 150,327     | 8.7      |
| High Sales Price    | 4,145,592  | 650,000    | 537.8    | 5,242,019   | 1,310,000   | 300.2    |
| Low Sales Price     | 5,500      | 7,500      | -26.7    | 3,000       | 2,500       | 20.0     |
| Average Market Time | 48         | 49         | -2.0     | 47          | 51          | -7.8     |

**Summit County**

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19      | YTD - 18      | Change % |
|---------------------|------------|------------|----------|---------------|---------------|----------|
| New Listings        | 428        | 394        | 8.6      | 9,831         | 10,082        | -2.5     |
| Sold Listings       | 537        | 512        | 4.9      | 7,367         | 7,489         | -1.6     |
| \$ Volume - Sold    | 94,397,978 | 81,361,717 | 16.0     | 1,308,820,399 | 1,267,650,649 | 3.3      |
| Average Sale Price  | 175,787    | 158,909    | 10.6     | 177,659       | 169,268       | 5.0      |
| High Sales Price    | 840,000    | 1,050,000  | -20.0    | 1,875,000     | 2,000,000     | -6.3     |
| Low Sales Price     | 5,500      | 6,000      | -8.3     | 3,500         | 2,200         | 59.1     |
| Average Market Time | 59         | 63         | -6.4     | 56            | 62            | -9.7     |

**Trumbull County**

|                    | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|--------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings       | 125        | 117        | 6.8      | 2,680       | 2,761       | -2.9     |
| Sold Listings      | 162        | 141        | 14.9     | 2,054       | 2,015       | 1.9      |
| \$ Volume - Sold   | 19,675,495 | 15,161,562 | 29.8     | 237,729,001 | 219,573,018 | 8.3      |
| Average Sale Price | 121,453    | 107,528    | 13.0     | 115,739     | 108,969     | 6.2      |

|                     |         |         |      |         |         |       |
|---------------------|---------|---------|------|---------|---------|-------|
| High Sales Price    | 419,000 | 405,000 | 3.5  | 585,000 | 715,000 | -18.2 |
| Low Sales Price     | 6,000   | 5,900   | 1.7  | 2,500   | 2,310   | 8.2   |
| Average Market Time | 85      | 86      | -1.2 | 80      | 87      | -8.1  |

### Tuscarawas County

|                     | Dec-2019   | Dec-2018   | Change % | YTD - 19    | YTD - 18    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| New Listings        | 50         | 55         | -9.1     | 1,207       | 1,225       | -1.5     |
| Sold Listings       | 75         | 68         | 10.3     | 909         | 872         | 4.2      |
| \$ Volume - Sold    | 11,570,100 | 11,129,800 | 4.0      | 135,293,789 | 121,699,708 | 11.2     |
| Average Sale Price  | 154,268    | 163,673    | -5.8     | 148,838     | 139,563     | 6.7      |
| High Sales Price    | 450,000    | 560,000    | -19.6    | 630,000     | 662,500     | -4.9     |
| Low Sales Price     | 20,000     | 6,900      | 189.9    | 3,300       | 5,000       | -34.0    |
| Average Market Time | 65         | 82         | -20.7    | 65          | 81          | -19.8    |