



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Seth Task, CRS, GREEN, Ohio REALTORS President, 216.276.1626
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's June 2021 Home Sales
DATE: July 22, 2021



Activity across the Ohio housing marketplace rose in June, as sales increased 10.2 percent from the level reached during the month a year ago, according to Ohio REALTORS.

Homes sales in June 2021 reached 16,552, a 10.2 percent uptick from the 15,024 sales recorded during the month a year ago. The average sales price across Ohio in June reached \$256,094, a 17.9 percent increase from the \$217,302 mark posted during the month in 2020.

"Despite the persistent low inventory levels of homes being marketed for sale throughout Ohio, consumers are continuing to push the housing marketplace forward with brisk sales activity and rising prices as they take advantage of historic low interest rates," said Ohio REALTORS President Seth Task.

"While inventory of homes listed for sale continue to lag the level posted a year ago, many markets are beginning to experience an uptick in listings...a welcome sign to be sure," Task added. "Ohio REALTORS and the National Association of REALTORS are continuing to work with industry partners and elected officials at all levels of government to find solutions to boost the supply of housing in all price points to ease pressure and expand opportunities."

Around the state, 14 of the 15 markets tracked experienced an increase in average price for the month compared to June 2020. Additionally, 12 local markets in June showed an increase in sales activity compared to a year ago.

Through the first half of 2021, both home sales activity and average pricing have increased when compared to the six-month period a year ago. Sales through second quarter 2021 reached 75,536, a 10.6 percent increase from the 68,272 level of a year ago. The average price of \$232,780 at the midpoint of the year marks a 15.8 percent increase from the 2020 average of \$201,090.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

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Ohio Local MLS Stats Report for June 2021

| MLS | Number of Units Sold | | | Dollar Volume | | | Average Sale Price | | |
|---------------------------|----------------------|---------------|--------------|------------------------|------------------------|--------------|--------------------|------------------|--------------|
| | 2020 | 2021 | %Change | 2020 | 2021 | %Change | 2020 | 2021 | % Change |
| Ashland | 33 | 41 | 24.2% | \$4,623,300 | \$7,240,800 | 56.6% | \$140,100 | \$176,605 | 26.1% |
| Athens | 68 | 80 | 17.6% | \$11,532,094 | \$15,799,612 | 37.0% | \$169,590 | \$197,495 | 16.5% |
| Cincinnati | 2,542 | 2,819 | 10.9% | \$646,087,840 | \$848,199,121 | 31.3% | \$254,165 | \$300,887 | 18.4% |
| Columbus | 3,151 | 3,644 | 15.6% | \$860,286,020 | \$1,152,258,308 | 33.9% | \$273,020 | \$316,207 | 15.8% |
| Dayton | 1,624 | 1,731 | 6.6% | \$334,301,525 | \$408,759,125 | 22.3% | \$205,851 | \$236,140 | 14.7% |
| Firelands | 326 | 304 | -6.7% | \$58,852,801 | \$65,479,340 | 11.3% | \$180,530 | \$215,393 | 19.3% |
| Greater Ports. | 71 | 73 | 2.8% | \$8,036,750 | \$13,123,069 | 63.3% | \$113,194 | \$179,768 | 58.8% |
| Knox | 52 | 44 | -15.4% | \$10,180,400 | \$10,546,247 | 3.6% | \$195,777 | \$239,687 | 22.4% |
| Lancaster | 32 | 27 | -15.6% | \$5,682,797 | \$4,498,610 | -20.8% | \$177,587 | \$166,615 | -6.2% |
| Mansfield | 163 | 160 | -1.8% | \$24,046,615 | \$27,583,657 | 14.7% | \$147,525 | \$172,398 | 16.9% |
| MLS Now ¹ | 4,978 | 5,556 | 11.6% | \$959,510,889 | \$1,275,988,174 | 33.0% | \$192,750 | \$229,659 | 19.1% |
| NORIS ² | 1,098 | 1,199 | 9.2% | \$192,483,710 | \$242,349,998 | 25.9% | \$175,304 | \$202,127 | 15.3% |
| Scioto Valley | 121 | 123 | 1.7% | \$18,331,528 | \$23,491,314 | 28.1% | \$151,500 | \$190,986 | 26.1% |
| West Central ³ | 209 | 235 | 12.4% | \$30,082,268 | \$39,373,340 | 30.9% | \$143,934 | \$167,546 | 16.4% |
| WRIST ⁴ | 556 | 516 | -7.2% | \$100,707,526 | \$104,183,293 | 3.5% | \$181,129 | \$201,906 | 11.5% |
| Statewide | 15,024 | 16,552 | 10.2% | \$3,264,746,063 | \$4,238,874,008 | 29.8% | \$217,302 | \$256,094 | 17.9% |

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Monday, July 19, 2021

Ohio Local MLS Stats Report for January through June 2021

| MLS | Number of Units Sold | | | Dollar Volume | | | Average Sale Price | | |
|---------------------------|----------------------|---------------|--------------|-------------------------|-------------------------|--------------|--------------------|------------------|--------------|
| | 2020 | 2021 | %Change | 2020 | 2021 | %Change | 2020 | 2021 | % Change |
| Ashland | 171 | 210 | 22.8% | \$24,976,135 | \$36,844,375 | 47.5% | \$146,059 | \$175,449 | 20.1% |
| Athens | 310 | 348 | 12.3% | \$50,952,078 | \$65,981,636 | 29.5% | \$164,362 | \$189,602 | 15.4% |
| Cincinnati | 11,404 | 12,745 | 11.8% | \$2,677,422,359 | \$3,524,964,643 | 31.7% | \$234,779 | \$276,576 | 17.8% |
| Columbus | 14,235 | 16,033 | 12.6% | \$3,597,398,025 | \$4,695,424,380 | 30.5% | \$252,715 | \$292,860 | 15.9% |
| Dayton | 7,378 | 7,964 | 7.9% | \$1,379,708,002 | \$1,716,486,488 | 24.4% | \$187,003 | \$215,531 | 15.3% |
| Firelands | 1,360 | 1,497 | 10.1% | \$230,278,356 | \$281,435,856 | 22.2% | \$169,322 | \$188,000 | 11.0% |
| Greater Ports. | 326 | 350 | 7.4% | \$37,170,111 | \$47,257,679 | 27.1% | \$114,019 | \$135,022 | 18.4% |
| Knox | 224 | 217 | -3.1% | \$42,452,046 | \$42,858,659 | 1.0% | \$189,518 | \$197,505 | 4.2% |
| Lancaster | 175 | 116 | -33.7% | \$30,067,072 | \$20,281,891 | -32.5% | \$171,812 | \$174,844 | 1.8% |
| Mansfield | 696 | 770 | 10.6% | \$92,143,760 | \$115,423,817 | 25.3% | \$132,390 | \$149,901 | 13.2% |
| MLS Now ¹ | 23,182 | 25,486 | 9.9% | \$4,174,975,952 | \$5,252,800,444 | 25.8% | \$180,096 | \$206,105 | 14.4% |
| NORIS ² | 4,716 | 5,428 | 15.1% | \$763,038,086 | \$1,015,224,265 | 33.1% | \$161,798 | \$187,035 | 15.6% |
| Scioto Valley | 575 | 672 | 16.9% | \$82,253,510 | \$106,164,425 | 29.1% | \$143,050 | \$157,983 | 10.4% |
| West Central ³ | 994 | 1,111 | 11.8% | \$138,274,268 | \$178,620,568 | 29.2% | \$139,109 | \$160,775 | 15.6% |
| WRIST ⁴ | 2,526 | 2,589 | 2.5% | \$407,706,011 | \$483,475,432 | 18.6% | \$161,404 | \$186,742 | 15.7% |
| Statewide | 68,272 | 75,536 | 10.6% | \$13,728,815,771 | \$17,583,244,558 | 28.1% | \$201,090 | \$232,780 | 15.8% |

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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Monday, July 19, 2021

CONTACT: 2021 Ohio REALTORS President Seth Task – 216.276.1626

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Beth Rodgers, President | 216.447.4477

Ashland Board

Misty Miller, EO | 419.281.2700
Diane Harper, President | 330.264.2644

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Nadya Hinson, AE | 509.638.5794
Joshua Bodimer, President | 740.446.3643

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
Daryl Dunn, President | 513.238.7702

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Stephanie Sudbrack-Busam, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
Michael Jones, President | 614.794.9494

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sharon Geier, President | 937.436.2700

Delaware County Board

Joni Regula, EO | 740.363.3227
April Scowden, President | 614.825.2940

East Central Association

Holly Lehigh, EO | 330.343.7736
Deborah Rodriguez, President | 740.264.7131

Firelands Association

David Freitag, CEO | 419.217.0870
Alex Johnson, President | 419.732.0941

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Roberta Lepi, President | 740.516.3272

Knox County Board

Jeri Scott, EO | 740.392.8490
Sibley Poland, President | 740.397.3145

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Sara DiFranco, President | 440.354.3334

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Cindy Collins, President | 614.944.5900

Licking County Board

Patty Osborn, EO | 740.345.2151
Jacqueline VanDorn, President | 740.404.6126

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 440.892.2211

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Elisa Schunatz, President | 419.5589.7368

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Robert Wilging, President | 330.722.1000

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Joan Rauh, President | 419.720.5600

(Greater) Portsmouth Area Board

Kayla Reed, EO | 740.353.3079
Terrie Zempter, President | 740.354.1151

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Marian Everhart, President | 740.998.4021

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Carrie McIntosh-Owens, President | 513.677.1830

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark Trumbull Area REALTORS

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Adam Hanzie, President | 330.466.5338

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Bailey Joseph, President | 419.516.3272

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055