



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's December & Year-End 2021 Home Sales
DATE: January 20, 2022



The Ohio housing marketplace was remarkably resilient in 2021 as the sector surpassed the prior year's levels in sales activity, average sales price and total dollar volume, according to Ohio REALTORS.

Homes sales reached 169,585 in 2021, a 5.2 percent increase from the 2020 year-end level of 161,231. The average sales price across Ohio in 2021 reached \$239,295, a 12.3 percent increase from the \$213,051 mark posted during 2020. Finally, total dollar volume in 2021 reached \$40.6 billion, a 18.1 percent increase from the 2020 level of \$34.4 billion.

"The foundation of Ohio's housing market is remarkably strong, as the sector posted healthy gains in both the number of homes sold and average price in 2021," said Ohio REALTORS President John Mangas. "Throughout the year Ohioans opted to make a move, despite persistent challenges of the ongoing COVID pandemic and a tight supply of homes listed for sale throughout the state.

"Ohio's REALTOR community is proud to have played an integral role in helping people navigate the complexities of the home buying process and, most importantly, being trusted partners in making the dream of home ownership a reality," Mangas continued.

Sales in December 2021 reached 14,270, a 2.6 percent increase from the December 2020 level of 13,905. The market also posted a gain in average home price in December, reaching \$233,230, a 6.7 percent increase from the \$218,518 mark posted in December 2020.

Around the state, all 16 markets tracked experienced an increase in average sales price for the year compared to 2020. In terms of sales activity, 14 of the 16 local markets posted year-end increases compared to 2020.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

John Mangas, President • Scott R. Williams, RCE, CEO

200 E. Town St. • Columbus OH, 43215-4648

P 614.228.6675 • F 614.228.2601 • info@ohiorealtors.org • www.ohiorealtors.org



Ohio Local MLS Stats Report for December 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	47	45	-4.3%	\$8,831,175	\$8,419,692	-4.7%	\$187,897	\$187,104	-0.4%
Athens	53	64	20.8%	\$8,800,725	\$12,122,545	37.7%	\$166,051	\$189,415	14.1%
Cincinnati	2,292	2,232	-2.6%	\$586,695,861	\$610,152,615	4.0%	\$255,976	\$273,366	6.8%
Columbus	2,715	2,897	6.7%	\$743,969,730	\$842,777,323	13.3%	\$274,022	\$290,914	6.2%
Dayton	1,448	1,471	1.6%	\$289,114,444	\$321,716,537	11.3%	\$199,665	\$218,706	9.5%
Firelands	300	291	-3.0%	\$52,230,033	\$58,469,736	11.9%	\$174,100	\$200,927	15.4%
Greater Ports.	66	55	-16.7%	\$7,676,394	\$8,580,060	11.8%	\$116,309	\$156,001	34.1%
Knox	53	50	-5.7%	\$10,289,505	\$10,444,127	1.5%	\$194,142	\$208,883	7.6%
Lancaster	32	35	9.4%	\$6,633,200	\$7,130,980	7.5%	\$207,288	\$203,742	-1.7%
Mansfield	158	159	0.6%	\$22,335,473	\$26,107,486	16.9%	\$141,364	\$164,198	16.2%
MLS Now ¹	5,016	5,123	2.1%	\$987,329,041	\$1,075,772,929	9.0%	\$196,836	\$209,989	6.7%
NORIS ²	940	1,054	12.1%	\$174,189,212	\$197,416,057	13.3%	\$185,308	\$187,302	1.1%
Scioto Valley	86	97	12.8%	\$14,514,100	\$17,209,345	18.6%	\$168,769	\$177,416	5.1%
West Central ³	181	204	12.7%	\$30,176,315	\$33,428,294	10.8%	\$166,720	\$163,864	-1.7%
WRIST ⁴	518	493	-4.8%	\$95,704,802	\$98,445,878	2.9%	\$184,758	\$199,687	8.1%
Statewide	13,905	14,270	2.6%	\$3,038,490,010	\$3,328,193,604	9.5%	\$218,518	\$233,230	6.7%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Tuesday, January 18, 2022

Ohio Local MLS Stats Report for January through December 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	445	506	13.7%	\$75,748,239	\$91,314,846	20.6%	\$170,221	\$180,464	6.0%
Athens	701	782	11.6%	\$120,198,389	\$150,133,062	24.9%	\$171,467	\$191,986	12.0%
Cincinnati	26,721	27,732	3.8%	\$6,621,003,880	\$7,792,600,168	17.7%	\$247,783	\$280,997	13.4%
Columbus	33,431	36,489	9.1%	\$8,886,795,575	\$10,873,393,599	22.4%	\$265,825	\$297,991	12.1%
Dayton	17,283	17,618	1.9%	\$3,402,979,256	\$3,863,776,025	13.5%	\$196,897	\$219,308	11.4%
Firelands	3,288	3,320	1.0%	\$589,817,956	\$666,899,867	13.1%	\$179,385	\$200,873	12.0%
Greater Ports.	632	668	5.7%	\$77,448,919	\$94,770,882	22.4%	\$122,546	\$141,873	15.8%
Knox	537	546	1.7%	\$105,901,454	\$117,582,899	11.0%	\$197,209	\$215,353	9.2%
Lancaster	392	276	-29.6%	\$73,744,771	\$124,821,557	69.3%	\$188,124	\$452,252	140.4%
Mansfield	1,611	1,819	12.9%	\$228,131,089	\$291,516,142	27.8%	\$141,608	\$160,262	13.2%
MLS Now ¹	55,653	58,096	4.4%	\$10,685,686,389	\$12,412,077,635	16.2%	\$192,006	\$213,648	11.3%
NORIS ²	11,133	11,979	7.6%	\$1,920,755,705	\$2,298,115,310	19.6%	\$172,528	\$191,845	11.2%
Scioto Valley	1,141	1,277	11.9%	\$179,794,795	\$226,900,151	26.2%	\$157,577	\$177,682	12.8%
West Central ³	2,316	2,581	11.4%	\$343,072,890	\$423,638,730	23.5%	\$148,132	\$164,137	10.8%
WRIST ⁴	5,947	5,896	-0.9%	\$1,039,277,889	\$1,153,336,769	11.0%	\$174,757	\$195,613	11.9%
Statewide	161,231	169,585	5.2%	\$34,350,357,196	\$40,580,877,642	18.1%	\$213,051	\$239,295	12.3%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

*****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.***

Tuesday, January 18, 2022

CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Candice Eberhardt, President | 330.608.1776

Ashland Board

Misty Miller, EO | 419.281.2700
April Ochier, President | 419.651.6902

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Meranda Chesser, Interim EO | 740.856.0550
Shannon Freed, President | 614.603.3030

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Ronald Bryer, President | 330.385.2311

Butler-Warren Association

Leslie Besl, EO | 513.939.2881

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Kay Edwards, President | 513.227.3441

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Sue Van Woerkom, President | 614.582.6616

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Billie Duncan-Hart, President | 937.623.7814

Delaware County Board

Joni Regula, EO | 740.363.3227
Stephanie VanGundy, President | 740.816.1031

East Central Association

Holly Lehigh, EO | 330.343.7736
Greg Norris, President | 330.447.3068

Firelands Association

David Freitag, CEO | 419.217.0870
Janet Herzog, President | 419.618.2220

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Dustin Graham, President | 740.504.4425

Lake & Geauga Area Association

Interim CEO | 440.350.9000
Rebecca Donatelli, President | 216.632.0515

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Bernadette Gorby, President | 614.459.7400

Licking County Board

Patty Osborn, EO | 740.345.2151
Jeff Kreager, President | 740.366.1515

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
Janet Beane, President | 440.336.5000

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Wendy Hunt, President | 419.543.5796

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Ro Reed, President | 330.571.9931

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Anthony Bassett, President | 419.340.7843

(Greater) Portsmouth Area Board

Amy Patrick, EO | 740.353.3079

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Gayle Smith, President | 740.253.0044

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Rusty Fite, President | 937.725.7101

Springfield Board

Karen Bodey, EO | 937.323.6489
Belinda Gaier, President | 937.631.1720

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Marlin Palich, President | 330.727.1723

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Melissa Mariola-Davis, President | 330.464.6241

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Antwillia Davis, President | 419.957.4276

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Dennis Gonatas, President | 330.501.8300