



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Seth Task, CRS, GREEN, Ohio REALTORS President, 216.276.1626
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's April 2021 Home Sales
DATE: May 21, 2021



Activity across the Ohio housing marketplace saw a big gain in April, as sales increased 18 percent from the level reached during the same month a year ago, according to Ohio REALTORS.

Home unit sales in April 2021 reached 12,986, an 18 percent uptick from the 11,006 sales recorded during the month last year. The average sales price across Ohio in March reached \$236,800, a 16.9 percent increase from the \$202,595 mark posted during the month in 2020.

"Activity in April was dynamic throughout Ohio with both sales and values experiencing dramatic increases, showing that the spring home buying season is in full swing," said Ohio REALTORS President Seth Task.

"Despite historically low inventory, we're still seeing strong numbers in both homes sold and average price," Task said. "We're hoping as we continue to move out of the pandemic, more inventory will become available, and we'll continue to see strong home sales trends. Both Ohio Realtors and the National Association of Realtors are working with industry partners in collaboration with local, state and federal governments to explore ways to solve the current inventory shortage."

Around the state, 14 of the 16 markets tracked experienced an increase in average price for the month compared to April 2021. Additionally, 14 local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 35,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for April 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	34	36	5.9%	\$5,170,785	\$6,800,200	31.5%	\$152,082	\$188,894	24.2%
Athens	45	62	37.8%	\$6,793,300	\$12,346,787	81.7%	\$150,962	\$199,142	31.9%
Cincinnati	1,931	2,241	16.1%	\$452,139,524	\$635,570,559	40.6%	\$234,148	\$283,610	21.1%
Columbus	2,277	2,804	23.1%	\$570,181,293	\$818,487,600	43.5%	\$250,409	\$291,900	16.6%
Dayton	1,133	1,357	19.8%	\$212,509,712	\$303,103,444	42.6%	\$187,564	\$223,363	19.1%
Firelands	147	172	17.0%	\$33,676,498	\$46,996,850	39.6%	\$229,092	\$273,238	19.3%
Greater Ports.	47	65	38.3%	\$5,518,300	\$7,831,297	41.9%	\$117,411	\$120,481	2.6%
Knox	31	41	32.3%	\$6,768,400	\$7,170,027	5.9%	\$218,335	\$174,879	-19.9%
Lancaster	30	19	-36.7%	\$4,975,171	\$3,296,850	-33.7%	\$165,839	\$173,518	4.6%
Mansfield	124	121	-2.4%	\$15,789,137	\$17,799,625	12.7%	\$127,332	\$147,104	15.5%
MLS Now ¹	3,784	4,405	16.4%	\$689,129,521	\$910,561,342	32.1%	\$182,117	\$206,711	13.5%
NORIS ²	782	908	16.1%	\$126,548,000	\$171,445,000	35.5%	\$161,826	\$188,816	16.7%
Scioto Valley	59	101	71.2%	\$9,631,400	\$16,059,187	66.7%	\$163,244	\$159,002	-2.6%
West Central ³	172	240	39.5%	\$24,079,405	\$39,051,643	62.2%	\$139,997	\$162,715	16.2%
WRIST ⁴	410	414	1.0%	\$66,849,849	\$78,568,612	17.5%	\$163,048	\$189,779	16.4%
Statewide	11,006	12,986	18.0%	\$2,229,760,295	\$3,075,089,023	37.9%	\$202,595	\$236,800	16.9%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Tuesday, May 18, 2021

Ohio Local MLS Stats Report for January through April 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	108	136	25.9%	\$15,460,935	\$24,634,075	59.3%	\$143,157	\$181,133	26.5%
Athens	191	189	-1.0%	\$30,717,668	\$33,937,418	10.5%	\$160,825	\$179,563	11.7%
Cincinnati	6,892	7,503	8.9%	\$1,559,880,168	\$1,977,336,560	26.8%	\$226,332	\$263,539	16.4%
Columbus	8,495	9,178	8.0%	\$2,067,801,930	\$2,557,018,334	23.7%	\$243,414	\$278,603	14.5%
Dayton	4,431	4,703	6.1%	\$796,208,924	\$962,244,219	20.9%	\$179,691	\$204,602	13.9%
Firelands	542	623	14.9%	\$126,236,719	\$166,075,516	31.6%	\$232,909	\$266,574	14.5%
Greater Ports.	201	208	3.5%	\$22,369,791	\$23,290,235	4.1%	\$111,292	\$111,972	0.6%
Knox	145	155	6.9%	\$27,188,019	\$27,271,411	0.3%	\$187,504	\$175,945	-6.2%
Lancaster	110	63	-42.7%	\$18,398,865	\$11,329,796	-38.4%	\$167,262	\$179,838	7.5%
Mansfield	430	462	7.4%	\$53,194,971	\$64,885,183	22.0%	\$123,709	\$140,444	13.5%
MLS Now ¹	14,251	15,152	6.3%	\$2,486,664,388	\$2,954,010,571	18.8%	\$174,491	\$194,958	11.7%
NORIS ²	2,837	3,144	10.8%	\$445,554,000	\$566,592,000	27.2%	\$157,051	\$180,214	14.7%
Scioto Valley	350	418	19.4%	\$47,668,520	\$62,836,545	31.8%	\$136,196	\$150,327	10.4%
West Central ³	570	675	18.4%	\$80,875,741	\$107,027,413	32.3%	\$141,887	\$158,559	11.8%
WRIST ⁴	1,518	1,583	4.3%	\$234,301,750	\$285,863,379	22.0%	\$154,349	\$180,583	17.0%
Statewide	41,071	44,192	7.6%	\$8,012,522,389	\$9,824,352,655	22.6%	\$195,090	\$222,311	14.0%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, May 18, 2021

CONTACT: 2021 Ohio REALTORS President Seth Task – 216.276.1626

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Beth Rodgers, President | 216.447.4477

Ashland Board

Misty Miller, EO | 419.281.2700
Diane Harper, President | 330.264.2644

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Nadya Hinson, AE | 509.638.5794
Joshua Bodimer, President | 740.446.3643

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
Daryl Dunn, President | 513.238.7702

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Stephanie Sudbrack-Busam, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
Michael Jones, President | 614.794.9494

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sharon Geier, President | 937.436.2700

Delaware County Board

Joni Regula, EO | 740.363.3227
April Scowden, President | 614.825.2940

East Central Association

Holly Lehigh, EO | 330.343.7736
Deborah Rodriguez, President | 740.264.7131

Firelands Association

David Freitag, CEO | 419.217.0870
Alex Johnson, President | 419.732.0941

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Roberta Lepi, President | 740.516.3272

Knox County Board

Jeri Scott, EO | 740.392.8490
Sibley Poland, President | 740.397.3145

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Sara DiFranco, President | 440.354.3334

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Cindy Collins, President | 614.944.5900

Licking County Board

Patty Osborn, EO | 740.345.2151
Jacqueline VanDorn, President | 740.404.6126

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 440.892.2211

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Elisa Schunatz, President | 419.5589.7368

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Robert Wilging, President | 330.722.1000

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Joan Rauh, President | 419.720.5600

(Greater) Portsmouth Area Board

Kayla Reed, EO | 740.353.3079
Terrie Zempter, President | 740.354.1151

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Marian Everhart, President | 740.998.4021

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Carrie McIntosh-Owens, President | 513.677.1830

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark Trumbull Area REALTORS

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Adam Hanzie, President | 330.466.5338

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Bailey Joseph, President | 419.516.3272

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055