



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Seth Task, CRS, GREEN, Ohio REALTORS President, 216.276.1626
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's February 2021 Home Sales
DATE: March 22, 2021



Activity across the Ohio housing marketplace stabilized in February, as sales declined a negligible 0.6 percent from the level reached during the month a year ago, according to Ohio REALTORS.

Home sales in February 2021 reached 9,366, a marginal 0.6 percent drop from the 9,418 sales recorded during the month a year ago. The average sales price across Ohio in February reached \$209,945, a 12 percent increase from the \$187,375 mark posted during the month in 2020.

"The Ohio housing marketplace continued to exhibit resiliency in February, as sales activity nearly matched the levels of a year ago combined with a notable uptick in pricing," said Ohio REALTORS President Seth Task. "It is worth noting that February 2020 was a leap year, so our current monthly results reflect one less day of sales activity.

"Additionally, marketplaces throughout the state are reporting inventory levels of homes listed for sale that are nearly half the volume of what was available for sale a year ago," Task added. "Despite the challenges, we're still experiencing brisk activity, as historic low interest rates continue to attract would-be buyers."

Around the state, 14 of the 16 markets tracked experienced an increase in average price for the month compared to February 2020. Additionally, nine local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 35,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Seth Task, CRS, GREEN, President • Scott R. Williams, CEO

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Ohio Local MLS Stats Report for February 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	17	26	52.9%	\$2,627,450	\$4,369,550	66.3%	\$154,556	\$168,060	8.7%
Athens	43	31	-27.9%	\$7,491,487	\$5,525,361	-26.2%	\$174,221	\$178,237	2.3%
Cincinnati	1,592	1,573	-1.2%	\$343,595,936	\$391,987,805	14.1%	\$215,827	\$249,198	15.5%
Columbus	1,976	1,919	-2.9%	\$465,093,096	\$512,167,667	10.1%	\$235,371	\$266,893	13.4%
Dayton	1,002	1,020	1.8%	\$175,434,750	\$197,928,332	12.8%	\$175,085	\$194,047	10.8%
Firelands	180	207	15.0%	\$29,591,020	\$38,840,211	31.3%	\$164,395	\$187,634	14.1%
Greater Ports.	47	35	-25.5%	\$5,189,851	\$3,583,300	-31.0%	\$110,422	\$102,380	-7.3%
Knox	29	26	-10.3%	\$5,726,050	\$4,456,043	-22.2%	\$197,450	\$171,386	-13.2%
Lancaster	27	9	-66.7%	\$4,990,695	\$1,913,970	-61.6%	\$184,841	\$212,663	15.1%
Mansfield	81	98	21.0%	\$10,353,275	\$12,797,650	23.6%	\$127,818	\$130,588	2.2%
Marion	36	43	19.4%	\$5,273,000	\$6,374,207	20.9%	\$146,472	\$148,237	1.2%
MLS Now ¹	3,241	3,183	-1.8%	\$544,238,686	\$585,570,491	7.6%	\$167,923	\$183,968	9.6%
NORIS ²	585	621	6.2%	\$87,562,279	\$101,309,707	15.7%	\$149,679	\$163,140	9.0%
Scioto Valley	88	90	2.3%	\$10,134,700	\$14,074,800	38.9%	\$115,167	\$156,387	35.8%
West Central ³	120	130	8.3%	\$16,032,504	\$21,048,115	31.3%	\$133,604	\$161,909	21.2%
WRIST ⁴	354	355	0.3%	\$51,359,537	\$64,396,108	25.4%	\$145,083	\$181,397	25.0%
Statewide	9,418	9,366	-0.6%	\$1,764,694,316	\$1,966,343,317	11.4%	\$187,375	\$209,945	12.0%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Thursday, March 18, 2021

Ohio Local MLS Stats Report for January through February 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	40	51	27.5%	\$5,467,850	\$7,994,000	46.2%	\$136,696	\$156,745	14.7%
Athens	79	69	-12.7%	\$11,802,187	\$11,861,581	0.5%	\$149,395	\$171,907	15.1%
Cincinnati	2,955	3,129	5.9%	\$642,385,793	\$771,700,404	20.1%	\$217,389	\$246,628	13.5%
Columbus	3,745	3,861	3.1%	\$869,472,905	\$1,023,902,451	17.8%	\$232,169	\$265,191	14.2%
Dayton	1,938	2,050	5.8%	\$334,089,446	\$396,689,451	18.7%	\$172,389	\$193,507	12.3%
Firelands	358	401	12.0%	\$57,616,207	\$75,958,194	31.8%	\$160,939	\$189,422	17.7%
Greater Ports.	126	105	-16.7%	\$14,220,551	\$11,555,028	-18.7%	\$112,862	\$110,048	-2.5%
Knox	70	74	5.7%	\$12,914,660	\$13,169,719	2.0%	\$184,495	\$177,969	-3.5%
Lancaster	48	24	-50.0%	\$8,473,194	\$4,697,570	-44.6%	\$176,525	\$195,732	10.9%
Mansfield	169	193	14.2%	\$21,762,584	\$26,163,050	20.2%	\$128,773	\$135,560	5.3%
Marion	76	84	10.5%	\$10,921,523	\$12,800,714	17.2%	\$143,704	\$152,389	6.0%
MLS Now ¹	6,298	6,447	2.4%	\$1,049,691,174	\$1,210,077,687	15.3%	\$166,671	\$187,696	12.6%
NORIS ²	1,156	1,245	7.7%	\$168,824,621	\$208,886,996	23.7%	\$146,042	\$167,781	14.9%
Scioto Valley	188	163	-13.3%	\$23,521,045	\$24,665,700	4.9%	\$125,112	\$151,323	21.0%
West Central ³	257	268	4.3%	\$34,464,200	\$40,971,543	18.9%	\$134,102	\$152,879	14.0%
WRIST ⁴	685	709	3.5%	\$104,031,851	\$125,066,159	20.2%	\$151,871	\$176,398	16.1%
Statewide	18,188	18,873	3.8%	\$3,369,659,791	\$3,966,160,247	17.7%	\$185,268	\$210,150	13.4%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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CONTACT: 2021 Ohio REALTORS President Seth Task – 216.276.1626

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Beth Rodgers, President | 216.447.4477

Ashland Board

Misty Miller, EO | 419.281.2700
Diane Harper, President | 330.264.2644

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Nadya Hinson, AE | 509.638.5794

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
Daryl Dunn, President | 513.238.7702

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Stephanie Sudbrack-Busam, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
Michael Jones, President | 614.794.9494

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sharon Geier, President | 937.436.2700

East Central Association

Holly Lehigh, EO | 330.343.7736
Deborah Rodriguez, President | 740.264.7131

Firelands Association

David Freitag, CEO | 419.217.0870
Alex Johnson, President | 419.732.0941

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Sibley Poland, President | 740.397.3145

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Sara DiFranco, President | 440.354.3334

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861

Licking County Board

Patty Osborn, EO | 740.345.2151
Jacqueline VanDorn, President | 740.404.6126

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 440.892.2211

Mansfield Association

Lanie Bauer, | 419.756.1130
Elisa Schunatz, President | 419.5589.7368

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Marion Board

Rebecca Williams, EO | 740.387.2928
Jennifer Russell, President | 740.389.2000

Medina County Board

Sherry Stell, EO | 330.722.1000
Robert Wilging, President | 330.722.1000

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Joan Rauh, President | 419.720.5600

(Greater) Portsmouth Area Board

Melanie Partin, EO | 740.352.3368
Terrie Zempter, President | 740.354.1151

Scioto Valley Association

Brenda Free, EO | 740.773.7489

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Carrie McIntosh-Owens, President | 513.677.1830

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark County Association

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Adam Hanzie, President | 330.466.5338

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Bailey Joseph, President | 419.516.3272

WRIST MLS

Stan Hartke, CEO | 937.335.1117

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055