



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's July 2022 Home Sales
DATE: August 18, 2022



The number of homes sold throughout Ohio in July dropped 10.4% from the pace set during the month a year ago, according to Ohio REALTORS.

Homes sales in July 2022 reached 14,719, a 10.4% decrease from the 16,425 sales recorded during the month a year ago. The average sales price across Ohio in July reached \$273,954 a 8.4% increase from the \$252,793 mark posted during the month in 2021.

“July 2022’s housing stats are showing signs of a market that is beginning to normalize,” said Ohio REALTORS President John Mangas. “With rising mortgage rates now plateauing and more inventory becoming available, we should see improved opportunities for both homebuyers and home sellers.”

Around the state, 12 of the 15 markets tracked experienced an increase in average price for the month compared to July 2021. Additionally, four local markets showed an increase in sales activity compared to a year ago.

Sales activity during the first seven months of 2022 reached 85,243, a 3.4% decrease from the 88,242 sales reached during the first seven months of 2021. The average price in the first seven months of 2022 of \$256,872, 10.1% increase from the \$233,265 mark reached during the period a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS’ early reporting requirement. Check with contacts in the particular market.)

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Ohio Local MLS Stats Report for July 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Ashland	52	55	5.8%	\$ 10,459,650	\$ 11,595,010	10.9%	\$201,147	\$210,818	4.8%
Athens	78	84	7.7%	\$ 14,958,749	\$ 18,693,338	25.0%	\$191,779	\$222,540	16.0%
Cincinnati	2590	2299	-11.2%	\$ 767,609,179	\$ 715,754,768	-6.8%	\$296,374	\$311,333	5.0%
Columbus	3644	3292	-9.7%	\$ 1,152,258,308	\$ 1,166,618,960	1.2%	\$316,207	\$354,380	12.1%
Dayton	1711	1551	-9.4%	\$ 385,050,902	\$ 388,099,861	0.8%	\$225,044	\$250,226	11.2%
Firelands	309	295	-4.5%	\$ 69,455,299	\$ 64,270,307	-7.5%	\$224,774	\$217,865	-3.1%
Greater Ports.	75	54	-28.0%	\$ 9,587,261	\$ 8,427,400	-12.1%	\$127,830	\$156,063	22.1%
Knox	60	63	5.0%	\$ 15,598,761	\$ 15,331,536	-1.7%	\$259,979	\$243,358	-6.4%
Lancaster	32	27	-15.6%	\$ 7,011,361	\$ 4,288,196	-38.8%	\$219,105	\$158,822	-27.5%
Mansfield	186	139	-25.3%	\$ 31,996,150	\$ 25,438,385	-20.5%	\$172,022	\$183,010	6.4%
MLS Now ¹	5691	4994	-12.2%	\$ 1,300,405,029	\$ 1,213,161,924	-6.7%	\$228,502	\$242,924	6.3%
NORIS ²	1107	1119	1.1%	\$ 222,676,793	\$ 241,259,236	8.3%	\$201,153	\$215,603	7.2%
Scioto Valley	96	78	-18.8%	\$ 15,848,210	\$ 15,740,983	-0.7%	\$165,086	\$201,807	22.2%
West Central ³	256	178	-30.5%	\$ 42,896,452	\$ 34,566,347	-19.4%	\$167,564	\$194,193	15.9%
WRIST ⁴	538	491	-8.7%	\$ 106,316,995	\$ 109,088,339	2.6%	\$197,615	\$222,176	12.4%
Statewide	16,425	14,719	-10.4%	\$4,152,129,099	\$4,032,334,590	-2.9%	\$252,793	\$273,954	8.4%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Tuesday, August 16, 2022

Ohio Local MLS Stats Report for January through July 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Ashland	268	295	10.1%	\$ 48,272,525.00	\$ 60,141,777.00	24.6%	\$180,121	\$203,870	13.2%
Athens	422	481	14.0%	\$ 80,639,385.00	\$ 100,742,540.00	24.9%	\$191,089	\$209,444	9.6%
Cincinnati	15394	14676	-4.7%	\$ 4,309,094,989.00	\$ 4,456,743,775.00	3.4%	\$279,920	\$303,676	8.5%
Columbus	16033	15643	-2.4%	\$ 4,695,424,380.00	\$ 5,162,221,286.00	9.9%	\$292,860	\$330,002	12.7%
Dayton	9705	9395	-3.2%	\$ 2,107,163,291.00	\$ 2,275,943,219.00	8.0%	\$217,121	\$242,250	11.6%
Firelands	1806	1702	-5.8%	\$ 350,651,155.00	\$ 362,234,621.00	3.3%	\$194,159	\$212,829	9.6%
Greater Ports.	425	379	-10.8%	\$ 56,587,459.00	\$ 53,991,183.00	-4.6%	\$133,147	\$142,457	7.0%
Knox	292	277	-5.1%	\$ 60,904,420.00	\$ 67,986,872.00	11.6%	\$208,577	\$245,440	17.7%
Lancaster	152	117	-23.0%	\$ 27,987,152.00	\$ 20,888,344.00	-25.4%	\$184,126	\$178,533	-3.0%
Mansfield	957	944	-1.4%	\$ 147,479,867.00	\$ 164,260,254.00	11.4%	\$154,106	\$174,005	12.9%
MLS Now ¹	31175	30040	-3.6%	\$ 6,553,010,973.00	\$ 6,901,862,075.00	5.3%	\$210,201	\$229,756	9.3%
NORIS ²	6547	6268	-4.3%	\$ 1,240,980,558.00	\$ 1,278,511,057.00	3.0%	\$189,549	\$203,974	7.6%
Scioto Valley	600	591	-1.5%	\$ 100,005,421.00	\$ 110,945,923.00	10.9%	\$166,676	\$187,726	12.6%
West Central ³	1374	1360	-1.0%	\$ 222,620,520.00	\$ 239,006,779.00	7.4%	\$162,024	\$175,740	8.5%
WRIST ⁴	3092	3075	-0.5%	\$ 582,961,958.00	\$ 641,068,453.00	10.0%	\$188,539	\$208,478	10.6%
Statewide	88,242	85,243	-3.4%	\$20,583,784,053	\$21,896,548,158	6.4%	\$233,265	\$256,872	10.1%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Mike Valerino, CEO | 216.901.0130
Candice Eberhardt, President | 330.608.1776

Ashland Board

Misty Miller, EO | 419.281.2700
April Ochier, President | 419.651.6902

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Jennifer Davies, EO | 740.707.1962
Shannon Freed, President | 614.330.8475

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Ronald Bryer, President | 330.385.2311

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Kay Edwards, President | 513.227.3441

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Sue Van Woerkom, President | 614.582.6616

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Billie Duncan-Hart, President | 937.623.7814

Delaware County Board

Joni Regula, EO | 740.363.3227
Stephanie VanGundy, President | 740.816.1031

East Central Association

Holly Lehigh, EO | 330.343.7736
Greg Norris, President | 330.447.3068

Firelands Association

David Freitag, CEO | 419.217.0870
Janet Herzog, President | 419.618.2220

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Dustin Graham, President | 740.504.4425

Lake & Geauga Area Association

Duncan Martin, CEO | 440.350.9000
Rebecca Donatelli, President | 216.632.0515

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Bernadette Gorby, President | 614.459.7400

Licking County Board

Patty Osborn, EO | 740.345.2151
Jeff Kreager, President | 740.366.1515

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
Janet Beane, President | 440.336.5000

Mansfield Association

Vacant, EO | 419.756.1130
Wendy Hunt, President | 419.543.5796

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Ro Reed, President | 330.571.9931

Midwestern Ohio Association

Megan Wise | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Anthony Bassett, President | 419.340.7843

(Greater) Portsmouth Area Board

Kayla Reed, EO | 740.353.3079

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Gayle Smith, President | 740.253.0044

Southern Ohio Association

Vacant, EO |
Rusty Fite, President | 937.725.7101

Springfield Board

Karen Bodey, EO | 937.323.6489
Belinda Gaier, President | 937.631.1720

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Marlin Palich, President | 330.727.1723

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Melissa Mariola-Davis, President | 330.464.6241

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Antwillia Davis, President | 419.957.4276

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Dennis Gonatas, President | 330.501.8300