## Connections Newsletter





MLS Now champions a cooperative and collaborative real estate experience by focusing on Data and Solutions with Expertise

### What to expect:

- Executive Article
- Year in Review
- Staff Spotlight
- Stats Highlight
- Transparency
  Breakdown
- Training ClassSchedule
- Vendor Updates
- New Agent Welcome

# MLS Now Membership Survey Results! Dean Klunzinger, Education & Customer Service Manager Executive Report - Page 1

Results from our recent WAV Group Customer Survey showed a 90% approval rating in Customer Service. We received many kind remarks regarding our service, and we thank you. I would like to address some of the suggestions/concerns from this recent survey.

- 1. A lot of you asked about videos that could be watched to answer questions. Some may not know that we have several videos under the Help tab in the MLS. You can type into the search box what you are looking for. We are also planning a project entitled, "MLS Now University" where all of our videos and tip sheets will be organized by topic and on one easily accessible page.
- 2. I saw some agents asking for evening and weekend hours for customer service. Our in-house training is available Mon Fri from 8:30 am to 5:00 pm but did you know that CoreLogic helps us with after-hours and weekend support? This service is called Answerlink and is available Mon-Fri from 5:30 pm 8:30 pm and weekends from 8:30 am 3:30 pm. They can be reached at 888-549-5003. Answerlink can help with Matrix related questions. We have a link entitled, "After Hours" at the top right corner of the Matrix homepage with this information.
- 3. Advanced training for long-time users and 1 on 1 instruction came up in the survey. We have 5 Account Executives (AEs) that do all of our training and customer service. These AEs are each assigned a territory in our service area and are available to visit your office and/or your board office to discuss and help with Matrix topics that you would like to dive deeper into.
- 4. A few of you would like to know how to get in touch with one of our staff directly. At www.mlsnow.com you will see a tab entitled, "About Us" which, when you hover over, you will see an option to click on to see our staff. Each staff photo has a four-digit extension under it so if you dial 216-485 and the four digit extension, you can get directly to the person you want to talk to.

Dean Klunzinger, Education & Customer Service Manager dean@mlsnow.com - (216) 485-4114

# Wholesaling & MLS Now Rules! Dean Klunzinger, Education & Customer Service Manager Executive Report Continued - Page 2

- 5. The request for Chat support came up a few times. That is something that has been discussed and should be coming in 2024.
- 6. Some asked for a brief description of each tool's function on the dashboard so first-time users have a better understanding of its function. There is a brief description of each in the Matrix Links and a longer description in the Member Services Booklet found at mlsnow.com under Membership or by **clicking here!**
- 7. Many mentioned Homesnap and asked why we got rid of it. Homesnap was purchased by CoStar which also owns Homes.com. They made the decision to discontinue Homesnap and focus on HomesPro by Homes.com.
- 8. Several asked about Areas going away. Clients are not aware of how an area is defined and it can be seen as red lining so many MLSs across the country are removing this field.
- 9. Did you know you can have more than one session of Matrix open at a time? Some requested this in the survey. If you right click on the MLS Now logo in the top left corner and click on Open Link in New Window, it will open a new session of Matrix.
- 10. There were comments regarding One Home's display of square footage not showing the main floor and basement separate. This is a known issue and we have requested that CoreLogic fix this. We are waiting for them to do that.

Dean Klunzinger, Education & Customer Service Manager dean@mlsnow.com - (216) 485-4114

## Wholesaling & MLS Now Rules! Dean Klunzinger, Education & Customer Service Manager Executive Report Continued - Page 3

- 11. Many appraisers are concerned about the accuracy of the data and the lack of data. As an agent, please remember that appraisers are required to follow ANSI
- standards for measuring (you can find a link to the ANSI standards booklet under Help in Matrix). Including square footage of finished areas of any below-grade or basement area is helpful to them, however, do not include below-grade living area in the GLA calculations. Please do not include basement rooms or basement bathrooms in the above-grade room count. Mentioning updates done to the home with estimated times updates were done is also helpful for our appraisers. Make sure you know the definition of Gross Living Area (GLA). The more complete, consistent, and accurate your data entry is, the more useful it is for the appraisers.
- 12. Improving MLS Touch was also mentioned. MLS Touch had an update during December that may help with some of your concerns.
- 13. A statewide MLS was another topic that came up in the survey. We have made great strides with the consolidation of other boards/MLSs into MLS Now and we would welcome any others interested in joining with us.
- 14. Several asked for more photos to be allowed. Good news there! The Data Dictionary Conversion taking place on December 5th will allow up to 50 photos!

Some of you may have already received a follow-up call from MLS Now regarding some of your concerns and questions. If you do not, please feel free to call us so we can address any issues you feel hinder your use of the MLS.

We hope you have a great start to 2024!

Dean Klunzinger, Education & Customer Service Manager dean@mlsnow.com - (216) 485-4114

# Closing the Books on 2023 Year in Review Former CEO, Carl DeMusz Page 1

As we review the year 2023 for MLS Now, we find the real estate industry going through many new and difficult changes. Difficult changes are not new to the industry as we faced many of them in the past and will likely see them in the future.

On the positive side, MLS Now is doing well with historically high membership numbers, our shareholder associations are giving us good feedback, and our wholesale association partners are on board with us. We are just about finished with our RESO Data Dictionary migration, which will allow our development team to address concerns raised by members and subscribers with the new look and feel of the Matrix system. We have also successfully launched the restbi.ai (artificial intelligence) product that helps staff process photos for compliance and allowing us to increase the number of photos per listing to 50. It also adds more listing details and photo tagging for the convenience of the listing agents. The work done on the backend of the system will allow for many improvements in system performance and smoother integration in the future.

On the difficult side, our industry is currently faced with class action lawsuits charging that some of NAR's MLS policies cost real estate consumers more because of the commission sharing between brokers in the case of, Sitzer/Burnett verses NAR and others. In this case, a court in Missouri passed a verdict against the defendants including NAR, but the case is far from over as NAR is appealing the verdict. There is much evidence in the case that the jury was misinformed, and errors were made. I am sure you have been reading the many commentaries about the case as well as suggestions of what REALTORS® should do to "protect themselves". Some even suggest leaving the REALTOR® association altogether. This seems premature to me.

# Closing the Books on 2023 Year in Review Former CEO, Carl DeMusz Page 2

Like everyone else, REALTOR® Associations, agents, brokers, consumers, and MLSs tend to be focused entirely on current events and we may even believe



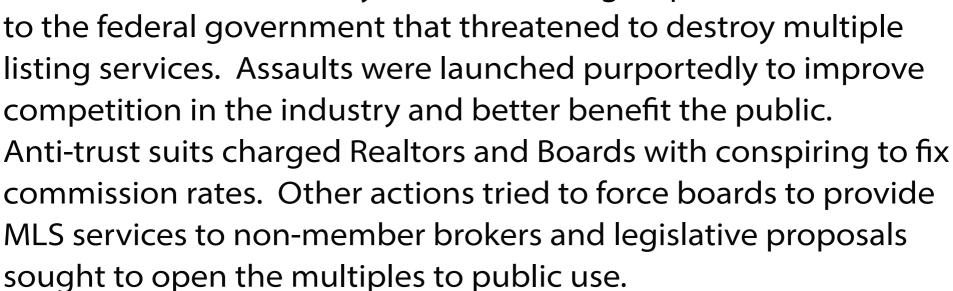
there has never been a time like this, and it is going to cause a cataclysmic change to our industry, which will require radical moves for our industry. The relationship between MLSs and NAR is not perfect, but there are advantages to it. The REALTOR® associations are best at government affairs, legal action, education, and professional standards. They are not intended to be technology companies, so they tend to not be best suited as such. MLSs are best at managing technological services by working with technology companies. They are also essential for maintaining a neutral, and open marketplace for brokers and agents so they can serve their clients. MLSs administer a none-biased exchange or clearing house for cooperation to the benefit of consumers. The thing that makes the home buying process in North America the envy of the world is the MLS and REALTOR® associations working collaboratively for consumers. The evidence for this is in the availability of affordable, smooth and timely transactions in North America, verses elsewhere.

As a reminder of our short attention span, this is a good time to review the history of real estate in the Cleveland region. Below is an exert from the first 100 years history of the Cleveland real estate industry entitled "Tracing the Roots of Yes-MLS" composed by the late Thomas LaRochelle with contributions by John Kurlich, COO, and myself as, at the time of writing, CEO of MLS Now.

Click the link to the full document here for your reading pleasure.

# Closing the Books on 2023 Year in Review Former CEO, Carl DeMusz Page 3

"The decade of the '70s ushered in an era of nationwide attacks on the real estate industry at all levels from community and consumer groups



The Cleveland Board was not immune and headed the list. In July 1970, an anti-trust suit was filed by the Justice Department charging that the Board conspired to fix commission rates in violation of the Sherman Act resulting in injury to the public, that the use of exclusive listing agreement discouraged sales by non-members and that Realtors should not be allowed to agree on commission splits when they co-broke, all of which, the suit contended, stifled competition and was bad for the public."

As a reminder, we survived these disasters and even thrived when the REALTORS® and MLSs regrouped and worked together.

As this is my last "Year in Review" article as President & CEO of MLS Now, from which I will retire on December 31, 2023, I want to thank you for 23 wonderful years and for the cherished friendships I have made here. May God richly bless you in 2024!

Respectfully submitted, Carl R DeMusz MLS Now -

Market Stats Flyer:

**Year To Date - Jan-Nov 2023** 





MLS NOW MARKET STATS HIGHLIGHTS **EAR TO DATE JAN-NOV** 



### Sales Price

**Median Sales Price** has increased by 3.2% from 2022 to 2023.



decreased across all residential property types by 12.3% from 2022 to 2023.





### **Closed Sales**

**Closed Sales have** decreased across all residential property types by 13.9% from 2022 to 2023.

### <u>Days on Market</u>

**Historical Days on** Market has been increasing across all property types by 13.9% from 2022 to 2023.



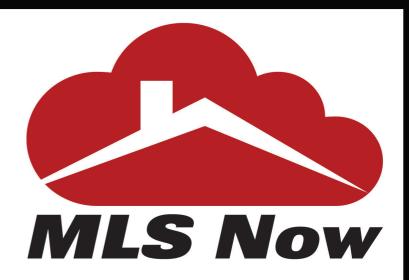
Affordability Index
The Affordability Index
has decreased 8.4% from 2022 to 2023.



### MLS Now -

### Transparency Breakdown:

Quarter 4: Sept-Nov 2023





## INLS IOH Q4 FINES TRANSPAREIGY BREIKING

#### **AUDITS**

During Q4, there was only I fine that was given out due to random audits resulting in a total of \$100 in fines.



#### **TOMK LISTING**

During Q4, there was only 1 fine that was given out due to a Temporary Off the Market Listing resulting in a total of \$500 in fines.





#### **PRIMARY PHOTO**

During Q4, 8 fines were given out due to Not Uploading a Primary Photo resulting in a total of \$800 in fines.



#### LATE ENTRY

During Q4, 9 fines were given out due to a late status change resulting in a total of \$900 in fines.

## d

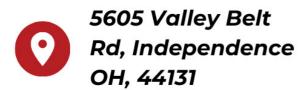
#### **FAILURE TO CORRECT INFORMATION**

During Q4, 5 fines were given out due to Incorrect Information resulting in a total of \$125 in fines.











#### FAILURE TO SUBMIT PAPERWORK

During Q4, 10 fines were issued due to not submitting proper paperwork resulting in a total of \$1,000 in fines.



#### LATE STATUS CHANGE

During Q4, 25 fines were issued due to a late status change resulting in a total of \$2,500 in fines.



www.mlsnow.com

We champion a cooperative and collaborative real estate experience by focusing on Data and Solutions with Expertise.

## MLS Now Team Spotlight! Featuring Jay LaBoe & Judy Bisson





Jay LaBoe has joined MLS Now as Quality Assurance Coordinator. His most recent experience was as a licensed Realtor for the last 5 years and prior, over 8 years of experience working in PBM (Pharmacy Benefit Management) business side of Healthcare with CVS/Caremark.

Jay, along with his wife and four children reside in Geauga County along with their cat, Tube Socks, and dog, Beaux. Jay and family are huge supporters of Cleveland sports and enjoy hosting Sunday football tailgates! When asked about the reason to go from a Realtor role to MLS Now, Jay states, "for the last 5 years I've adopted a great love and respect for all whom I've partnered with across the table within our industry, and I look forward to expanding my interest and knowledge of real estate with MLS Now and being a part of the future of our industry".

Judy Bisson started off in Real Estate 28 years ago working as an Agent Personal Assistant and quickly moved to Office Coordinator and Administrative Assistant to the Broker. She valued her time working at Lentz Realty and is excited about starting her position as Quality Assurance Coordinator at MLS Now.

Judy recently moved with her husband and daughter to the Walton Hills area. She is also a Class Manager for Jazzercise in Independence. She enjoys walking in the Metroparks. She and her husband enjoy cooking, baking, and day trips with their daughter.



### **MLS Now**

### Miscellaneous Updates!



#### Notice to Membership From the MLS Now Billing Department:

Upcoming Billing Notice for MLS Now Members -

Coming first week of February -

Due for March 1st - August 31st Billing Period

#### **Notice to MLS Now Members From NAR:**

Under the long-established policy of this association, the (state) association of Realtors®, and the National Association of Realtors®:

- 1. The broker's compensation for services rendered in respect to any listing is solely a matter of negotiation between the broker and his or her client, and is not fixed, controlled,
- recommended, or maintained by any persons not a party to the listing agreement.
- 2. The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker and is not fixed, controlled, recommended, or

maintained by any persons other than the listing broker. (Amended 4/92)

## MLS Now -**Education Department** Training Schedule -January - March 2024



<b>INDEPENDENCE - NORTH OFFICE</b>
5605 Valley Belt Rd
Independence, OH 44131

	Int	tro to MLS	
Thu	01/04	1:30 - 4:00	
Mon	01/15	9:00 - 11:30	
Thu	02/01	1:30 - 4:00	
Wed	02/14	9:00 - 11:30	
Thu	02/29	9:00 - 11:30	
Wed	03/13	9:00 - 11:30	
Thu	03/28	1:30 - 4:00	
Matrix Listing Input			
Fri	01/05	9:00 - 11:00	
Моп	01/15	1:30 - 3:30	
Fri	02/02	9:00 - 11:00	
Wed	02/14	1:30 - 3:30	
Mon	02/26	1:30 - 3:30	
Wed	03/13	1:30 - 3:30	
Thu	03/28	9:00 - 11:00	
		CMA	
Wed	01/10	9:00 - 11:00	CEU-2
Thu	02/15	1:30 - 3:30	CEU-2
Thu	03/14	9:00 - 11:00	CEU-2
Buyer Basics			
Thu	01/11	1:30 - 3:30	CEU-2
Wed	02/21	9:00 - 11:00	CEU-2
Wed	03/20	1:30 - 3:30	CEU-2

CELL A	
CEU-2	
CEU-2	

	Realist;	Using Tax Data	)	
Wed	01/17	9:00 - 11:00	CEU-2	
Thu	02/22	1:30 - 3:30	CEU-2	
Wed	03/27	9:00 - 11:00	CEU-2	
	My Matrix and More			
Wed	01/03	1:30 - 3:30	CEU-2	
Thu	02/08	9:00 - 11:00	CEU-2	
Wed	03/06	1:30 - 3:30	CEU-2	
	Rules and Regulations			
Thu	01/04	9:00 - 11:00		
Thu	02/01	9:00 - 11:00		
Thu	03/07	9:00 - 11:00		

#### N. CANTON - SOUTH LOCATION 7110 Whipple Ave NW North Canton, OH 44720

Buyer Basics			
Thu	02/22	1:30 - 3:30	CEU-2
My Matrix and More			
Thu	01/18	1:30 - 3:30	CEU-2
Thu	03/21	1:30 - 3:30	CEU-2
Rules and Regulations			
Thu	01/18	9:00 - 11:00	
Thu	02/22	9:00 - 11:00	
Thu	03/21	9:00 - 11:00	

	0.112.		
	Intro	to MLS - Webinar	
Wed	01/10	2:00 - 4:00	
Wed	01/24	10:00 - 12:00	
Mon	02/05	2:00 - 4:00	
Mon	02/19	2:00 - 4:00	
Mon	03/04	2:00 - 4:00	
Wed	03/20	10:00 - 12:00	
	Listing	g Input - Webiner	
Thu	01/11	10:00 - 11:30	
Wed	01/24	2:00 - 3:30	
Thu	02/08	2:00 - 3:30	
Mon	02/19	10:00 - 11:30	
Frf	03/08	10:00 - 11:30	
Tue	03/19	2:00 - 3:30	
Buyer Basics - Webinar			
Thu	03/07	2:00 - 3:00	CEU-1
Realist Using Tax Data - Webinar			
Wed	01/31	10:00 - 11:00	CEU-1
My Matrix and More - Webinar			
Wed	02/21	2:00 - 3:00	CEU-1

**ONLINE WEBINARS** 

	MLS WE	BINAR - Map Search	
Tue	01/09	2:00 - 3:00	
Wed	03/27	2:00 - 3:00	
	MLS WEBI	NAR - MLS Now Trivia	
Thu	01/18	2:00 - 3:00	
	MLS WE	BINAR - MLS Touch	
Frt	03/22	10:00 - 11:00	
ML	S WEBINA	R - MLS/Matrix Updates	
Wed	02/07	2:00 - 3:00	
Wed	02/28	10:00 - 11:00	
Thu	03/14	2:00 - 3:00	
MLS WEBINAR - Statistics			
Wed	01/17	2:00 - 3:00	
Fri	02/16	10:00 - 11:00	
Tue	03/12	11:00 - 12:00	

Classes are free for MLS Now members. If a class is offered for Ohio CEU, you will receive a certificate if you arrive on time, show a photo ID and remain in class until end.

Webinars are free for MLS Now members. If a webinar is offered for Ohio CEU, you will be emailed a certificate if you check-in on time, follow all prompts and remain in webinar until end.

# MLS Now Vendor Feature Article: Tips and Tech to Transform Your Business





TIPS AND TECHNOLOGY TO TRANSFORM YOUR BUSINESS



#### Daily Education

Daily insights from various industry experts to make your business more efficient and convert more sales.



#### Live Webinars

From best practices to in-depth product demonstrations, see the latest technologies in action.



#### **Technology Directory**

Find the perfect technology solution for your business in one of our 100+ curated categories.



## MLS Now Vendor Update: MLS Touch



CoreLogic

**REAL ESTATE SOLUTIONS** 



#### The MLS in the palm of your hand

MLS-Touch is the fastest growing real estate app in the industry, designed exclusively for agents! It's the mobile extension to all your essential data including listings, property insights, client activities, and showing information.

You'll also be able to offer your clients access to the same real-time listing data that you see (straight from your MLS!) by branding and sharing your own mobile app.

#### Fully integrated with the tools you use most

Packed with time-saving integrations, MLS-Touch keeps you on top of your business even when you're away from your desk.

Seamless integrations with Matrix™ ensure your most important client data is always at your fingertips. Contacts, sent listings, carts, and saved searches flow seamlessly between platforms.

MLS-Touch is also integrated with the Matrix Client Portal and OneHome™, so favorites and discards are tracked in real time through your mobile app as well.

Realist® property insights are also just a tap away including parcel boundaries, tax and ownership/occupancy details, likelihood-to-sell scores, AVM data, flood zone data, and much more.

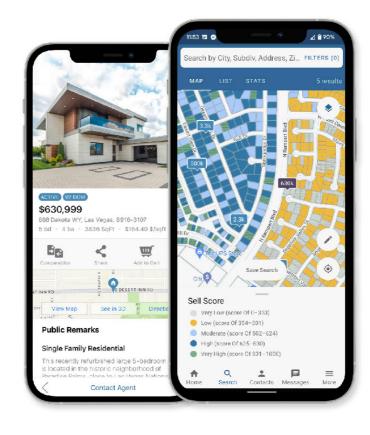
\*Subject to Realist and OneHome availability in your area.

#### Your brand, always!

You work hard to build your business, and every touch point you have with your clients should reflect your brand. With MLS-Touch, once you set your logo & color scheme it not only brands your personal app, sent listings, and Facebook listing posts, it also extends to your OneHome client portal. Like magic!

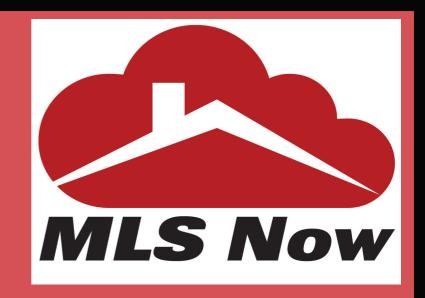
I couldn't ask for a better platform than the MLS-Touch app — it's a game changer. It's very user friendly and I can easily access all my listing data and client details when on the road. It makes a big difference in my day-to-day business.

Heather Reichstetter,
 Clocktower Realty Group



corelogic.com/AgentTools

## MLS Now Vendor Update: MLS Touch



#### **Powerful Search Tools**

With one easy-to-use Smart Search bar you can search listings by address, neighborhood, school district, transit, and more.

#### InstaView

Point your phone toward a nearby property and get the full listing details instantly.

#### **Hotsheet**

Keep an eye on the market with instant access to all new listings, price reductions, and sold properties in the areas of your choice and complete listing and property history.

#### **Market Stats**

Manage seller expectations and strengthen your buyer's negotiating position with instant market stats.

#### **Full Listing Details**

Access all MLS info including private remarks, showing instructions, commissions, and complete listing and property history.

#### **Instant Comparables**

Find active and recently sold comparables in just seconds. Share them with your clients.

#### **Contact Management**

All your client data is tracked in one place in MLS-Touch. Contacts automatically synchronize with Matrix, and suggested listings and client favorites are easily accessed in the contact record.

#### Brand & Share™

wertyuio

s d f g h j k

z x c v b n m

Use Brand & Share to create your own branded app and give your clients access to all listings in your market. Easily share suggested listings, and track clients' favorites in MLS-Touch.



#### Facebook® Posts

MLS-Touch automatically posts your new listings, price reductions, open houses, and sold listings to your Facebook business pages.

#### **Membership Directory**

Search and connect with your colleagues via SMS text, email, or phone, and see all their listings.

MLS-Touch is my favorite real estate app. It is so intuitive, quick, and easy-to-use. I use it as much as the actual MLS. It keeps all the data I need - listing data, tax data, agent contact info - right at my fingertips. I love sharing the app with my clients so they can benefit from it as well!

– Bill Barker, William Real Estate



Innovative, connected, and mobile – that's CoreLogic.

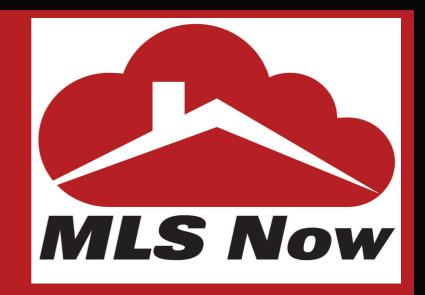
Watch our video tutorials and get user guides at corelogic.com/AgentTools

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CoreLogic

## MLS Now Vendor Update: ShowingTime



ShowingTime+

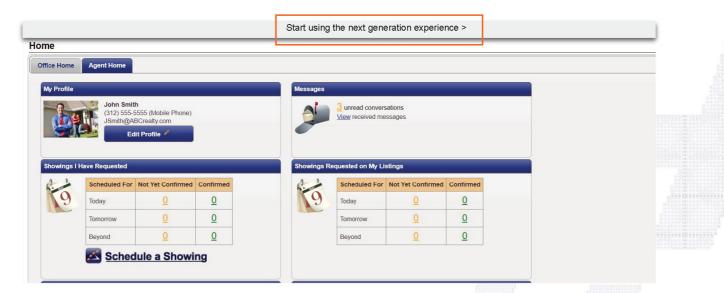
### The Next Generation of ShowingTime

**Quick Start Guide** 

ShowingTime's next generation experience is a fundamental redesign of our showing management platform that retains the original functionality so many real estate professionals rely on day to day. The re-engineered, modern interface is intuitive, flexible and adaptable to market conditions, all while providing a familiar experience.

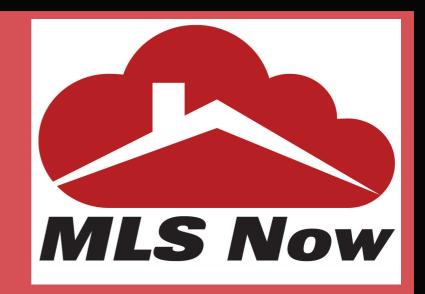
#### To access the next generation of ShowingTime, please use the following steps:

- **+** Log into ShowingTime:
  - If you already have a ShowingTime account, visit **ShowingTime.com/login/** and log in using your credentials.
  - If you don't have a login, select *Create a profile now* and follow the prompts.
  - You can also access ShowingTime from your MLS platform.
- + Click on the banner at the top of the screen.
- + You will be redirected to a new page to update your login information and confirm your preferences.



Please note, you can toggle back to the version you are using now by clicking the banner at the top of the next generation experience.

## MLS Now Vendor Update: ShowingTime



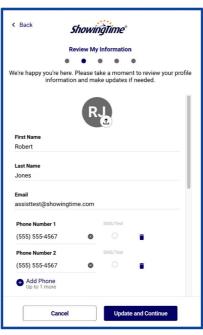
#### ShowingTime+

#### Signing into the next generation experience and setting up your account

Click on the banner in ShowingTime that says, **Start using the next generation experience**, and follow the instructions below. If this is your first time logging into the next generation experience, you will be asked to confirm and update your information and preferences.

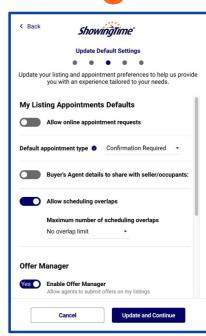
Review or create your username and update your password for added account security.

By clicking on Update and Continue, you agree to our Terms and Conditions 2



Confirm or add your contact information, review your MLS and office details and make changes as needed.

3



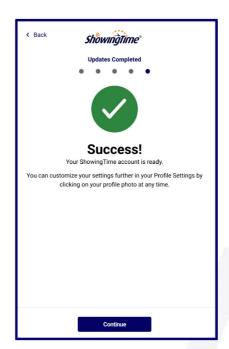
Customize your appointment preferences and default settings on your listings.

4



Update your notification preferences.

5



Continue on to the next generation experience!

## MLS Now Vendor Update: ShowingTime



#### ShowingTime+

#### Signing into the next generation experience

If you are not authenticating into ShowingTime through your MLS, you may see the login screen below.

1

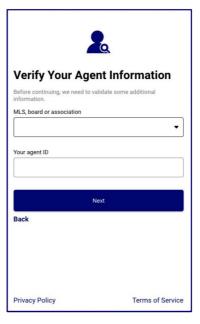
2

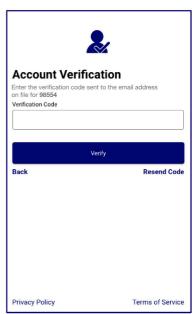
3

4

ShowingTin	ne°
Sign In	
Username	
Password	
	•
Sign In	
Need help signing in?	
Privacy Policy	Terms of Service







If you already have a ShowingTime username and password, enter them here.

If you do not have login credentials, tap *Need help signing in?* and follow steps 2–4.

If you tapped **Need help signing in?**, enter a username or email address.

Another option is to select *Use MLS credentials*.

If you clicked *Use MLS* credentials, select your MLS, board or association and enter your agent ID.

For both options, you will be emailed a code to get into the account.\*

Then, follow the instructions on page 2 of this guide.

<sup>\*</sup>You will only be required to get a code if this is the first time you are logging into the next generation experience and you don't already have a ShowingTime username and password.

## MLS Now New Member Welcome Page 1



Satnam Brar Nicole Cole Catherine Green Tasha Hadzima Ave Hopson-Walker Chinada Terry Brandon Thompson Robert Bartos Joseph DeWees Mason Ferrer Melanie Haystrick William Landow Lillian Thompson Tabitha Alleshouse Lorie Bilak Jacob Cramer Karla Kettler Cameron Springer Joas Troyer Tanya Elasmar Rebecca Karns Kendra Langerman Carrie Long Sherry Orlando Stephen Butler Squire Chapman Jordan Crosby Michael Hart Luke Kollar MaKenna Gonzales Alexis Jones Trevor Mackey Gabriella Marino Mackenley Geitgey Allona Henderson Alyssa Rice

Amanda Herman Fabricio Laboriel Isabelle Rios Logan Rodgers Shannon Sechan-White Joseph Vassel Tyler Amos Madeline DeWitt Tai Gardner Michele Hines Antonio Scaffidi Ron Zollner Vincent Gigliotti Christopher Jaroscak Dominic Marchionda Emilie Daigle Kevin Thompson Tina Delgawy Seth Denlinger **Dimitrios Gountis** Elefterios Mavrakis Danielle Overton Stephanie Phillips Amanda White Marilyn Boosinger Theresa Colella Allison Henn Samuel Hughes Thomas Lawrence Norman Slemenda Dylan Snider Tomika Tate Shannon Vojticek Carson Watts Adom Windham Barris Coleman

Sasha Alleman Miriam Beachy Jim Bellar **Brad Tomolonis** Marcus Moga Elizabeth Vangorder William Brundidge Lauren McDavitt Richard Abou-Jaoude Melissa Bowers Noah Garrett Marissa Gebhardt Ricky Laine Pamela Magistro Jeffrey Ryan Sheri Sovizral Bryce Whyde Alaina Beauloye Jacqueline Gliha Douglas Kaczorowski Melanie Leoni Autumn Zerbe Jenna Debolt Olivia Harvey Dominic Humble Lanier Karpeh Michael Leary Warren Phillips Mark Wine Morgan Bond Traci Franklin Mandy Gaskins Phebie Thompson Abbe Hoctor Angelo Jones Kimberley Johnson

Gabriel Pierce Nicholas Smith Jessica Sparrow Taylor Wildes Ryan Wilson Shatoryon Daniels Tara Jackson Kyle Shorts Janet Smrdel Kylie Walker Alexis Wilson Tylor Chichick Ali Rajab Autumn Scheall Tiffani Stinespring Sara Gilliam Ryann Johnson Melissa Manning Amy Pangio Cynthia Richard Robert Rogers Noah Schonover Kayley Szantay Deosha Torbert Nicholas Wassel Brett Beers Jenna Brady Rhiannon Lupton Blake Musick Linda Wilson Felicia Woodberry Mackenzie Brown Ashlie Dutton Inmer Lopez Tobar Paula Mason David Maynard

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Alexandria Derkacs Denise Earl Benjamin Garrett Joseph Kent Shauna Koehl Asia Massey Sally Burger Brian Kresevic Anthony Mazzola Sharita Roberts Michael Ryan Savannah Waffler Shamica Green Delphina Lee Essence Melton Ryan Miller Shawnee Schuller Sara Scott Kerri Blair Cassie Dee Calvinia Fields Amalea Harding Sara Milko Ceirra Parsons Samantha Russell Lisa Simon Todd Solak Margaret Cessna Jake Distler Jason Keller Michael Payden Augusto Ramirez Jackson Sonnhalter Robert Sorrell Michael Tyson

Kali Ariyasingam

Jill Cobb Elizabeth Dressler Michael Falasca Jason Jadloski Gregory McClellan Noah Osler Tina Hardesty Kim Martorana Kiersten Osborne Alexia Satterwhite Charea Brown Thomas Farwick Meriam Sadji Johanna Tefend Robert Weaver Dana Motts Brittany Balmat Morgan Coleman Keith Gracco Erika Mitschke Dena Pfenninger Jennifer Bentley Aloneet Durden Kristin Parker Rebecca Verian Seirra Kilkenny Peter Leckonby Davis Schurman Beth Sluka Vanessa Schlauch Komteasha Davis Ashley Frasure Adam Roman Renee Roth Anthony Asaad

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