



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Seth Task, CRS, GREEN, Ohio REALTORS President, 216.276.1626
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's May 2021 Home Sales
DATE: June 22, 2021



Activity across the Ohio housing marketplace was brisk in May, as sales increased 19.8 percent from the level reached during the same month a year ago, according to Ohio REALTORS.

Home unit sales in May 2021 reached 14,130, a 19.8 percent jump from the 11,790 sales recorded during the month last year. The average sales price across Ohio in May reached \$243,641, an 18.1 percent increase from the \$206,240 mark posted during the month in 2020.

"The Ohio housing market maintained its momentum in May, as both sales activity and values experienced healthy gains," said Ohio REALTORS President Seth Task. "The May results are a clear indication that the traditional spring home buying season is in full bloom.

"Consumers are determined to achieve their ownership dreams despite the challenges that our current marketplace presents with historically low inventory levels throughout most markets," Task said. "We remain bullish that as our state and nation collectively work toward putting the pandemic in our rear-view mirror, we will see an uptick in homes listed for sale and bring balance to the marketplace. Both Ohio REALTORS and the National Association of REALTORS are working with industry partners in collaboration with local, state and federal governments to explore ways to solve the current inventory shortage."

Around the state, 12 of the 16 markets tracked experienced an increase in average price for the month compared to May 2021. Additionally, 12 local markets showed an increase in sales activity compared to a year ago.

Sales through the first five months of 2021 reached 58,829, a 10.7 percent increase from the 53,155 sales posted during the same period a year ago. The average sales price year-to-date of \$226,291 is a 15.1 percent increase from the January to May 2020 mark of \$196,684.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

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Ohio Local MLS Stats Report for May 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	30	30	0.0%	\$4,891,900	\$4,269,600	-12.7%	\$163,063	\$142,320	-12.7%
Athens	51	79	54.9%	\$8,702,316	\$16,244,606	86.7%	\$170,634	\$205,628	20.5%
Cincinnati	1,970	2,372	20.4%	\$471,454,351	\$685,266,375	45.4%	\$239,317	\$288,898	20.7%
Columbus	2,542	3,003	18.1%	\$657,584,896	\$946,326,381	43.9%	\$258,688	\$315,127	21.8%
Dayton	1,285	1,476	14.9%	\$242,781,843	\$336,060,219	38.4%	\$188,935	\$227,683	20.5%
Firelands	233	285	22.3%	\$45,188,836	\$49,881,000	10.4%	\$193,944	\$175,021	-9.8%
Greater Ports.	54	53	-1.9%	\$6,763,570	\$8,477,944	25.3%	\$125,251	\$159,961	27.7%
Knox	43	35	-18.6%	\$7,397,577	\$8,100,506	9.5%	\$172,037	\$231,443	34.5%
Lancaster	33	22	-33.3%	\$5,985,410	\$4,185,185	-30.1%	\$181,376	\$190,236	4.9%
Mansfield	103	140	35.9%	\$14,902,174	\$22,057,187	48.0%	\$144,681	\$157,551	8.9%
MLS Now ¹	3,953	4,777	20.8%	\$728,200,665	\$1,019,531,699	40.0%	\$184,215	\$213,425	15.9%
NORIS ²	780	1,077	38.1%	\$125,596,209	\$203,530,184	62.1%	\$161,021	\$188,979	17.4%
Scioto Valley	104	122	17.3%	\$16,253,462	\$18,592,766	14.4%	\$156,283	\$152,400	-2.5%
West Central ³	157	186	18.5%	\$23,164,450	\$30,831,740	33.1%	\$147,544	\$165,762	12.3%
WRIST ⁴	452	473	4.6%	\$72,696,735	\$89,298,360	22.8%	\$160,833	\$188,791	17.4%
Statewide	11,790	14,130	19.8%	\$2,431,564,394	\$3,442,653,752	41.6%	\$206,240	\$243,641	18.1%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Thursday, June 17, 2021

Ohio Local MLS Stats Report for January through May 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashtland	138	166	20.3%	\$20,352,835	\$28,903,675	42.0%	\$147,484	\$174,119	18.1%
Athens	243	268	10.3%	\$39,450,995	\$50,182,024	27.2%	\$162,350	\$187,246	15.3%
Cincinnati	8,862	9,899	11.7%	\$2,031,334,519	\$2,669,829,442	31.4%	\$229,219	\$269,707	17.7%
Columbus	11,061	12,351	11.7%	\$2,731,237,425	\$3,533,114,709	29.4%	\$246,925	\$286,059	15.8%
Dayton	5,743	6,204	8.0%	\$1,042,922,477	\$1,303,142,463	25.0%	\$181,599	\$210,049	15.7%
Firelands	1,034	1,193	15.4%	\$171,425,555	\$215,956,516	26.0%	\$165,789	\$181,020	9.2%
Greater Ports.	255	261	2.4%	\$29,133,361	\$31,768,229	9.0%	\$114,248	\$121,717	6.5%
Knox	189	193	2.1%	\$35,967,446	\$36,564,912	1.7%	\$190,304	\$189,456	-0.4%
Lancaster	143	87	-39.2%	\$24,384,275	\$15,639,281	-35.9%	\$170,519	\$179,762	5.4%
Mansfield	533	608	14.1%	\$68,097,145	\$87,641,270	28.7%	\$127,762	\$144,147	12.8%
MLS Now ¹	18,204	19,929	9.5%	\$3,215,465,053	\$3,973,522,270	23.6%	\$176,635	\$199,384	12.9%
NORIS ²	3,618	4,224	16.7%	\$570,554,376	\$771,763,267	35.3%	\$157,699	\$182,709	15.9%
Scioto Valley	454	546	20.3%	\$63,921,982	\$82,141,211	28.5%	\$140,797	\$150,442	6.8%
West Central ³	698	831	19.1%	\$99,907,666	\$133,373,478	33.5%	\$143,134	\$160,498	12.1%
WRIST ⁴	1,980	2,069	4.5%	\$310,586,866	\$378,902,439	22.0%	\$156,862	\$183,133	16.7%
Statewide	53,155	58,829	10.7%	\$10,454,741,976	\$13,312,445,186	27.3%	\$196,684	\$226,291	15.1%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

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Thursday, June 17, 2021

CONTACT: 2021 Ohio REALTORS President Seth Task – 216.276.1626

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Beth Rodgers, President | 216.447.4477

Ashland Board

Misty Miller, EO | 419.281.2700
Diane Harper, President | 330.264.2644

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Nadya Hinson, AE | 509.638.5794
Joshua Bodimer, President | 740.446.3643

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
Daryl Dunn, President | 513.238.7702

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Stephanie Sudbrack-Busam, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
Michael Jones, President | 614.794.9494

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sharon Geier, President | 937.436.2700

Delaware County Board

Joni Regula, EO | 740.363.3227
April Scowden, President | 614.825.2940

East Central Association

Holly Lehigh, EO | 330.343.7736
Deborah Rodriguez, President | 740.264.7131

Firelands Association

David Freitag, CEO | 419.217.0870
Alex Johnson, President | 419.732.0941

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Roberta Lepi, President | 740.516.3272

Knox County Board

Jeri Scott, EO | 740.392.8490
Sibley Poland, President | 740.397.3145

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Sara DiFranco, President | 440.354.3334

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Cindy Collins, President | 614.944.5900

Licking County Board

Patty Osborn, EO | 740.345.2151
Jacqueline VanDorn, President | 740.404.6126

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 440.892.2211

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Elisa Schunatz, President | 419.5589.7368

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Robert Wilging, President | 330.722.1000

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Joan Rauh, President | 419.720.5600

(Greater) Portsmouth Area Board

Kayla Reed, EO | 740.353.3079
Terrie Zempter, President | 740.354.1151

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Marian Everhart, President | 740.998.4021

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Carrie McIntosh-Owens, President | 513.677.1830

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark Trumbull Area REALTORS

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Adam Hanzie, President | 330.466.5338

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Bailey Joseph, President | 419.516.3272

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055