



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Ralph Mantica, Ohio REALTORS 2023 President, 937.776.5055
Carl Horst, Vice President of External Affairs, 614.225.6205
RE: Ohio's June 2023 Home Sales
DATE: July 20, 2023



The number of homes sold throughout Ohio in June fell from the pace set during the month at year ago, while average prices continued to climb, according to Ohio REALTORS.

Homes sales in June 2023 reached 13,225, a 13.5% decline from the 15,297 sales recorded during the month a year ago. The average sales price across Ohio in June reached \$292,433, a 3.7% increase from the \$281,968 mark posted in June 2022.

“The factors that have been prevalent in Ohio’s housing market throughout the year – notably a higher interest rate environment combined with low inventory levels of homes listed for sale – continue to present a challenge for current and would-be home buyers,” said Ohio REALTORS President Ralph Mantica. “That said, our current marketplace continues to provide unique opportunities for both buyers and sellers and a skilled REALTOR is a key resource and an invaluable partner in helping to achieve your housing goals.”

Around the state, 11 of the 14 of the markets tracked experienced an increase in average price for the month compared to June 2022. Additionally, one local market showed an increase in sales activity compared to a year ago.

Sales activity through the first six months of 2023 reached 61,389, a 16% decrease from the 73,124 sales reached during the first half of 2022. The average price during the first six months of 2023 of \$266,790 is a 3.3% increase from the \$258,387 mark reached during the period a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with nearly 37,000 members, is the largest professional trade association in Ohio. Leading with expertise, professionalism and an entrepreneurial spirit, REALTORS in Ohio are committed to their customers and communities.

See below for a market-by-market analysis of sales activity throughout Ohio.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Ralph Mantica, President • Scott R. Williams, RCE, CEO

200 E. Town St. • Columbus OH, 43215-4648

P 614.228.6675 • F 614.228.2601 • info@ohiorealtors.org • www.ohiorealtors.org



Ohio Local MLS Stats Report for June 2023

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2022	2023	% Change	2022	2023	% Change	2022	2023	% Change
Ashland	52	30	-42.3%	\$ 12,243,951	\$ 6,931,100	-43.4%	\$ 235,461	\$ 231,037	-1.9%
Athens	92	88	-4.3%	\$ 19,770,920	\$ 19,384,570	-2.0%	\$ 214,901	\$ 220,279	2.5%
Cincinnati	2,568	2,068	-19.5%	\$ 851,260,614	\$ 726,294,967	-14.7%	\$ 331,488	\$ 351,206	5.9%
Columbus	3,292	2,840	-13.7%	\$ 1,166,618,960	\$ 1,052,367,680	-9.8%	\$ 354,380	\$ 370,552	4.6%
Dayton	1,596	1,381	-13.5%	\$ 409,132,881	\$ 370,750,816	-9.4%	\$ 256,349	\$ 268,465	4.7%
Firelands	316	279	-11.7%	\$ 66,908,357	\$ 69,960,240	4.6%	\$ 211,735	\$ 250,754	18.4%
Knox	50	35	-30.0%	\$ 12,711,136	\$ 8,899,221	-30.0%	\$ 254,223	\$ 254,263	0.0%
Lancaster	24	17	-29.2%	\$ 4,476,572	\$ 2,533,457	-43.4%	\$ 186,524	\$ 149,027	-20.1%
Mansfield	168	144	-14.3%	\$ 30,257,043	\$ 25,735,129	-14.9%	\$ 180,101	\$ 178,716	-0.8%
MLS Now ¹	5,377	4,662	-13.3%	\$ 1,365,559,220	\$ 1,202,079,353	-12.0%	\$ 253,963	\$ 257,846	1.5%
NORIS ²	1,104	976	-11.6%	\$ 234,883,397	\$ 222,693,764	-5.2%	\$ 212,757	\$ 228,170	7.2%
Scioto Valley	99	81	-18.2%	\$ 20,641,808	\$ 19,026,999	-7.8%	\$ 208,503	\$ 234,901	12.7%
West Central ³	202	255	26.2%	\$ 36,903,100	\$ 52,303,204	41.7%	\$ 182,689	\$ 205,111	12.3%
WRIST ⁴	501	487	-2.8%	\$ 113,909,189	\$ 114,775,410	0.8%	\$ 227,364	\$ 235,678	3.7%
Statewide	15,297	13,225	-13.5%	\$ 4,313,262,277	\$ 3,867,420,240	-10.3%	\$ 281,968	\$ 292,433	3.7%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Monday, July 17, 2023

Ohio Local MLS Stats Report for January through June 2023

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2022	2023	% Change	2022	2023	% Change	2022	2023	% Change
Ashland	240	159	-33.8%	\$ 48,546,767	\$ 30,811,801	-36.5%	\$ 202,278	\$ 193,785	-4.2%
Athens	396	391	-1.3%	\$ 81,605,702	\$ 80,602,886	-1.2%	\$ 206,075	\$ 206,145	0.0%
Cincinnati	12,380	9,656	-22.0%	\$ 3,740,663,541	\$ 3,074,550,790	-17.8%	\$ 302,154	\$ 318,408	5.4%
Columbus	15,643	13,280	-15.1%	\$ 5,162,221,286	\$ 4,539,502,400	-12.1%	\$ 330,002	\$ 341,830	3.6%
Dayton	7,801	6,642	-14.9%	\$ 1,877,719,710	\$ 1,662,739,504	-11.4%	\$ 240,702	\$ 250,337	4.0%
Firelands	1,406	1,210	-13.9%	\$ 297,941,314	\$ 271,551,041	-8.9%	\$ 211,907	\$ 224,422	5.9%
Knox	226	197	-12.8%	\$ 54,257,913	\$ 47,675,594	-12.1%	\$ 240,079	\$ 242,008	0.8%
Lancaster	90	66	-26.7%	\$ 16,600,148	\$ 13,718,542	-17.4%	\$ 184,446	\$ 207,857	12.7%
Mansfield	806	669	-17.0%	\$ 138,861,869	\$ 114,556,107	-17.5%	\$ 172,285	\$ 171,235	-0.6%
MLS Now ¹	25,046	21,401	-14.6%	\$ 5,688,700,151	\$ 4,969,303,839	-12.6%	\$ 227,130	\$ 232,200	2.2%
NORIS ²	5,184	4,503	-13.1%	\$ 1,039,547,081	\$ 903,667,931	-13.1%	\$ 200,530	\$ 200,681	0.1%
Scioto Valley	513	422	-17.7%	\$ 95,204,940	\$ 92,861,916	-2.5%	\$ 185,585	\$ 220,052	18.6%
West Central ³	1,308	1,009	-22.9%	\$ 224,812,351	\$ 185,981,025	-17.3%	\$ 171,875	\$ 184,322	7.2%
WRIST ⁴	2,721	2,334	-14.2%	\$ 557,765,241	\$ 501,884,570	-10.0%	\$ 204,985	\$ 215,032	4.9%
Statewide	73,124	61,389	-16.0%	\$ 18,894,295,545	\$ 16,377,993,259	-13.3%	\$ 258,387	\$ 266,790	3.3%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

*****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.***

Monday, July 17, 2023

CONTACT: 2023 Ohio REALTORS President Ralph Mantica– 937.776.5055

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Mike Valerino, CEO | 216.901.0130
Akil Hameed, President | 216.266.0025

Ashland Board

Misty Miller, EO | 419.281.2700
Marcia Lahmers, President | 419.571.3093

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President |

Athens County Board

Jennifer Davies, EO | 740.707.1962
Ally Lee | 740.589.4600

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Jamie Thomas, President |

Clinton County Board

Kaitlyn, Barton, EO | 937.382.1601
Sheri McIntosh, President |

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Patti Brown-Wright, President | 614.528.1144

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Greg Blatt, President | 937.848.6255

Delaware County Board

Joni Regula, EO | 740.363.3227
Julie Guy, President | 513.794.9494

East Central Association

Holly Lehigh, EO | 330.343.7736
Becky McNeely, President | 740.695.3131

Firelands Association

David Freitag, CEO | 419.625.5787
David Amarante, President | 419.273.0750

Greater Portsmouth Area Board

Kayla Reed, EO | 740.574.2974
Valerie Carson, President | 740.354.2112

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Megan O'Connell, President | 740.435.0003

Knox County Board

Jeri Scott, EO | 740.392.8490
Anissa Treen, President |

Lake & Geauga Area Association

Christine Brinton, EO | 440.350.9000
Noreen Marlowe, President | 440.255.5500

Lancaster Board

Eric Duemmel, EO | 740.653.1861
Leanne Henry, President | 614.221.7400

Licking County Board

Patty Osborn, EO | 740.345.2151
Maxine Becker, President | 513.794.9494

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 216.406.4746

Mansfield Association

Cassie Wilhelm | 419.834.4936
Nathan Purdy, President | 419.524.6283

Marietta Board

Carrie Hale, EO | 740.373.8194
Marian Duvall, President | 740.860.3555

Medina County Board

Sherry Stell, EO | 330.722.1000
Meru Maharaj, President | 330.331.5375

Midwestern Ohio Association

Megan Wise | 937.335.8267
Kyle Springs, President | 937.592.4896

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Stephanie Kuhlman, President | 419.960.4410

REALTOR® Alliance of Greater Cincinnati

Leslie Besl, Interim EO | 513.842.3024
Anne Uchtman, President | 513.205.5106

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Mark Cenci, President | 740.774.4500

Southern Ohio Association

Sandra Haverland, EO | 513.528.2657
Alexandra Foor, President | 513.794.9494

Springfield Board

Amanda Snyder, EO | 937.323.6489
Sunil Dhingra, President | 937.505.9233

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Kyle Oberlin, President | 330.714.5807

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Eric Larson, President | 330.264.2644

West Central Association (Lima Area)

Cara Budde, CEO | 419.227.5432
Jaylene Smith, President |

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Michael Stevens, President | 330.240.8300.