



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081  
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205  
RE: Ohio's October 2022 Home Sales  
DATE: November 18, 2022



The number of homes sold throughout Ohio in October slid from the pace set during the month a year ago, while average sales prices continued to post gains, according to Ohio REALTORS.

Homes sales in October 2022 reached 12,181, a 22.8% drop from the 15,774 sales recorded during the month a year ago. Meanwhile, the average sales price across Ohio in October reached \$255,725, a 6.3% increase from the \$240,494 mark posted during the month in 2021.

“The Ohio housing marketplace is transitioning as rising interest rates have slowed sales activity among would-be buyers,” said Ohio REALTORS President John Mangas. “The market shift is helping to boost inventory levels of homes listed for sale in most markets throughout the state, which will provide buyers with expanded options to meet their housing needs and play an integral role in creating a more balance, stable marketplace.”

Around the state, 13 of the 14 of the markets tracked experienced an increase in average price for the month compared to October 2021, while all markets posted a decline in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)*

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**John Mangas, President • Scott R. Williams, RCE, CEO**

200 E. Town St. • Columbus OH, 43215-4648

P 614.228.6675 • F 614.228.2601 • [info@ohiorealtors.org](mailto:info@ohiorealtors.org) • [www.ohiorealtors.org](http://www.ohiorealtors.org)



## Ohio Local MLS Stats Report for October 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Athens	80	70	-12.5%	\$ 15,875,000	\$ 13,806,561	-13.0%	\$ 198,438	\$ 197,237	-0.6%
Cincinnati	2,534	1,789	-29.4%	\$ 709,467,295	\$ 530,600,718	-25.2%	\$ 279,979	\$ 296,591	5.9%
Columbus	3,395	2,558	-24.7%	\$ 1,013,315,835	\$ 838,476,588	-17.3%	\$ 298,473	\$ 327,786	9.8%
Dayton	1,561	1,270	-18.6%	\$ 346,526,556	\$ 306,624,145	-11.5%	\$ 221,990	\$ 241,436	8.8%
Firelands	312	255	-18.3%	\$ 66,295,521	\$ 55,865,912	-15.7%	\$ 212,486	\$ 219,082	3.1%
Greater Ports.	88	59	-33.0%	\$ 13,421,679	\$ 9,380,800	-30.1%	\$ 152,519	\$ 158,997	4.2%
Knox	50	35	-30.0%	\$ 9,584,654	\$ 7,165,525	-25.2%	\$ 191,693	\$ 204,729	6.8%
Lancaster	28	10	-64.3%	\$ 5,894,350	\$ 2,560,780	-56.6%	\$ 210,513	\$ 256,078	21.6%
Mansfield	193	160	-17.1%	\$ 33,676,954	\$ 31,653,655	-6.0%	\$ 174,492	\$ 197,835	13.4%
MLS Now <sup>1</sup>	5,497	4,317	-21.5%	\$ 1,186,759,265	\$ 984,010,482	-17.1%	\$ 215,892	\$ 227,938	5.6%
NORIS <sup>2</sup>	1,126	920	-18.3%	\$ 221,209,560	\$ 183,955,794	-16.8%	\$ 196,456	\$ 199,952	1.8%
Scioto Valley	119	78	-34.5%	\$ 23,075,903	\$ 15,269,700	-33.8%	\$ 193,915	\$ 195,765	1.0%
West Central	226	191	-15.5%	\$ 37,103,543	\$ 35,295,751	-4.9%	\$ 164,175	\$ 184,795	12.6%
WRIST <sup>4</sup>	565	469	-17.0%	\$ 111,349,385	\$ 100,314,232	-9.9%	\$ 197,079	\$ 213,890	8.5%
<b>Statewide</b>	<b>15,774</b>	<b>12,181</b>	<b>-22.8%</b>	<b>\$3,793,555,500</b>	<b>\$3,114,980,643</b>	<b>-17.9%</b>	<b>\$240,494</b>	<b>\$255,725</b>	<b>6.3%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

<sup>2</sup> NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

<sup>3</sup> West Central: Allen, Hardin and Van Wert Counties.

<sup>4</sup> WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Wednesday, November 16, 2022

## Ohio Local MLS Stats Report for January through October 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Athens	660	687	4.1%	\$ 127,122,292	\$ 142,005,616	11.7%	\$ 192,610	\$ 206,704	7.3%
Cincinnati	23,202	21,094	-9.1%	\$ 6,532,376,806	\$ 6,405,953,630	-1.9%	\$ 281,544	\$ 303,686	7.9%
Columbus	30,497	27,605	-9.5%	\$ 9,110,368,810	\$ 9,184,487,155	0.8%	\$ 298,730	\$ 332,711	11.4%
Dayton	14,610	13,855	-5.2%	\$ 3,198,520,456	\$ 3,349,624,926	4.7%	\$ 218,927	\$ 241,763	10.4%
Firelands	2,758	2,564	-7.0%	\$ 548,082,905	\$ 556,744,554	1.6%	\$ 198,725	\$ 217,139	9.3%
Greater Ports.	651	577	-11.4%	\$ 89,476,004	\$ 87,143,133	-2.6%	\$ 137,444	\$ 151,028	9.9%
Knox	457	406	-11.2%	\$ 97,762,995	\$ 96,533,849	-1.3%	\$ 213,923	\$ 237,768	11.1%
Lancaster	224	167	-25.4%	\$ 114,499,867	\$ 30,982,587	-72.9%	\$ 511,160	\$ 185,524	-63.7%
Mansfield	1,521	1,441	-5.3%	\$ 240,666,326	\$ 254,458,031	5.7%	\$ 158,229	\$ 176,584	11.6%
MLS Now <sup>1</sup>	47,966	44,775	-6.7%	\$ 10,258,272,989	\$ 10,381,881,134	1.2%	\$ 213,866	\$ 231,868	8.4%
NORIS <sup>2</sup>	9,889	9,269	-6.3%	\$ 1,898,906,169	\$ 1,887,585,778	-0.6%	\$ 192,022	\$ 203,645	6.1%
Scioto Valley	931	859	-7.7%	\$ 166,041,768	\$ 163,138,369	-1.7%	\$ 178,348	\$ 189,917	6.5%
West Central	2,090	1,982	-5.2%	\$ 341,215,412	\$ 354,250,815	3.8%	\$ 163,261	\$ 178,734	9.5%
WRIST <sup>4</sup>	4,952	4,776	-3.6%	\$ 953,453,574	\$ 997,213,983	4.6%	\$ 192,539	\$ 208,797	8.4%
<b>Statewide</b>	<b>140,408</b>	<b>130,057</b>	<b>-7.4%</b>	<b>\$33,676,766,373</b>	<b>\$33,892,003,560</b>	<b>0.6%</b>	<b>\$239,849</b>	<b>\$260,593</b>	<b>8.6%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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**CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

**Akron Cleveland Association**

Mike Valerino, CEO | 216.901.0130  
Candice Eberhardt, President | 330.608.1776

**Ashland Board**

Misty Miller, EO | 419.281.2700  
April Ochier, President | 419.651.6902

**Ashtabula County Board**

Lisa Brail, EO | 440.998.1152  
Debra Woodworth, President | 440.206.6159

**Athens County Board**

Jennifer Davies, EO | 740.707.1962  
Joshua Bodimer, Interim President | 740.645.6665

**Beaver Creek Area Association**

Dale Meller, EO | 330.383.5554  
Ronald Bryer, President | 330.385.2311

**Cincinnati Area Board**

Rich Fletcher, CEO | 513.761.8800  
Kay Edwards, President | 513.227.3441

**Columbus REALTORS**

Brent Swander, CEO | 614.475.4000  
Sue Van Woerkom, President | 614.582.6616

**Dayton REALTORS**

Carlton Jackson, CEO | 937.223.0900  
Billie Duncan-Hart, President | 937.623.7814

**Delaware County Board**

Joni Regula, EO | 740.363.3227  
Stephanie VanGundy, President | 740.816.1031

**East Central Association**

Holly Lehigh, EO | 330.343.7736  
Greg Norris, President | 330.447.3068

**Firelands Association**

David Freitag, CEO | 419.217.0870  
Janet Herzog, President | 419.618.2220

**Guernsey Muskingum Valley Association**

Steffanie Bush, EO | 740.452.3890

**Knox County Board**

Jeri Scott, EO | 740.392.8490  
Dustin Graham, President | 740.504.4425

**Lake & Geauga Area Association**

Duncan Martin, CEO | 440.350.9000  
Rebecca Donatelli, President | 216.632.0515

**Lancaster Board**

Debbie Hoelscher, EO | 740.653.1861  
Bernadette Gorby, President | 614.459.7400

**Licking County Board**

Patty Osborn, EO | 740.345.2151  
Jeff Kreager, President | 740.366.1515

**Lorain County Association**

Barb Tressel-Bangas, EO | 440.328.4210  
Janet Beane, President | 440.336.5000

**Mansfield Association**

Vacant, EO | 419.756.1130  
Wendy Hunt, President | 419.543.5796

**Marietta Board**

Carrie Hale, EO | 740.373.8194  
David Chichester, President | 740.374.7325

**Medina County Board**

Sherry Stell, EO | 330.722.1000  
Ro Reed, President | 330.571.9931

**Midwestern Ohio Association**

Megan Wise | 937.335.8501  
Tanya Blair, President | 937.214.0427

**MLS Now**

Carl DeMusz, CEO | 216.485.4100  
John Kurlich, COO | 216.485.4100

**NORIS MLS**

Megan Foos, CEO | 419.535.3222

**Northwest Ohio REALTORS (Toledo Area)**

Megan Foos, CEO | 419.535.3222  
Anthony Bassett, President | 419.340.7843

**(Greater) Portsmouth Area Board**

Kayla Reed, EO | 740.353.3079

**Scioto Valley Association**

Brenda Free, EO | 740.773.7489  
Gayle Smith, President | 740.253.0044

**Southern Ohio Association**

Vacant, EO |  
Rusty Fite, President | 937.725.7101

**Springfield Board**

Karen Bodey, EO | 937.323.6489  
Belinda Gaier, President | 937.631.1720

**Stark Trumbull Area REALTORS**

Collene Burgess, CEO | 330.494.5630  
Marlin Palich, President | 330.727.1723

**Wayne-Holmes Association**

Amy Scott, EO | 330.264.8062  
Melissa Mariola-Davis, President | 330.464.6241

**West Central Association (Lima Area)**

Cara Budde, CEO | 419.227.5432  
Antwillia Davis, President | 419.957.4276

**WRIST MLS**

Stan Hartke, CEO | 937.335.1117

**Youngstown Columbiana Association**

Julie Larson, CEO | 330.788.7026  
Dennis Gonatas, President | 330.501.8300