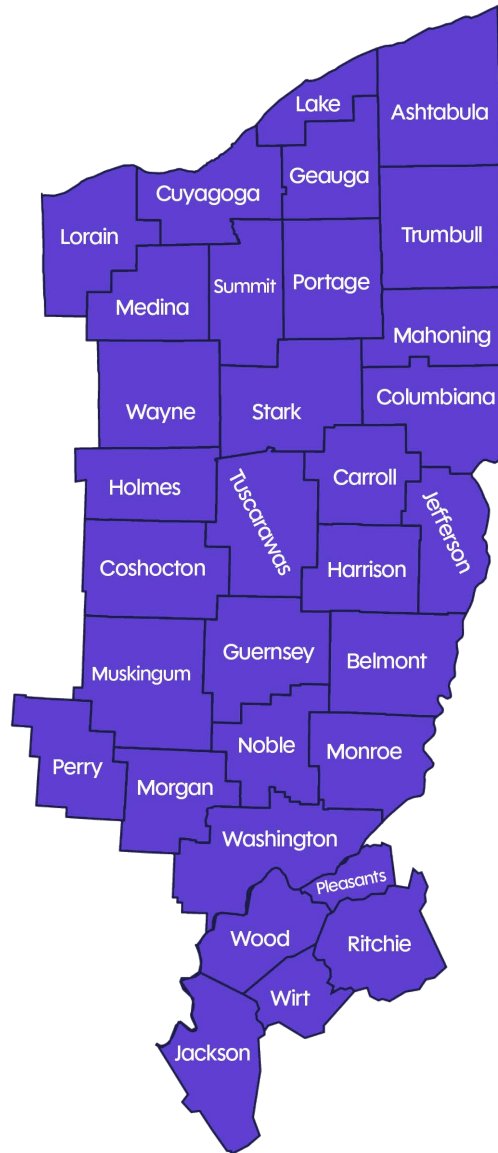


RULES AND REGULATIONS OF MULTIPLE
LISTING SERVICES PARTICIPATING IN:

MLS Now



MLS Now Inc.

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Contents

SECTION 1. DEFINITIONS.....	1
Multiple Listing Service	1
A multiple listing service is.....	1
Purpose	1
MLS Data.....	1
Participation	1
(i) REALTOR® Participant	2
(ii) Non-REALTOR® Participant.....	3
Licensure/Certification.....	5
Information Usage.....	5
Services Must not be Advertised as “Free”	5
Membership Application.....	5
Clear Cooperation Policy	5
Exclusive Right to Sell Listing Agreement	5
Exclusive Agency Listing Agreement	6
Compensation Notice	6
Non-filtering	6
No Compensation Offers In the MLS.....	6
Disclosure of Compensation.....	7
Written Buyer Agreements Required	7
Coming Soon Status.....	7
Limited-Service Listings.....	7
Net Listing	8
Open Listing	8
Listing Input Sheet	8
Exclusion (Prospect Reservations).....	8
Offer	9
Under Contract Allow Showings (UCAS)/contingent Listings.....	9

Under Contract No Showings (UCNS)/pending Listings9

Multiple Listing Service Area9

List Date9

Branding/Scraping.....9

Internet Data Exchange Definition 10

Disclaimer of Internet Data Exchange Participation 10

Fees for Internet Data Exchange Participation 10

Internet Data Exchange Database 10

Internet Data Exchange Participants (IDX) 10

Internet Data Exchange 10

Internet Data Exchange Participant Listing Information 10

Internet Data Exchange Participation - Pre-requisite Requirement 10

Prohibited Third Party Scraping of Internet Data Exchange Listing Information 11

Virtual Office Website..... 11

Virtual Staging..... 11

SECTION 2. LISTING PROCEDURES 11

 2.1 Listings Required 12

 2.1.1 Clear Cooperation Policy for Listings 13

 2.2 Optional Listings..... 14

 2.3 Service Area 14

 2.4 Participant's Listings 15

 2.5 Accuracy of Listing Data and Detail on Listings 15

 MLS Listing Falsification Policy 16hour

 2.6 Agreement Copies 17

 2.7 Restrictive Listings 17

 2.8 Changes to Listings..... 18

 2.9 Off Market/Temporarily Off Market 19

 2.10 Withdrawal of Listings – Withdrawal Without Release 20

 2.11 Cancellation of Listings - Withdrawal with Release 20

2.12 Applicable Contingencies..... 21

2.13 List Price Specified 21

2.14 Listing Multiple Unit Properties 21

2.15 Sold Listings 21

 Lease – Option 22

 Sold Before Processing Listings 22

2.16 Retention of Agreements 22

2.17 Expirations 22

2.18 Listings of Suspended Participants..... 22

2.19 Listings of Expelled Participants..... 23

2.20 Listings of Resigned Participants..... 23

SECTION 3. COMPUTER 23

3.1 Computer Usage 23

3.2 Property Types / Details..... 24

 Address Omitted 24

 Directions 24

 Mapping 24

 Profile Sheets 24

 Proper Authorization for Changes..... 24

 Two Property Types 24

3.2.1 New Construction/Under Construction/To be Built..... 24

 Actual Year Built 24

 New Construction 24

 Under Construction 25

 Not Verifiable 25

 To Be Built 25

3.2.2 Online Bidding/Court Ordered Sales..... 25

 Auction Listings 25

 Properties for Sale by Auction..... 25

Properties for Sale by Online Bidding 26

Properties for Sale by Private Selling Officer or other Court Ordered Sale 26

Specific to Court Appointed PSO or Court Ordered Foreclosure Auctions 27

3.3 Password Use 27

3.4 Media / Virtual Tour 27

3.5 Primary Photo 27

3.6 Virtual Staging 28

 Permitted Uses of Virtual Staging in the Service 28

 Prohibited Uses of Virtual Staging in the Service 28

SECTION 4. SELLING PROCEDURES 28

 Written Buyer Agreements Required 28

 4.1 Showings and Negotiations 29

 4.2 Property Showings and Information 29

 4.3 Presentation of Offers 30

 4.4 Submission of Written Offers 30

 4.5 Right of Cooperating Brokers in Presenting of Offers 30

 4.6 Right of Listing Brokers in Presenting Counter Offers 30

 4.7 Reporting Sales to the Service 30

 Land Contract / Lease Option 31

 Comparable Only 31

 Sold Before Processing 31

 4.8 Reporting Resolutions of Contingencies 31

 4.9 Advertising of Listings Filed with the Service 31

 4.10 Reporting Cancellation of Under Contract No Showings (UCNS) Under Contract
 No Showings (UCNS)/pending Sales 32

SECTION 5. PROHIBITIONS 32

 No Compensation Offers In the MLS 32

 5.1 Information for Participants Only 32

 5.2 For Sale and Sold Signs 32

5.3 Solicitation of Listings Filed with the Service 32

5.4 Use of "Remarks" 33

 Public Remarks:..... 33

 Private Remarks..... 33

 Short Sale Listing Language 33

5.5 Confidentiality 34

5.6 Accuracy 34

5.7 Comparable/Statistical Information 34

SECTION 6. Participant as Principal or Purchaser..... 34

 6.1 Participant as Principal 34

 6.2 Participant as Purchaser 35

SECTION 7. SERVICE CHARGES 35

 7.1 Application..... 35

 7.2 Dues and Fees..... 35

 (a) Dues..... 36

 (b) Dues Waiver..... 36

 (c)Pro-ration Policy 36

 7.3 Assessments..... 36

SECTION 8. ENFORCEMENT OF RULES OR DISPUTES 37

 8.1 Complaints 37

 8.2 Sanctions..... 37

 8.3 Unethical Conduct 37

 Manipulation of Listing Data 37

 8.4 No Compensation Offers In the MLS 38

SECTION 9. PENALTIES 38

 9.1 Rules Compliance – Authority to Impose Discipline..... 38

 9.2 Second Offenses 39

 9.3 Appealing Penalties 39

 9.4 Abuse of Notification of Reporting Entry Problems 40

9.5 Failure to Make Corrections 40

9.6 MLS Rules Violations 40

SECTION 10. OWNERSHIP OF COMPILATIONS* AND COPYRIGHTS 41

10.1 Authorization 41

 Digital Millennium Copyright Act (DMCA)..... 41

10.2 Copyright 42

SECTION 11. USE OF COPYRIGHTED MLS COMPILATIONS..... 42

11.1 Distribution 42

11.2 Display..... 42

11.3 Reproduction 42

11.4 One Data Source 44

 Brokerage Back Office Feed (BBO)..... 44

SECTION 12. LIMITATIONS ON USE OF THE SERVICE’S INFORMATION/IDX..... 45

 Compensation Notice..... 45

 Non-filtering 45

 No Compensation Offers In the MLS 45

12.1 Internet Data Exchange and Internet Data Exchange Site Definitions 46

12.2 Internet Data Exchange Authorization..... 46

12.3 Internet Data Exchange Database 46

12.4 Internet Data Exchange Database Participants..... 46

12.5 Display of Participant’s Information on Participant’s Site..... 47

12.6 Listings Reflected in the IDX Database..... 47

12.7 Standard NAR MLS Logo Used for IDX Database 47

12.8 Required Disclaimer for Listings in the IDX Database 48

12.9 Required Disclosures 48

 1.Explanation of Data Source..... 48

 2. Accuracy disclaimer on other IDX Listings..... 48

 3. Copyright Statement 49

 4. Virtual Staging Disclosure..... 49

12.10 IDX Listing Modifications 49

12.11 Information Corrections on Internet Data Exchange Participant’s Website 49

12.12 Branding/Scraping..... 50

12.13 Third Party Users 50

12.14 Non-MLS Listings on Subscriber Website 50

12.15 Abuse of Internet Data Exchange Data 51

12.16 Removal of Internet Data Exchange Participants Listings 51

12.17 Display of Sold Data on IDX Sites..... 51

12.18 Display of Expired and Withdrawn Listings 51

12.19 Advertising/Co-branding..... 52

SECTION 13. CHANGES TO RULES & REGULATIONS 52

SECTION 14. ARBITRATION OF DISPUTES..... 52

SECTION 15. STANDARDS OF CONDUCT FOR MLS PARTICIPANTS 52

15.1 Practices of the Participants 52

15.2 Property Signs 52

15.3 Extending Cooperation 52

15.4 Solicitation of Other Broker's Listings 53

15.5 Soliciting Buyer/Tenant Agreements 53

15.6 Prospect Referral 53

15.7 Expiration of Agreements..... 53

15.8 Retaining Clients 53

15.9 Contractual Relations 53

15.10 Contract with Clients with Existing Agreements..... 53

15.11 Advertising of Services to Prospective Clients 54

15.12 Determination of Existing Agreements 54

15.13 Declaration of Buyer Relationship 54

15.14 Disclosure of Buyer Relationships 54

15.15 Declaration of Agreements 54

15.16 Offer to Provide Additional Services..... 55

15.17 Contact with Clients vs. Clients’ Agent 55

15.18 Terminating Relationship 55

15.19 Purpose of these Rules & Regulations..... 55

15.20 False or Misleading Statements 55

15.21 Participant’s Website Disclosures (Firm Name and State of Licensure) 55

15.22 Participant’s Advertising and Representation to the Public 56

SECTION 16. VIRTUAL OFFICE WEBSITE (VOW) 56

 Compensation Notice..... 56

 Non-filtering 56

 No Compensation Offers In the MLS 56

16.1 Definition 57

16.2 Participant..... 57

16.3 MLS Listing Information 57

16.4 Registrant..... 58

16.5 Registrant – Password 59

16.6 Registrant – Breach of Security..... 59

16.7 Registrant – Acceptance of Terms of Use 59

16.8 Participant’s VOW Contact Information 59

16.9 Participants VOW Monitoring Requirements 59

16.10 Terms of Use Agreement..... 60

16.11 Withholding Listings from VOW Display 60

16.12 Seller Opt-Out Options..... 60

16.13 Third Party Use of VOW..... 60

16.14 Accuracy of Data on VOW not supplied by the MLS 61

16.15 Refreshing VOW Listing Information 61

16.16 Third Party Users of VOW 61

16.17 Participant Privacy Policy Disclaimer 61

SECTION 17. ELECTRONIC KEY BOX SYSTEM..... 61

 17.1 Definitions..... 61

17.2 PARTICIPATION 62

17.3 FEES 63

17.4 GENERAL POLICIES 63

17.5 RIGHT TO LIMIT ACCESS..... 63

17.6 KEYBOXES AND KEYS 64

17.7 AFFILIATES 64

17.8 TERMINATION OF SERVICE..... 64

17.9 COMPLIANCE AND ENFORCEMENT..... 65

SECTION 18. ORIENTATION 66

SECTION 1. DEFINITIONS

As used in these Rules and Regulations, the following terms shall have the indicated meanings:

Multiple Listing Service

A multiple listing service is

- a facility for the orderly correlation and dissemination of listing information so Participants may better serve their clients and customers and the public
- a means of enhancing cooperation among Participants
- a means by which information is accumulated and disseminated to enable authorized Participants to prepare appraisals, analyses, and other valuations of real property for bona fide clients and customers
- a means by which Participants engaging in real estate appraisal contribute to common databases *(Added 8/24) M*

Purpose

A multiple listing service is a means by which cooperation among Participants is enhanced; by which information is accumulated and disseminated to enable authorized Participants to prepare appraisals, analyses, and other valuations of real property for bona fide clients and customers; by which Participants engaging in real estate appraisal contribute to common databases; and is a facility for the orderly correlation and dissemination of listing information so Participants may better serve their clients and the public. *Added 8/24 M*

MLS Data

Shall be defined as either Exclusive Right to Sell or Exclusive Agency Listings entered into the MLS by participating Brokers of the MLS.

Participation

There shall be two classes of Participants: REALTOR® Participants and Non-REALTOR® Participants. “Participant” as used in these Rules and Regulations shall refer to both classes of Participants unless otherwise stipulated.

Where the term REALTOR® is used in this explanation of policy in connection with the word member or the word Participant, it shall be construed to mean the REALTOR® principal or principals, of this or any other association, or a firm comprised of REALTOR® principals participating in a multiple listing service owned and operated by the board. Participatory rights shall be held by an individual principal broker unless determined by the association or MLS to be held by a firm. It shall not be construed to include individuals other than a principal or principals who are REALTOR® members of this or any other association, or who are legally entitled to participate without association membership. However, under no circumstances is

any individual or firm, regardless of membership status, entitled to MLS membership or participation unless they hold a current, valid real estate broker's license and cooperate, or are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property.

Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients. Use of information developed by or published by an association multiple listing service is strictly limited to the activities authorized under a Participant's licensure(s) or certification and unauthorized uses are prohibited.

Mere possession of a broker's license is not sufficient to qualify for MLS participation. Rather, the requirement that an individual or firm cooperates means that the Participant actively endeavors during the operation of its real estate business to list real property of the type listed on the MLS, shares information on listed property, and makes property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients, and to cooperate. "Actively" means on a continual and ongoing basis during the operation of the Participant's real estate business. The "actively" requirement is not intended to preclude MLS participation by a Participant or potential Participant that operates a real estate business on a part-time, seasonal, or similarly time limited basis or that has its business interrupted by periods of relative inactivity occasioned by market conditions. Similarly, the requirement is not intended to deny MLS participation to a Participant or potential Participant who has not achieved a minimum number of transactions despite good faith efforts. Nor is it intended to permit an MLS to deny participation based on the level of service provided by the Participant or potential Participant as long as the level of service satisfies state law.

The key is that the Participant or potential Participant cooperates with respect to properties of the type that are listed on the MLS in which participation is sought. Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their client(s). This requirement does not permit an MLS to deny participation to a Participant or potential Participant that operates a "Virtual Office Website" (VOW) (including a VOW that the Participant uses to refer customers to other Participants) if the Participant or potential Participant actively endeavors to cooperate. An MLS may evaluate whether a Participant or potential Participant actively endeavors during the operation of its real estate business to cooperate only if the MLS has a reasonable basis to believe that the Participant or potential Participant is in fact not doing so. The membership requirement shall be applied in a nondiscriminatory manner to all Participants and potential Participants. – Added 8/24 **M**

(i) REALTOR® Participant

Any REALTOR® of this or any other association who is a principal, partner, corporate officer, or branch office manager acting on behalf of a principal, without further qualification, except as otherwise stipulated in these bylaws, shall be eligible to participate in multiple listing upon agreeing in writing to conform to the rules and regulations thereof and to pay the costs incidental thereto.* However, under no circumstances is any individual or firm, regardless of membership status, entitled to multiple listing service membership or participation unless they hold a current, valid real estate broker's license and cooperate, or are licensed or

certified by an appropriate state regulatory agency to engage in the appraisal of real property.**

Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients. Use of information developed by or published by an association multiple listing service is strictly limited to the activities authorized under a Participant's licensure(s) or certification and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey participation or membership or any right of access to information developed by or published by an association multiple listing service where access to such information is prohibited by law. *{Amended}*

Mere possession of a broker's license is not sufficient to qualify for MLS participation. Rather, the requirement that an individual or firm cooperate means that the Participant actively endeavors during the operation of its real estate business to list real property of the type listed on the MLS, share information on listed property and make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their client(s). "Actively" means on a continual and ongoing basis during the operation of the Participant's real estate business. The "actively" requirement is not intended to preclude MLS participation by a Participant or potential Participant that operates a real estate business on a parttime, seasonal, or similarly time-limited basis or that has its business interrupted by periods of relative inactivity occasioned by market conditions. Similarly, the requirement is not intended to deny MLS participation to a Participant or potential Participant who has not achieved a minimum number of transactions despite good faith efforts. Nor is it intended to permit an MLS to deny participation based on the level of service provided by the Participant or potential Participant as long as the level of service satisfies state law.

The key is that the Participant or potential Participant actively endeavors to cooperate with respect to properties of the type that are listed on the MLS in which participation is sought. Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients. This requirement does not permit an MLS to deny participation to a Participant or potential Participant that operates a "Virtual Office Website" (VOW) (including a VOW that the Participant uses to refer customers to other Participants) if the Participant or potential Participant actively endeavors to cooperate. An MLS may evaluate whether a Participant or potential Participant actively endeavors during the operation of its real estate business to cooperate only if the MLS has a reasonable basis to believe that the Participant or potential Participant is in fact not doing so. The membership requirement shall be applied in a nondiscriminatory manner to all Participants and potential Participants.

(ii) Non-REALTOR® Participant

A Non-REALTOR® applicant for MLS participation who is a principal, partner, corporate officer, or branch office manager acting on behalf of the principal, shall supply evidence satisfactory to the membership department that he has no record of recent or pending bankruptcy; has no record of official sanctions involving unprofessional conduct; agrees to complete a course of instruction (if any) covering the MLS rules and regulations and computer training related to MLS information entry and retrieval, and shall pass such reasonable and non-discriminatory written examination thereon as may be required by the MLS; and

shall agree that he will abide by such rules and regulations and pay the MLS fees and dues, including the Non-REALTOR® differential (if any), as from time to time established. Under no circumstances is any individual or firm entitled to MLS participation or membership unless they hold a current, valid real estate broker's license and cooperate or are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property. Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients. Use of information developed by or published by an association multiple listing service is strictly limited to the activities authorized under a Participant's licensure(s) or certification and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey participation or membership or any right of access to information developed by or published by an association multiple listing service where access to such information is prohibited by law. (Amended)

Mere possession of a broker's license is not sufficient to qualify for MLS participation. Rather, the requirement that an individual or firm offers or cooperate means that the Participant actively endeavors during the operation of its real estate business to list real property of the type listed on the MLS, share information on listed property and make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their client(s). "Actively" means on a continual and ongoing basis during the operation of the Participant's real estate business. The "actively" requirement is not intended to preclude MLS participation by a Participant or potential Participant that operates a real estate business on a part-time, seasonal, or similarly time-limited basis or that has its business interrupted by periods of relative inactivity occasioned by market conditions. Similarly, the requirement is not intended to deny MLS participation to a Participant or potential Participant who has not achieved a minimum number of transactions despite good faith efforts. Nor is it intended to permit an MLS to deny participation based on the level of service provided by the Participant or potential Participant as long as the level of service satisfies state law. (Adopted 11/08)

The key is that the Participant or potential Participant cooperate with respect to properties of the type that are listed on the MLS in which participation is sought. Cooperation is the obligation to share information on listed property and to make property available to other brokers for showing to prospective purchasers and tenants when it is in the best interests of their clients. This requirement does not permit an MLS to deny participation to a Participant or potential Participant that operates a "Virtual Office Website" (VOW) (including a VOW that the Participant uses to refer customers to other Participants) if the Participant or potential Participant actively endeavors to cooperate. An MLS may evaluate whether a Participant or potential Participant actively endeavors during the operation of its real estate business to cooperate only if the MLS has a reasonable basis to believe that the Participant or potential Participant is in fact not doing so. The membership requirement shall be applied in a nondiscriminatory manner to all Participants and potential Participants. (Added 8/24) M

Non-REALTOR® Participants and those affiliated with Non-REALTOR® Participants shall not be eligible to vote or hold office in the Service.

The MLS limits participatory rights to individual principal brokers, or to their firms, and to licensed or certified appraisers, who maintain an office or Internet presence from which they are available to represent

real estate sellers, buyers, lessors or lessees or from which they provide appraisal services. For purposes of this paragraph, representation of real estate buyers and sellers does not include making referrals of prospective sellers and buyers to real estate brokers.

Licensure/Certification

Under no circumstances is any individual or firm, regardless of membership class, entitled to Service "Membership" or "Participation" unless they hold a current, valid real estate broker's license, **agree to cooperate with** other Participants, or are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property. (Amended 8/24)

Information Usage

Use of information developed by or published by the Service is strictly limited to the activities authorized in a Participant's licensure(s) or certification and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey "Participation" or "Membership" or any right of access to the information developed or published by the Service where access to such information is prohibited by law.

Services Must not be Advertised as “Free”

MLS Participants and Subscribers must not represent that their brokerage services to a client or customer are free or available at no cost to their clients. (Adopted 3/22) (Amended 8/24 M)

Membership Application

Application for participation shall be made in such manner and form as may be prescribed by the MLS Governing Leadership and made available to any individual qualified for participation. The application form shall contain a signed statement by the applicant agreeing to abide by the Bylaws and other rules, regulations, and policies of the Service that are adopted or amended from time to time.

Participants may discontinue participation in the Service by providing 30 days written notice in advance and may reapply to the Service at any time by making formal application in the manner prescribed for new applicants for participation, provided all past dues and fees are paid in full.

Clear Cooperation Policy

Within one (1) business day (excluding Saturdays and Sundays and postal holidays) of marketing a property to the public, the listing broker must submit the listing to the MLS for cooperation with other MLS participants. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including IDX and VOW), digital communications marketing (email blasts), multi-brokerage listing sharing networks, and applications available to the general public. (Adopted 12/2019)

Exclusive Right to Sell Listing Agreement

Exclusive Right to sell or lease listing agreement means an agency agreement between a seller and broker that meets the requirements set forth in continuing law for written agency agreements that also does both of the following:

- (i) Grants the broker the exclusive right to represent the seller in the sale or lease of the seller's property; and

- (ii) Provides the broker will be compensated if the broker, the seller, or any other person or entity produces a purchaser or tenant in accordance with the terms specified in the listing agreement or if the property is sold or leased during the term of the listing agreement to anyone other than to specifically exempted persons or entities.

Exclusive Agency Listing Agreement

Exclusive Agency agreement means an agency agreement between a seller and broker that meets the requirements specified in continuing law for written agency agreements that also does both of the following:

- i. Grants the broker the exclusive right to represent the seller in the sale or lease of the seller's property; and
- ii. Provides the broker will be compensated if the broker or any other person or entity produces a purchaser or tenant in accordance with the terms specified in the listing agreement or if the property is sold or leased during the term of the listing agreement, unless the property is sold or leased solely through the efforts of the seller or to the specifically exempted persons or entities.

Compensation Notice

- 1) A broker's compensation and fees for services are not set by law and are fully negotiable.
- 2) A broker's compensation for services rendered to a seller or for services rendered to a buyer is solely a matter of negotiation between the broker and their client, and is not fixed, controlled, recommended, or maintained by any persons not a party to the brokerage service agreement.
- 3) The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker and is not fixed, controlled, recommended, or maintained by any persons other than the listing broker. (Added 8/24) M

Non-filtering

MLS Participants and Subscribers must not, and MLS Now will not enable the ability to, filter out or restrict MLS listings that are communicated to customers or clients based on the existence or level of compensation offered to the cooperating broker or the name of a brokerage or agent. {Added 8/24) M

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

Use of MLS data or data feeds to directly or indirectly establish or maintain a platform of offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited and will result in the MLS terminating that Participant's access to any MLS data and data feeds. (Added 8/24) M

Disclosure of Compensation

MLS Participants and Subscribers must:

1. Disclose to prospective sellers and buyers that broker compensation is not set by law and is fully negotiable. This must be included in conspicuous language as part of any listing agreement, buyer written agreement, and pre-closing disclosure documents (if any).
2. Conspicuously disclose in writing to sellers, and obtain the seller's authority, for any payments or offer of payment that the listing Participant or seller will make to another broker, agent, or other representative (e.g. real estate attorney) acting for buyers. This disclosure must include the amount or rate of any such payment and be made in writing in advance of any payment or agreement to pay. (Added 8/24) **M**

Written Buyer Agreements Required

Unless it is inconsistent with state or federal law or regulation, all MLS Participants working with a buyer must enter into a written agreement with the buyer prior to touring a home.

The written agreement must include:

- a. a specific and conspicuous disclosure of the amount or rate of compensation the Participant will receive or how this amount will be determined, to the extent that the Participant will receive compensation from any source.
- b. the amount of compensation in a manner that is objectively ascertainable and not open-ended.
- c. a term that prohibits the Participant from receiving compensation for brokerage services from any source that exceeds the amount or rate agreed to in the agreement with the buyer; and
- d. a conspicuous statement that broker fees and commissions are not set by law and are fully negotiable. (Added 8/24) **M**

Copies of any Buyer Agreements must be submitted to the Service upon request of the MLS Staff, MLS committees, and/or Governing Leadership of the MLS. Failure to submit the requested documents within 2 business days (except postal holidays) of the request will result in an automatic penalty for late submission. (Added 8/24) **M**

Coming Soon Status

Coming Soon status (Repealed effective 8/1/2021)

Limited-Service Listings

Listings shall be categorized as limited service in instances where listing brokers, pursuant to their listing agreements, will not provide one or more of the following services:

- a. Arrange appointments for cooperating brokers to show listed properties to potential purchaser(s) but instead give cooperating brokers authority to make such appointments directly with seller(s)
- b. Accept and present to seller(s) offers to purchase procured by cooperating brokers but instead give cooperating brokers authority to present offers directly to seller(s)
- c. Advise seller(s) as to the merits of offers to purchase
- d. Assist seller(s) in developing, communicating, or presenting counteroffers
- e. Participate on the seller's(s') behalf in negotiations leading to the sale of the listed property

Limited-Service Listing (Y/N) is a required field of entry. The entry of a listing as Limited Service = “Yes” represents that the seller/client agrees to waive certain duties of the listing broker:

- a. This may only be accomplished by the client signing a required “Waiver of Duties Statement” (Ohio law - HB150), which is a confidential document between client and listing broker and is not to be distributed to any other party without the consent of the client.
- b. A cooperative broker may only set an appointment, present an offer, negotiate, or provide other services directly to the listing broker’s client if the listing broker has given written authorization permitting such action to be conducted directly with his client. This can be accomplished through the MLS agent remarks, ads, e-mail, etc.
- c. Upon entry of a limited-service listing into the MLS, the listing broker shall disclose in the “private remarks only” an explanation of the actions or limitations placed upon the cooperative broker in regard to interacting with the listing brokers client;
- d. If the client has waived the listing broker’s duties as described herein, it is recommended that the phrase, “may negotiate,” be included in the private remarks;
- e. Ohio law prohibits a broker who is representing a seller under an Exclusive Right otherwise mislead the public to believe that the seller is not represented by the broker. An Exclusive Agency agreement is exempt from this action.

Net Listing

A Net Listing is a contractual agreement under which a seller(s) or lessor(s) agrees to receive a certain dollar amount for the sale of their property regardless of the sale price. **Net listings will not be accepted in the MLS system.**

Open Listing

An Open Listing is a contractual agreement under which the listing broker becomes the agent of the seller(s) or lessor(s) and the seller(s) or lessor(s) agrees to pay a commission to the listing broker only if the property is sold through the efforts of the listing broker. **Open listings will not be accepted in the MLS system.**

Listing Input Sheet

A Listing Input Sheet is the property data form prescribed by the Service to be completed in full by the listing broker giving all pertinent information on the subject property and used to enter the information into the Service's computer system.

Exclusion (Prospect Reservations)

An Exclusion or reserved prospect is an individual or a group of individuals specifically named in the listing agreement in which the seller(s) or lessor(s) reserves the right to sell without payment of a commission if the listing is sold to an excluded or reserved prospect. An Exclusive Right to Sell with Reserved Prospect is a contractual agreement under which the listing broker becomes the agent of the seller(s) or lessor(s), and

the seller(s) or lessor(s) agrees to pay a commission to the listing broker regardless of whether the property is sold through the efforts of the listing broker, the seller(s) or lessor(s), or anyone else, except that the seller(s) or lessor(s) may name one or more individuals or entities as exemptions in the listing agreement. If such a property is sold to any exempted individual or entity, the seller(s) or lessor(s) is not obligated to pay a commission to the listing broker.

Offer

The written offer to purchase signed by the prospective buyer, which, if executed by the seller(s) or lessor(s), will constitute a contract of sale.

Under Contract Allow Showings (UCAS)/contingent Listings

Any listing that has an agreement for sale/purchase signed by all parties that contains a “contingency” clause whereby the finalized sale is dependent upon certain criteria being met, and the Seller is going to continue to market the property, allow showings to other prospective buyers, and solicit/or accept back up offers or bids, the Broker shall change the property status to Under Contract Allow Showings (UCAS)/contingent in the MLS.

Listings in the Under Contract Allow Showings (UCAS)/contingent status **will be included** in IDX feeds, and feeds to other Third-Party Web sites from the MLS. (Amended 10/2015)

Under Contract No Showings (UCNS)/pending Listings

Any listing in the Service which an agreement for sale/purchase has been signed by all parties and the Seller is no longer allowing showings or accepting offers, the property shall be changed in the MLS to reflect its Under Contract No Showings (UCNS)/pending status.

Multiple Listing Service Area

The service area of the MLS shall be determined by the MLS Now Board of Directors. (M)

Note: MLSs are encouraged to establish service areas that encompass natural markets and to periodically reexamine such boundaries. An MLS is not precluded from establishing and maintaining an MLS service area that exceeds that of the parent association(s) jurisdiction. (NAR Amended 11/17)

The areas contained in the MLS Now system shall be coextensive with the territorial jurisdictions of its shareholder boards/associations and as determined by the MLS Now Board of Directors and those MLSs which have entered into an agreement to have their listings comprise the MLS Now database.

List Date

The List Date is the effective date or starting date of the term of the Exclusive Right to Sell or Exclusive Agency agreement or the last seller’s signature date on the agreement, whichever is last.

Branding/Scraping

Branded Websites refers to the use of marks, logos, icons, content and any other marking on the IDX website, listing, or any web page, including splash pages of search engines in such a way as to display with utmost certainty the true ownership of the website and listing by IDXP. Websites and/or web pages on which listings shall be displayed and/or any search relating to listings is conducted shall be branded by

IDXP in such a way so that the website clearly identifies IDXP as the owner of the listing. The website on which listings are displayed shall not be owned, operated, or used (i) for the benefit of anyone other than IDXP and (ii) in any way that is inconsistent with the MLSs IDX rules and regulations.

Internet Data Exchange Definition

IDX affords MLS participants the ability to authorize limited electronic display of their listings by other participants. (Amended 5/2012)

Disclaimer of Internet Data Exchange Participation

Any participating Participant's website must have some form of disclaimer on its home page and any subsequent page displaying the IDXP's listing information indicating that these properties marketed through a required icon, link, etc., are properties of IDXP, and are provided by the MLS Internet Data Exchange database.

Fees for Internet Data Exchange Participation

Fees to implement "IDX" (Internet Data Exchange) standard methods for disseminating the data will be at the discretion of the Participating MLS(s) of the MLS Now system. The Governing Leadership of the participating MLS(s) reserves the right to change the fee structure at such a time they deem it necessary.

Internet Data Exchange Database

Internet Data Exchange database is the current aggregate compilation of all active and Under Contract Allow Showings (UCAS)/contingent exclusive right to sell and/or exclusive agency listings of all "Internet Data Exchange Participants" (IDXP) except those listings where the property seller has opted out of the Service's publication by so indicating on the listing contract.

Internet Data Exchange Participants (IDXP)

This is a system that will allow Participating Brokers to get exposure of their own listings more effectively through cooperating with other participating brokers through the use of the Internet. This permission is limited to the IDXP's own branded company website and shall not be shared with any third party.

NOTE: All of MLS Now Participants will participate in the Internet Data Exchange (IDX) program unless the Participant completes an Opt Out Elective Form and it is placed on file with MLS Now.

Internet Data Exchange

Internet Data Exchange is a means of sharing participating IDXP's listing information by displaying other IDXP's listings on their own websites. Participating IDXPs may participate in Internet Data Exchange without actually having their own website.

Internet Data Exchange Participant Listing Information

Under no circumstances will the IDXP modify, manipulate or deface any, all, or part thereof, of the actual listing information of an IDXP's data hosted on an IDXP's website.

Internet Data Exchange Participation - Pre-requisite Requirement

Any broker may participate in Internet Data Exchange as long as he/she has an active real estate brokerage license and is actively engaged in providing services to buyers or sellers in residential real estate transactions.

Prohibited Third Party Scraping of Internet Data Exchange Listing Information

Any Participant displaying the shared database, or any portion thereof shall make reasonable efforts to avoid “scraping” of the data by third parties or displaying that data on any other website.

NOTE: These definitions are provided to facilitate categorization of listings in the Service's compilations. In any area of conflict or inconsistency, state law or regulation takes precedence.

These definitions are premised on the existence of agency relationships between seller(s) and lessor(s) and listing brokers. However, if state law permits brokers to list property, on either an exclusive or open basis, without establishing an agency relationship, those listings may not be excluded from the Service's compilations on the basis that the listing broker is not the seller's agent. Submission of such listings must be accompanied by the listing broker's disclosure that the listing broker is not the agent of the seller(s) or lessor(s) and such status shall be communicated to the other Participants as part of the property data information.

Virtual Office Website

A Virtual Office Website (“VOW”) is a Participant’s Internet website, or a feature of a Participant’s website, through which the Participant is capable of providing real estate brokerage services to consumers with whom the Participant has first established a broker-consumer relationship.

Virtual Staging

Virtual Staging is defined as using a photo editing software to create a photo or conceptual rendering of what the interior room(s) and/or interior of the property could look like, if it was staged or lived in. Virtual Staging shall only be used for the interior of an existing structure. Virtual Staging shall not be used for To-Be-Built or Under Construction properties. (See Section for To-Be-Built and Under Construction properties.) (Adopted 3/2016)

SECTION 2. LISTING PROCEDURES

Listings entered into MLS Now with an Active Status, shall be available for showings and purchase immediately. (Adopted 12/2021)

NOTE: An “Exclusive Right to Sell” listing is the conventional form for listings submitted to the Service in that the seller(s) or lessor(s) authorizes the listing broker to cooperate with other brokers.

The Exclusive Agency listing also authorizes the listing broker, as an exclusive agent, to offer cooperation but also reserves to the seller(s) or lessor(s) the general right to sell the property on an unlimited or restrictive basis. Exclusive agency listings and exclusive right to sell listings with named "reserved" prospects should be clearly distinguished by a simple designation such as a code or symbol from exclusive agency listings and exclusive right to sell listings with no named "reserved" prospects, since they can present special risks of procuring cause controversies and administrative problems not posed by exclusive right to sell listings with no named "reserved" prospects. (Amended 8/24)

2.1 Listings Required

Listings of real property noted in Section 2.1 (a), (b), (c), and (d) which are listed subject to a real estate brokers license, located within the service area of the multiple listing service, taken by Participants on an exclusive right to sell agreement or an exclusive agency agreement shall be submitted to the Service and/or entered into the Service's computer system within 2 business days (except postal holidays) after all necessary signatures of the seller(s) or lessor(s) have been obtained. The list date shall be the starting date of the term of the agreement or the last seller's signature date on the agreement, whichever is last.

Any Participant and or Subscriber who fails to enter a listing of the required property type, as required by these rules, or to submit the required paperwork for an Office Exclusive listing of a required property type, per rule 2.7, will be assessed a fine of \$1,000. A second offense will result in a \$2,500 fine and a third offense will result in a \$5,000 fine. Repeat offenders of this rule will be reviewed by the MLS leadership and may result in service suspensions or additional fines being assessed.

Property Types

- a) Residential – A single-family home or Condominium Unit for sale or exchange. Residential property type will include residential dwellings of one unit.
- b) Lot/Land - Vacant lots and acreage with no inhabitable improvement, zoned residential for sale or exchange.
- c) Residential Income - Two-family, three-family, and four-family residential building or buildings (Residential Income units) for sale or exchange where all of the buildings or units are part of the transaction(s).
- d) All Farm/Agricultural property where agricultural and similar activities take place for sale or exchange (Clarified 4/2022)

NOTE: When a Participant receives a listing by mail and, it cannot be entered within 2 business days (except postal holidays) of the List Date, the Participant must submit the envelope or a copy of the same in which it was received, showing the postmark date. The envelope or a copy of the same must be attached to the exclusive agreement copy when submitted to the Service. When such verification is lacking, a penalty shall automatically be assessed for late submission. It is recommended that seller(s) or lessor(s) be requested to date their signatures.

*NOTE for Clarification

REQUIREMENT: MLS requires that all listing agreements, **buyer agreements**, purchase agreements, and other documents related to such agreements (collectively “Agreements”), and forms that are submitted to MLS shall comply with all the requirements as set forth in Rules and Regulations, including the requirements that all Agreements be signed and dated by all the parties to the Agreements, and all changes, additions, and deletions to such Agreements must be initialed and dated by all parties to the Agreements or forms. This requirement and compliance are required for all Agreements and forms, whether they are submitted, electronically, digitally or as hard copies and shall apply to all Agreements and forms whether signed using wet, electronic or digital signatures. MLS shall have the right to reject any

Agreement or form that fails to meet the above requirements as being insufficient to verify any dates or information related to the Agreements or forms. *(Amended 8/24)*

2.1.1 Clear Cooperation Policy for Listings

Within one (1) business day (excluding Saturdays and Sundays and postal holidays) of marketing a property to the public, the listing broker must submit the listing to the MLS for cooperation with other MLS participants. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including IDX and VOW), digital communications marketing (email blasts), multi-brokerage listing sharing networks, and applications available to the general public.

The Clear Cooperation Policy applies to required listings and office exclusive listings. *(Adopted 1/2020)*

In the event a required listing* is publicly marketed during the term of the listing, then within one (1) business day of marketing a property to the public, the listing broker must submit and enter the listing into the MLS for cooperation with other MLS Participants. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including IDX and VOW), digital communications marketing (email blasts), multi-brokerage listing sharing networks and applications available to the general public.

Any Participant and/or Subscriber that does not submit the said listing to the MLS within one (1) business day of marketing a property to the public will be assessed a fine of \$1,000 and if the listing is not entered in the MLS within 2 business days (excluding Saturdays and Sundays and postal holidays) will be fined an additional \$1,000. A second offense will result in a \$2,500 fine and a third offense will result in a \$5,000 fine. Repeat offenders of this rule will be reviewed by the MLS leadership and may result in service suspensions or additional fines being assessed. *(Amended 12/2019)*

*This includes all of the otherwise required property types listed below:
Property Types

- a) Residential – A single-family home or Condominium Unit for sale or exchange. Residential property type will include residential dwellings of one unit.
- b) Lot/Land - Vacant lots and acreage with no inhabitable improvement, zoned residential for sale or exchange.
- c) Residential Income - Two-family, three-family, and four-family residential building or buildings (Residential Income units) for sale or exchange where all of the buildings or units are part of the transaction(s).
- d) All Farm/Agricultural property where agricultural and similar activities take place for sale or exchange. *(Clarified 4/2022)*

2.2 Optional Listings

Listings of mobile homes not permanently attached, commercial properties, residential properties for rent, residential income over four units, vacant land consisting of five or more lots and those properties located outside the service area of the multiple listing service, which are taken by Participants on an Exclusive Listing Agreement, or Exclusive Agency Agreement, or a Rental Contract will be filed with the Service at the option of the Participant.

1. Optional Property Types Defined

- a) Residential Lease – A single -family residence that is for rent or lease. Residential Lease property will include residential dwellings of one unit that are for rent or lease.
- b) Commercial Sale – Commercial Sale property type includes a building or buildings that are zoned for commercial use that are for sale, and/or residential dwellings of 5+ units.
- c) Commercial Lease – Commercial Lease property type includes a building or buildings that are zoned for commercial use and are for lease and/or residential dwellings of 5+ units.
- d) Business Opportunity – Any business for sale that does NOT include the real property, but does include a leasehold interest in real property, which is transferred in conjunction with the business. (Clarified 4/2022)

If optional listings are submitted and entered into the Service’s database, those listings will be subject to MLS Rules and Regulations upon entry.

2.3 Service Area

The service area of the MLS shall be determined by the Board of Directors. (M)

Note: MLSs are encouraged to establish service areas that encompass natural markets and to periodically reexamine such boundaries. An MLS is not precluded from establishing and maintaining an MLS service area that exceeds that of the parent association(s) jurisdiction. (NAR Amended 11/17)

Only those listings designated in Section 2.1 (a), (b), (c), and (d) located within the service area of the multiple listing service, are required to be submitted to the Service. Listings of real or personal property located outside the service area of the multiple listing service, will be accepted if submitted voluntarily by a Participant, but cannot be required by the Service.

The areas contained in the MLS Now system shall be coextensive with the territorial jurisdictions of its shareholder boards/associations and as determined by the MLS Now Board of Directors and those MLSs which have entered into an agreement to have their listings comprise the MLS Now database.

If listings outside the service area of the multiple listing service are submitted and entered into the Service’s database, those listings will be subject to the MLS Rules and Regulations upon entry.

2.4 Participant's Listings

A. Listings filed with the Service shall include the name of the Participant submitting the listing and the name of the Participant's affiliated licensee (listing agent).

NOTE: Properties co-listed by a Participant with someone who is not a Participant of the Service must be submitted on the Participant's listing agreement and the computer information shall indicate showings are to be arranged through an agent of the Participant's office or directly with the seller(s) or lessor(s).

Co-brokerage properties listed by two Participants of the Service can both enter the property into the Service as long as they reference the other brokerage firm information in the Private Remark section. Upon the sale of the listed real property, the selling brokerage firm must mark their listing "closed" while the co-brokering brokerage firm must mark their listing "withdrawn with release" in the system.

B. Listings entered into the system must reflect the correct list type as authorized by the seller. The MLS accepts Exclusive Right to Sell, Exclusive Agency, and Exclusive Right to Sell with Reserved Prospect. The MLS will accept listings taken by MLS Participants that do not fall into one of the categories as indicated, but they must be reflected in the system as list type "Other." (Remember net and open listings are not permitted in the MLS.)

NOTE: Any Participant reflecting in the system the incorrect List Type of Exclusive Right to Sell when the List Type is really an Exclusive Agency will be assessed an automatic penalty as determined by the MLS (per occurrence) and the MLS staff will withdraw the listing immediately. In addition, any penalties assessed for this violation will not be waivable by attending a Rules and Regulations class as conducted by the MLS in lieu of paying fines.

Continued entry of incorrect List Type in the system by a Participant will result in the Governing Leadership of the MLS in exercising its rights to refer the unethical conduct to the proper member Board/Association for appropriate action in accordance with the Professional Standards Manual established in the Board/Association's Bylaws.

C. Auction listings can be entered into the system by a Participant and must be disclosed as an Auction listing in the service. If such listings do not show a listed price, they may be included in a separate section of the MLS compilation of current listings.

2.5 Accuracy of Listing Data and Detail on Listings

Participants and subscribers are required to submit accurate listing data and required to correct any known errors (M)

Listing Agreements must be signed by the owner(s) of record or their lawfully authorized agent/representative i.e. Power of Attorney, Trustee, Executor, etc.

MLS Listing Falsification Policy

For recklessly and/or purposely falsifying information in the MLS; the perpetrator of such act shall be suspended from the MLS for a period of no less than 30 days and receive a fine in the amount of \$1,000.00.

Example: It is a violation to list a property for sale in the MLS without a valid listing agreement or without the authorization of the owner of record or their lawfully authorized agent/representative, or to mark a listed property as sold in the MLS when it did not actually sell. (Adopted 08/03/2023)

All exclusive listings filed with the Service shall contain:

- (a) The statement "This listing may be entered into the MLS by (name of listing broker), subject to the Rules & Regulations of the Service"
- (b) A list date, a definite and final termination or expiration date, and the full gross list price must be stated in the listing contract, unless the property is subject to an auction sale
- (c) The tax amount shown on listings must be the amount of full year taxes shown on the latest available tax duplicate. Any homestead exemption and/or assessments must be reflected in the listing information
- (d) Every detail that is required as specified on the Listing Input Sheet
- (e) MLS Now Participants are encouraged, but not required, to include the following statement in their "Listing Agreement": "This listing may be transmitted in part or in full to REALTOR.com, other electronic networks or Internet (World Wide Web) as deemed appropriate by the MLS Participant and the property owner (seller)"
- (f) All listing contracts must include language to the effect that Broker is authorized to enter property in any (1) or more MLS to market the property in publications and websites of Broker's choice
- (g) Property Address: At the time of filing a listing, Participants and Subscribers must include a property address available to other Participants and Subscribers, and if an address doesn't exist a parcel identification number can be used. Where an address or parcel identification number are unavailable, the information filed with the MLS must include a legal description of the property sufficient to describe its location (Adopted 3/2022 M)

(h) A Compensation Notice that:

1. A broker's compensation and fees for services are not set by law and are fully negotiable.
2. A broker's compensation for services rendered to a seller or for services rendered to a buyer is solely a matter of negotiation between the broker and their client, and is not fixed, controlled, recommended, or maintained by any persons not a party to the brokerage service agreement.
3. The compensation paid by a listing broker to a cooperating broker in respect to any listing is

established by the listing broker and is not fixed, controlled, recommended, or maintained by any persons other than the listing broker. (Amended (Amended) M

(i) A Disclosure of Compensation: MLS Participants and Subscribers listing agreements must:

1. Disclose to prospective sellers and buyers that broker compensation is not set by law and is fully negotiable. This must be included in conspicuous language as part of any listing agreement, buyer written agreement, and pre-closing disclosure documents (if any).
2. Conspicuously disclose in writing to sellers, and obtain the seller's authority, for any payments or offer of payment that the listing Participant or seller will make to another broker, agent, or other representative (e.g. real estate attorney) acting for buyers. This disclosure must include the amount or rate of any such payment and be made in writing in advance of any payment or agreement to pay. M (Added 8/24)

2.6 Agreement Copies

Copies of any Exclusive Right to Sell Agreement and Exclusive Agency Agreement for properties filed with the Service must be submitted to the Service upon the request of the MLS staff, MLS committees, and/or the Governing Leadership of the MLS. Failure to submit the requested documents for properties filed with the Service within 2 business days (except postal holidays) of the request will result in an automatic penalty for late submission.

2.7 Restrictive Listings

Exempted Listings (Office Exclusives)

If the seller refuses to permit the listing to be disseminated by the Service, the Participant may then take the listing as an "office exclusive". Office Exclusive listings must be submitted to the Service within 2 business days (except postal holidays) and accompanied by the Office Exclusive/Seller Opt-Out of Multiple Listing Service Authorization form which has been signed by the seller's acknowledging they understand that their property will not be entered into the MLS nor will they be included in any IDX or MLS listing syndication feeds during the period of the listing. *(This is NAR MLS Policy and is mandatory. Our rules also exercise the local option to require certification that the listing is being withheld from the MLS at the direction of the seller.)*

In the event an Office Exclusive listing or any other required listing* is publicly marketed during the term of the listing, then within one (1) business day of marketing a property to the public, the listing broker must submit and enter the listing into the MLS for cooperation with other MLS Participants. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including IDX and VOW), digital communications marketing (email blasts), multi-brokerage listing sharing networks and applications available to the general public.

Any Participant and/or Subscriber that does not submit the said listing to the MLS within one (1) business day of marketing a property to the public will be assessed a fine of \$1,000 and if the listing is not entered in the MLS within 2 business days (excluding Saturdays and Sundays and postal holidays) will be fined an additional \$1,000. A second offense will result in a \$2,500 fine and a third offense will result in a \$5,000 fine. Repeat offenders of this rule will be reviewed by the MLS leadership and may result in service suspensions or additional fines being assessed. *(Amended*

12/2019)

*This includes all of the otherwise required property types listed below:

Property Types

- a) Residential – A single-family home or Condominium Unit for sale or exchange. Residential property type will include residential dwellings of one unit.
- b) Lot/Land - Vacant lots and acreage with no inhabitable improvement, zoned residential for sale or exchange.
- c) Residential Income - Two-family, three-family, and four-family residential building or buildings (Multi-Family units) for sale or exchange where all of the buildings or units are part of the transaction(s).
- d) d) All Farm/Agricultural property where agricultural and similar activities take place for sale or exchange (Amended 12/2019) (Clarified 4/2022)

B) Coming Soon Listings (Repealed, effective 8/1/2021)

2.8 Changes to Listings

Any changes in list price, and/or dates in the original listing agreement (must be initialed and dated by all sellers), shall be made only when authorized in writing by the seller(s) or lessor(s). The change shall be made in the Service's computer system within 2 business days (except postal holidays) of the effective date of the change. Copies of authorizations for such changes must be sent to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLSs. (Amended 11/2018)

All status changes including Under Contract Allow Showings (UCAS)/contingent, Under Contract No Showings (UCNS)/pending, rented, withdrawn, off market, etc., must be reflected within 2 business days (except postal holidays) of the change in condition in the Service's system. Copies of the authorization for such changes must be sent to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLS.

All active listings that are required to be in a Under Contract No Showings (UCNS)/pending or Under Contract Allow Showings (UCAS)/contingent status must be changed within 2 business days (except postal holidays) of the acceptance date. Failure to change status within the required 2 business days (except postal holidays) will result in an automatic penalty for late entry of status change.

All status changes for closed (sold) listings must be reflected within 14 days of title transfer in the service. For the purpose of closing sales and reporting comparable sales in the MLS the title transfer date shall be the recording date. Failure to change the status within the required 14 days will result in an automatic penalty for late entry of status change. Copies of authorization for such changes must be sent to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLS.

The \$100 penalty for MLS staff to convert an Under Contract Allow Showings (UCAS)/contingent listing

that expired to closed status has been eliminated. Instead, if a listing expires in a Under Contract Allow Showings (UCAS)/contingent status and then closes, upon request from the listing broker, within 14 days of title transfer, MLS staff will convert the listing to a closed status at no charge. After 14 days of title transfer there will be a \$50 entry fee/processing fee charged to the listing Broker for the status change. (Amended 12/2018 and 2/2019)

Notwithstanding the limitations established in the Code of Ethics and Arbitration Manual or in other National Association policy, multiple listing services operated as committees of associations of REALTORS, or as separate, wholly owned subsidiaries of one or more associations of REALTORS® are authorized to remove any listing from the MLS compilation of current listings where the participant has refused or failed to timely report status changes. Prior to the removal of any listing from the MLS, the participant shall be advised of the intended removal so the participant can advise his or her client(s). (Adopted NAR 11/2007 Added to MLS Now 4/2022)

NOTE I: When a member gets VERBAL approval for a price change or extension on a listing agreement from the seller(s) or lessor(s), they can make the appropriate change in the Service's computer system. The member must obtain seller's written authorization within 10 days of the verbal approval and maintain a copy in their files. If the member fails to submit seller's written authorization to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLS the listing will automatically be withdrawn, and a fine of \$100.00 will be assessed with no warning issued.

NOTE II: The MLS defines the acceptance date as the last date signed or initialed (upon acceptance of the price) on the Sales Contract regardless of the terms of the contract.

NOTE III: E-mail Authorization is authorized as written authorization for making changes to the original terms of the agreement (excluding withdrawal and/or release) only if the following applies:

- a) the e-mail notification is sent directly from the seller(s) or lessor(s) email address; and
- b) the details of the change(s) are outlined in the body of the e-mail

Written offers that have been tentatively accepted on a listed property in the MLS by receiving an email notification of acceptance must be placed in a Under Contract Allow Showings (UCAS)/contingent status until all paperwork has been received. Listings cannot remain in an active status. Upon receipt of signed paperwork, and removal of any contingency, listings should then be converted to an Under Contract No Showings (UCNS)/pending status.

E-mail notification is not an authorized written authorization for accepting new listing agreements, and/or releasing a listing.

Email notification for release and/or withdrawal of a listing from the system will be accepted only when the email notification has been signed by the Participant (Broker) indicating approval of the request. If the MLS Participant chooses to designate other personnel within the brokerage firm as an authorized designee(s) the Participant should notify the MLS in writing the designee(s) name(s) to be placed on file with the service.

2.9 Off Market/Temporarily Off Market

The Code of Ethics and Standards of Practice of the National Association of Realtors, Standard of Practice 3-8 states as follows: Realtors shall not misrepresent the availability of access to show or inspect a listed property. (Amended 11/1987)

Listings entered into MLS Now with an Active status shall be available for showings and purchase immediately. Listings may not remain in an Active status unless available for actual showings. If the property is not available for showings at the time of listing or becomes unavailable for showing at any time during the listing period, the listing must be moved to the Temporary Off Market status and requires the seller's written authorization and must be reflected in the Service's system within 24 hours, or 1 business day (except postal holidays) of the change in condition (Adopted 12/2021)

If the listing is moved to Temporarily Off the Market, the back on market (BOM) date must be disclosed in the Broker Remarks. (Adopted 12/2021)

A Temporarily Off Market listing is one that becomes unavailable for showing at any time during the listing term of the contract. In order to place a listing in the Temporarily Off Market status seller's authorization is required and must be submitted to the MLS within 2 business days (except postal holidays) upon request. The listing's Broker Remarks section must disclose the date on which the property will become available for showing again, or why it will not be returning to an Active status. (Clarified 4/2022)

During the Temporarily Off Market time period, no showings of the property are permitted by any licensed agent including the Listing Agent, Listing Broker and/or any Agent affiliated with the Listing Brokerage firm. Temporarily Off Market listings will not be included in any IDX or MLS listing syndication feeds during the off-market time period. Showings include live in person showings and virtual live stream showings or virtual live stream open houses. (Amended 8/2020)

When the Temporarily Off Market time period has expired and the listing becomes available for showings again, the listing must be transferred to an Active status on the date that it can first be shown. Once the Property is included in the Multiple Listing Service database as an active listing, the property will be available for showing by licensed agents and will be included in IDX and MLS listing syndication feeds.

Any Participant and/or Subscriber that shows or permits showings of properties that are in the Temporarily Off Market status will be assessed a fine of \$500.00 and may be in violation of the NAR Standard of Practice stated above. Repeat offenders of this rule will be reviewed by the MLS leadership and may result in service suspensions or additional fines being assessed.

Listings left in the "TOMK" (Temporary Off Market) will expire automatically on their Expiration Date unless reactivated or the listing terms are extended in the interim. (Clarified 4/2022)

2.10 Withdrawal of Listings – Withdrawal Without Release

Listings of a property may be withdrawn from the Service by the listing Broker before the expiration date of the "listing agreement" either "With Release" (see section 2.11) or "Without Release". When a listing is withdrawn "Without Release", the listing Broker has not released the seller from the listing agreement and the property and the seller are still subject to the terms of the listing agreement, but the property is no longer being shown. Listings "Withdrawn without Release" will expire on the expiration date contained in the listing agreement. (Amended 3/2016)

2.11 Cancellation of Listings - Withdrawal with Release

Listings of real or personal property may be cancelled and/or withdrawn with release from the Service by the listing broker before the expiration date of the listing agreement provided notice of such authorization signed by the broker and the seller(s) or lessor(s) is placed on file with the listing broker's office. A copy of the authorization must be submitted to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLS. (Amended 3/2016)

When a listing is withdrawn “With Release”, it is cancelled with the MLS. A copy of the agreement or notice between the seller and the listing broker which authorizes or notifies the parties of the withdrawal shall be retained by the listing broker. A “Withdrawn with Release” listing is regarded as a null and void listing agreement and cannot be reactivated in the Service. (Adopted 3/2016)

Sellers do not have the unilateral right to require an MLS to withdraw a listing without the listing broker’s concurrence. However, when a seller(s) can document that his exclusive relationship with the listing broker has been terminated, the multiple listing service may remove the listing at the request of the seller. (Adopted 11/1996)

2.12 Applicable Contingencies

Any contingency or special condition in the listing shall be noted in the listing information and disseminated to the Participants. When updating the status to Under Contract Allow Showings (UCAS)/contingent, participants are required to enter the Under Contract Allow Showings (UCAS)/contingent date as well as select the Under Contract Allow Showings (UCAS)/contingent type from the choices provided in the system. If none of the Under Contract Allow Showings (UCAS)/contingent type choices provided apply, select ‘Other – See Remarks’ and explain why the listing is Under Contract Allow Showings (UCAS)/contingent in the Broker Remarks. If the seller and the buyer have signed a confidentiality agreement regarding the type or nature of the contingency, the listing broker may select “Other-See Remarks” and indicate in the Broker Remarks that it is “Confidential”. Copies of such confidentiality agreements must be sent to the Service within 2 business days (except postal holidays) upon the request of MLS staff, MLS committees, and/or Governing Leadership of the MLSs.

All Under Contract Allow Showings (UCAS)/contingent listings will change to Under Contract Expired (UCX) status on their original expiration date. Under Contract Allow Showings (UCAS)/contingent listings may be extended prior to expiration with the written consent of the seller(s) and/or lessor. (Amended 12/2019)

Listings in the Under Contract Allow Showings (UCAS)/contingent status will be included in IDX feeds, or feeds to other Third-Party Web sites from the MLS. (Amended 10/2015)

2.13 List Price Specified

The full gross list price stated in the listing agreement will be included in the information published in the Service's compilation of current listings unless the property is subject to auction.

2.14 Listing Multiple Unit Properties

All properties which are to be sold or which may be sold separately must be indicated individually on the listing agreement and on the listing input sheet and entered into the service as indicated on the listing agreement. When part of a listed property has been sold, proper notification of the sale must be given to the Service and the remainder of the listed property must be re-filed.

2.15 Sold Listings

All properties which are to be sold or which may be sold separately must be filed individually. If a purchase contract is obtained before the listing contract expires, and the property sells through that purchase contract, but the original listing is expired in the system, then the listing may be converted to a Sold status. If the listing is in an expired status and should be converted to closed (sold), the selling information must be submitted to the MLS so the listing can be updated accordingly.

Lease – Option

When the option period of a lease-option contract is less than six months, the listing shall be transferred to Under Contract No Showings (UCNS)/pending status with the expiration date extended, if necessary, to cover the period. Should the duration of the option be more than six months, the listing shall be marked closed by “Lease” with financing code shown as “Lease Purchase not Closed”.

Sold Before Processing Listings

Listings that were taken on an Exclusive Right to Sell Agreement or Exclusive Agency Agreement that secured a buyer before processing the listing through the service may enter these listings into the system as long as the Listing Agreement is not effective after the purchase agreement. If the listing agreement is effective after the purchase agreement these listings cannot be entered into the system.

Entry of Sold Before Processing Listings must be entered into the system within 2 business days (excluding Saturday, Sundays and postal holidays) of the list date. (Adopted: 3/2010)

2.16 Retention of Agreements

Copies of all agreements for properties filed with the Service shall be kept by the participating Broker and made available to the MLS staff upon request.

2.17 Expirations

Any listing filed with the Service automatically expires on the date specified in the exclusive agreement unless renewed or extended by the listing broker prior to expiration. If renewal is obtained before the expiration date of the original listing, but not entered into the system before it expires then the Participant may return the listing to an Active status within two (2) days of expiring in the Service’s system and then extend the listing.

Listings that have been expired in the system for longer than two (2) days but seller’s authorization to extend the listing has been obtained are not authorized to be returned to an Active status and extended and a new listing agreement will need to be secured.

If notice of renewal or extension is dated after the expiration date of the original listing, then a new listing agreement must be secured for the property to be filed with the Service. It should then be submitted as a new listing. Any extension or renewal of a listing must be signed by the seller(s) or lessor(s) and be filed with the Participant.

2.18 Listings of Suspended Participants

When a Participant is suspended from the Service for failure to abide by a membership duty, (i.e. violation of the Code of Ethics, Board/Association Bylaws, MLS Bylaws, MLS Rules & Regulations, or other membership obligation except failure to pay appropriate dues, fees, or charges), all listings currently filed with the Service by the suspended Participant shall, at the suspended Participant's option, be retained in the Service until sold, withdrawn, or expired, and shall not be renewed or extended by the Service beyond the termination date of the listing agreement when the suspension became effective. **M**

If a Participant has been suspended from their Board/Association, (except where Service participation without Board/Association membership is permitted by law), the Service, or both for failure to pay appropriate dues fees, or charges, the Service is not obligated to provide services, including continued inclusion of the suspended Participant's listings in the Service's compilation of current listing information. Prior to any removal of suspended Participant's listings from the Service, the suspended Participant will be advised in writing of the intended removal so that the suspended Participant may advise his clients. **M**

2.19 Listings of Expelled Participants

When a Participant is expelled from the Service for failure to abide by a membership duty (i.e. violation of the Code of Ethics, Board/Association Bylaws, MLS Bylaws, MLS Rules & Regulations, or other membership obligations except failure to pay appropriate dues fees, or charges) all listings currently filed with the Service shall, at the expelled Participant's option, be retained in the Service until sold, withdrawn, or expired, and shall not be renewed or extended by the Service beyond the termination date of the listing agreement when the expulsion became effective. **M**

If a Participant has been expelled from the Board/Association, (except where Service participation without Board/Association membership is permitted by law), the Service, or both for failure to pay appropriate dues, fees, or charges, the Service is not obligated to provide services, including continued inclusion of the expelled Participant's listings in the Service's compilation of current listing information. Prior to any removal of expelled Participant's listings from the Service, the expelled Participant will be advised in writing of the intended removal so that the expelled Participant may advise his clients. **M**

2.20 Listings of Resigned Participants

When a Participant resigns from the Service, the Service is not obligated to provide services, including continued inclusion of the resigned Participant's listings in the Service's compilation of current listing information. Prior to any removal of resigned Participant's listings from the Service, the resigned Participant will be advised in writing of the intended removal so that the resigned Participant may advise his clients. **M**

SECTION 3. COMPUTER

The MLS shall have a computer service available for the Participant's use in listing, selling and other MLS activities. It is the responsibility of the Participant of the Service to provide the necessary equipment to access the Service.

3.1 Computer Usage

The use of the Service's computer for the input and retrieval of information shall be in accordance with the Rules & Regulations, operating policies and procedures, and the computer instructions published on the listing input sheet and in the Service's computer system user's manual.

- (a) The Mail function is for messages to and from MLS Participant's, which concern Service matters or communication on specific transactions. New listings, status changes, extensions, and price changes that already appear on the Hot Sheet are not proper material for Mail Messages and will result in a penalty.
- (b) The Open House function shall be used for announcements regarding open houses and tours (broker, public, and company) only.
- (c) Membership, roundtable, and REALTOR® Board/Association notices shall appear on MLS website under the section entitled Board Function and should not be disseminated to the membership through the mail function of the Service.

Participants shall be required to maintain on file with the MLS a current, accurate and active email address at which they may be contacted.

3.2 Property Types / Details

All listings must be entered in the appropriate property type classification, sub property type, and geographic area designated for that purpose within 2 business days (except postal holidays) of the List Date.

Address Omitted

If the seller requests their listing address not be made available to the public on IDX/Realtor.com websites, then the entire listing must be omitted from the IDX/Realtor.com and third-party website feeds. This must be done using the Internet No option when inputting the listing in the MLS. Notwithstanding this provision, listing brokers may display on their IDX sites or their other website(s) the listing or property address of consenting seller(s). (Amended 11/2018)

Directions

The Direction field must contain the nearest cross street or directions that any reasonable, prudent person can use to locate the property. If directions are to a model home or sales office, the Participant must specify this information in the directions field.

Mapping

All listings entered into the Service will automatically be geo-coded for proper mapping of the property location. Verification of property location on map is required. Intentionally moving the mapping of the property to an improper location regardless of purpose is prohibited. (Amended 3/2016)

Profile Sheets

Listings as entered into the Service must be complete in every detail which is ascertainable as specified on the Profile Sheet and made available to MLS staff upon request.

Proper Authorization for Changes

Changes to original "Listing Agreement" shall be made only when authorized in writing, or email authorization, if applicable, and shall be entered into the Service within 2 business days (except postal holidays) of receiving the authorization from seller(s) to make the change.

Two Property Types

If a property has been listed in two different property types is sold, one listing must be marked closed and the other listing withdrawn with release within 14 days of title transferring.

3.2.1 New Construction/Under Construction/To be Built

Under Year Built Exceptions in Matrix the following terms and definitions will apply:

Actual Year Built

Actual YBT is used for completed construction where the year built is verified using County records or Realist data.

New Construction

Select New Construction if the home is complete and has never been occupied, and enter the year completed in the year-built field.

Under Construction

Select Under Construction if the home is still being built then enter the expected year construction will be completed in the year-built field (not year began, but year expected to be completed).

Not Verifiable

Select Not Verifiable if the year built is unknown and then enter 0000 in the year-built field. This should not be used for To Be Built or Under Construction.

To Be Built

Select To Be Built if no building permit has been issued but the property described and displayed could be built with an accepted purchase offer/agreement and enter 9999 in the year-built field.

Listings in MLS that have the Year Built Exception To Be Built imply they are either a Residential Single Family or Condo without a building permit but the property described and displayed could be built with an accepted purchase offer. A “To Be Built” property would be a residential lot WITHOUT A BUILDING PERMIT that is “owned or controlled” by a builder with a projected model to be built on the lot. Further, the model listed on the MLS must be able to be built as specified for the List Price.

Note: All To Be Built, New Construction and Under Construction properties must have the disclosure on the primary photo, either To Be Built, New Construction or Under Construction. Either the language is to be typed across the rendition or the provided placard in MLS Now may be used. (Adopted 5/2016)

3.2.2 Online Bidding/Court Ordered Sales

Auction Listings

Properties for Sale by Auction

Listings (listed with a licensed Auctioneer) are “optional listings” but once entered into the MLS, are subject to the same rules as other listings with the following exceptions:

- (a) The listing shall be marked as Auction = Yes.
- (b) Any information regarding the date, time and location of the auction must be entered in the appropriate fields and may be entered in Public Remarks.
- (c) List Price may be the suggested minimum bid, \$0 or \$1.

Properties for Sale by Online Auction (not a Physical location): Online Auction listings listed with a licensed Auctioneer Participant of the MLS are “optional listings” but once entered into the MLS are subject to the same rules as other listings.

- (a) The listing shall be marked as Auction = Yes
- (b) List Price may be the suggested minimum bid, \$0, or \$1.
- (c) Information regarding the start date, and the minimum duration, must be entered in the appropriate fields and may be entered in Private Remarks only. The web site address of the online auction must be entered in the On-line Bidding URL Field, and the On-Line Bidding Yes/No field must be marked Yes.
- (d) Any Active listing in the MLS with the requirement that an agent or broker or buyer must go to an

online Auction website to submit an offer/bid, that property must be available for bidding on the online Auction website.

- (e) Any listing entered in the MLS with the requirement that an agent or broker or buyer must go to an online Auction website to submit an offer/bid, must provide the ability for agents to register their prospective buyers on the Auction website.
- (f) Any listing entered in the MLS with the requirement that an agent or broker or buyer must go to an online Auction website to submit an offer/bid and requires a buyer or buyer agent to pay a fee, must disclose the fee amount in the Private Remarks.

Properties for Sale by Online Bidding

(Not an online Auction by a licensed Auctioneer Participant of the MLS):

****Please Note:**

- (a) Per state law, any listing entered into the MLS that is not listed with a true Ohio licensed Auctioneer who is a Participant or Member of MLS Now, but instead is listed with reference to a non MLS Participant offer/bidding site, or where a seller chooses to mimic an offer/bidding process, shall NOT mention or state the word “auction” anywhere in the listing.
- (b) May not be identified as an “Auction” and the listing shall be marked as Auction = No.
- (c) Any reference to the online bidding website (e.g. Auction.com, Homepath.com, Xome.com etc.) may only be entered in the Online Bidding URL Field and in the Private Remarks.
- (d) Any Active listing in the MLS with the requirement that an agent or broker or buyer must go to a 3rd party website to enter an offer/bid, that property must be available for bidding on the 3rd party website.
- (e) Any listing entered into MLS with reference or requirement that an agent, broker or buyer must go to another site to enter an offer/bid shall be classified as a “Limited-Service Listing” with Yes selected.
- (f) Any listing entered into the MLS with the requirement that an agent or broker or buyer must go to a 3rd party website to enter an offer/bid must provide the ability for agents to register their prospective buyers on that 3rd party website.
- (g) Any listing entered into the MLS with the requirement that an agent or broker or buyer must go to a 3rd party website to enter an offer/bid and requires a buyer or buyer agent to pay a fee, must disclose the fee amount in the Private Remarks.

Properties for Sale by Private Selling Officer or other Court Ordered Sale

Sales either by Online Auction or at a physical location listed by an Ohio licensed Auctioneer and/or Court Ordered Private Selling Officer (PSO) are “optional listings” but once entered into the MLS, are subject to the same rules as other listings with the following exceptions:

- (a) The listing shall be marked as Auction = Yes, Court Ordered or PSO = Yes
- (b) List Price may be the suggested minimum bid, \$0 or \$1.
- (c) Information regarding the start date, the minimum duration, and website address of the online auction must be entered in the appropriate fields and Private Remarks only.
- (d) Any Active listing in the MLS with the requirement that an agent or broker or buyer must go to an online Auction to offer/bid, that property must be available for bidding on the online Auction website.
- (e) Any listing entered in the MLS with the requirement that an agent or broker or buyer must go to an online Auction website to offer/bid, must provide the ability for agents to register their prospective buyers on the Auction website.
- (f) Any listing entered in the MLS with the requirement that an agent or broker or buyer must go to an online Auction website to offer/bid and requires a buyer or buyer agent to pay a fee, must

disclose the fee amount in the Private Remarks. (Amended 8/24)

Specific to Court Appointed PSO or Court Ordered Foreclosure Auctions

- (g) PSO or Court Ordered Auctions shall be marked Limited Service = Yes
- (h) In some cases, by court order, showings may not be permitted. Submission of Listings with “No Showings” are permitted for PSO and Court Ordered Auction listings when ordered so by the court. A copy of the Court Order must be submitted to the MLS upon request.
- (i) A copy of the court order must be submitted to the Service upon the request of the MLS staff, MLS committees, and/or the Governing Leadership of the MLS. Failure to submit the requested documents for properties filed with the Service within 2 business days (except postal holidays) of the request will result in an automatic penalty for late submission.
- (j) The Property Ownership must be marked PSO or Court Order
- (k) Public Remarks must state “No Showings – Court Ordered/PSO Sale” if no showings are permitted. (Amended 1/2020)

3.3 Password Use

Participants and Subscribers shall not permit any person to use his or her login name and password. In the event the password of a Participant or Subscriber is used in violation of this section, such Participant or Subscriber shall be liable to MLS for all loss or damage caused by such use and shall be subject to a fine as established by the MLS Governing Leadership for each such entry and other sanctions as provided in the Rules and Regulations. The fact that the Participant or Subscriber did not grant consent to the use of the password shall not be a defense.

3.4 Media / Virtual Tour

Participants and Subscribers providing photos and/or virtual tours on their listings entered into the MLS may only provide interior and/or exterior photos of the property. No photos of for sale signs, agent portfolio information or contact information can be used or displayed in the media / virtual tour function of the Services’ system. Virtual Tours and/or Virtual Walk-Throughs may only be entered in the Virtual Tour fields provided in the Service’s system. Improper use of this function may result in a penalty and the unauthorized photo and/or virtual tour will be removed from the system. (Clarified 4/2022)

The use of people or persons and/or words on any property photograph submitted to the Service is strictly prohibited.

3.5 Primary Photo

In order to maintain consistency in the Service, the primary photo as established is the front view of the property. Any photo set as the primary photo for the property that is not the front view of the property will be removed. In the event of a home having two front views (i.e. waterfront home) the listing agent may choose which of the two views to use as the primary photo. If the alternate view is used as the primary photo, the photo of the front view of the property must be set in the second position. (Amended 3/2016)

Photos are required to be uploaded within 2 business days (excluding Saturdays, Sundays and postal holidays) of entering a listing with the property type of Residential or Residential Income into the system. If a photo is not uploaded within the required timeframe a penalty will be assessed. If the seller chooses not to have a photo displayed in the MLS, the brokerage firm will upload the standard “sellers opt-out” placard

within the required timeframe.

If a seller opts out of having a photo uploaded in the MLS, he/she will be required to complete the Seller Opt-Out of Photo portion of the Seller Opt-Out of MLS form and must be submitted to the MLS within 2 business days (excluding Saturdays, Sundays and postal holidays) of the listing date. A fine of \$100 will be assessed if the photo is not uploaded within 2 business days (excluding Saturdays, Sundays and postal holidays) of entering the listing into the system.

Effective August 1, 2013, photos will be REQUIRED for COMP ONLY listings. This applies to Residential, and Residential Income listings.

3.6 Virtual Staging

Virtual Staging is defined as using a photo editing software to create a photo or conceptual rendering of what the interior room(s) and/or interior of the property could look like, if it was staged or lived in. Virtual Staging shall only be used for the interior of an existing structure. Virtual Staging shall not be used for To-Be-Built or Under Construction properties.

Disclosure of virtually staged photo(s)/rendering(s) is required in the specified field, namely the photo description entry field.

Permitted Uses of Virtual Staging in the Service

- (a) Modifying photo(s)/rendering(s) to include personal property items not conveyed with the real property is permitted. Permitted personal property modifications include but are not limited to applying digital photos of furniture, mirrors, artwork, plants, etc. into a photo of a room.
- (b) Removing existing furniture from a photo and replacing it with digital images of furniture, mirrors, artwork, plants, etc.

Prohibited Uses of Virtual Staging in the Service

- (a) No photos of the exterior of the property shall be virtually staged.
- (b) No permanent fixtures of the interior shall be removed, altered or added.
- (c) Modifying photo(s)/rendering(s) to include visual elements not within a property owner's control is strictly prohibited. (example: editing in a view of Lake Erie, and/or popular landmarks that are not physically possible from the specified location in the real world.)
- (d) Modifying photo(s)/rendering(s) to exclude negative visual elements is strictly prohibited. (example: holes in the wall, exposed wiring, damaged flooring, etc.)
- (e) No branding is permitted. The use of people or persons and/or words on any property photograph submitted to the Service is strictly prohibited.

Failure to comply with Virtual Staging Rules and Regulations shall result in the Virtual Staged photos being removed from the service and shall be subject to fines assessed for repeat offenders. (Adopted 3/2016)

SECTION 4. SELLING PROCEDURES

Written Buyer Agreements Required

Unless it is inconsistent with state or federal law or regulation, all MLS Participants working with a buyer must enter into a written agreement with the buyer prior to touring a home.

The written agreement must include:

- a. a specific and conspicuous disclosure of the amount or rate of compensation the Participant will receive or how this amount will be determined, to the extent that the Participant will receive compensation from any source.
- b. the amount of compensation in a manner that is objectively ascertainable and not open-ended.
- c. a term that prohibits the Participant from receiving compensation for brokerage services from any source that exceeds the amount or rate agreed to in the agreement with the buyer; and
- d. a conspicuous statement that broker fees and commissions are not set by law and are fully negotiable. (Added 8/24) M

Copies of any Buyer Agreements must be submitted to the Service upon request of the MLS Staff, MLS committees, and/or Governing Leadership of the MLS. Failure to submit the requested documents within 2 business days (except postal holidays) of the request will result in an automatic penalty for late submission. (Added 8/24)

Listings entered into MLS Now with an Active status shall be available for showings and purchase immediately. (Added 12/2021)

4.1 Showings and Negotiations

Appointments for showings and negotiations with the seller(s) or lessor(s) for purchase of a listed property filed with the Service shall be conducted through the listing broker unless the listing broker gives the cooperating broker specific authority to show and/or negotiate directly.

If after reasonable effort, the cooperating broker cannot contact the listing broker or his/her representative, the cooperating broker may notify the seller(s) or lessor(s) that he/she has an offer and cannot reach the listing broker. However, the listing broker, at his option, may preclude such direct negotiations by the cooperating brokers.

4.2 Property Showings and Information

MLS Now exists to facilitate cooperation by Participants in the showing and sale of each other's listings. Listing brokers shall not misrepresent the availability of access to show or inspect listed property. (Added 3/2022)

The listing company must make necessary showing appointments and give requested information to other members.

**Requests for showings: Appointments are not on demand or at the buyer agent schedule, but within reasonable period of time and availability of property. (Added 3/2022)

*** Note: Lock box access to unlicensed and/or unsupervised parties.

Members are prohibited, by Ohio law, from releasing lock box codes without the consent of the seller and/or the seller's authorized agent. It is strongly recommended to get such consent in writing. (Amended 11/2018)

*See Section 17 for Electronic Key Box System Rules.

4.3 Presentation of Offers

The listing broker must make arrangements to present all offers to the seller(s) or lessor(s) as soon as possible or give the cooperating brokers (subagent or buyer's agent) a satisfactory reason for not doing so.

4.4 Submission of Written Offers

The listing broker shall submit to the seller(s) or lessor(s) all written offers until closing (title transfer) unless precluded by law, government rule, regulation, or agreed otherwise in writing between the seller(s) or lessor(s) and the listing broker. Unless the subsequent offer is Under Contract Allow Showings (UCAS)/contingent upon the termination of the existing contract, the listing broker shall recommend that the seller(s) or lessor(s) obtain the advice of legal counsel prior to acceptance of the subsequent offer.

Participants representing buyers or tenants shall submit to the buyer or tenant all offers and counteroffers until acceptance and shall recommend that buyers and tenants obtain legal advice where there is a question about whether a pre-existing contract has been terminated.

4.5 Right of Cooperating Brokers in Presenting of Offers

The cooperating broker or his/her representative has the right to participate in the presentation to the seller(s) or lessor(s) of any offer he/she secures to purchase or lease. He/she does not have the right to be present at any discussion or evaluation of that offer by the seller(s) or lessor(s) and the listing broker. However, if the seller(s) or lessor(s) gives written instruction to the listing broker that the cooperating broker not be present when an offer the cooperating broker secured is presented, the cooperating broker has the right to a copy of the seller(s) or lessor(s)'s written instructions. None of the foregoing diminishes the listing broker's right to control the establishment of appointments for such presentations.

Where the cooperating broker is not present during the presentation of the offer, the cooperating broker can request in writing, and the listing broker must provide, as soon as practical, written affirmation stating that the offer has been submitted to the seller, or written notification that the seller has waived the obligation to have the offer presented. (Adopted 11/19) **M**

4.6 Right of Listing Brokers in Presenting Counter Offers

The listing broker or his representative has the right to participate in the presentation of any counteroffer made by the seller(s) or lessor(s). He does not have the right to be present at any discussion or evaluation of a counteroffer by the purchaser or lessee (except where the cooperating broker is a subagent). However, if the purchaser or lessee gives written instructions to the cooperating broker that the listing broker not be present when a counteroffer is presented, the listing broker has the right to a copy of the purchaser's or lessee's written instruction.

4.7 Reporting Sales to the Service

Status changes, including final closing of sales, shall be reported to the multiple listing service by the listing broker within 14 days of the title transfer. For the purpose of closing of sales and reporting comparable sales in the MLS the title transfer date shall be the recording date. If negotiations were carried on under Section 4.1 hereof, the cooperating broker shall report accepted offers to the listing broker within 2 business days (except postal holidays) after occurrence and the listing broker shall report them to the MLS within 2 business days (except postal holidays) after receiving notice from the cooperating broker. (Amended 2/2019)

Land Contract / Lease Option

When reporting land contract sales or lease purchase agreements as comparable sales, the date of occupancy or possession shall be used as the transfer date and the remarks must indicate when title is to be transferred.

Comparable Only

Any listing entered for comparable purpose in the Service can be filed with the MLS and input within 14 days of the transfer date of a “For Sale By Owner” and Non-Member comparables or 14 days after the sale date for “New Construction” comparables. The Private Remarks must also identify the listing source as either a comparable entered as a “For Sale By Owner”, Non-Member, or a Builder/Developer, whichever is applicable. In addition, within Private Remarks, it must also state that this listing is being entered in the Service for comparable purposes only.

Comparable Only listings are solely for listings where the seller was not represented (unless the seller was represented by a Non-Member) and where the buyer was represented by a Member. Members wishing to include comparable only listings that are outside the authorized 14-day entry timeframe can enter them into the system by paying a processing fee of \$50. This fee should accompany the required documentation which must be sent to the MLS staff for inclusion of the listing in the MLS. (Adopted 9/2010)

Note*

Required Listings, as defined in these rules, that have been taken by a Member of MLS Now but have not been entered into the MLS are not eligible to be entered as a “Comparable Only Listing”. Such listings would require entry by the listing Participant, per Section 2.1 of these rules.

Sold Before Processing

Listings can be entered into the system as long as the purchase agreement is not signed and dated before the listing agreement is signed and dated. However, both the purchase and listing agreements can be signed and dated on the same day. Entry of these listings must be within 2 business days (excluding Saturday, Sunday and postal holidays) of the list date.

Note: The listing agreement of a property filed with the MLS by the listing broker should include a provision expressly granting the listing broker authority to advertise; to file the listing with the MLS; to provide timely notice of status changes of the listing to the MLS; and to provide sales information including selling price to the MLS upon sale of the property. If deemed desirable by the MLS to publish sales information prior to final closing (settlement) of a sales transaction, the listing agreement should also include a provision expressly granting the listing broker the right to authorize dissemination of this information by the MLS to its participants. (Amended 11/01)

4.8 Reporting Resolutions of Contingencies

The listing broker shall report to the Service within 2 business days (except postal holidays) that a contingency on file with the Service has been fulfilled, renewed, or the agreement has been canceled.

4.9 Advertising of Listings Filed with the Service

A listing shall not be advertised by any Participant, other than the listing broker, without prior consent of

the listing broker.

4.10 Reporting Cancellation of Under Contract No Showings (UCNS) Under Contract No Showings (UCNS)/pending Sales

The listing broker shall report to the Service within 2 business days (except postal holidays) the cancellation of any Under Contract Allow Showings (UCAS), or Under Contract No Showings (UCNS)/pending sale and the listing shall be reinstated immediately. If releases have not been obtained by both parties, the listing must be placed in an Under Contract Allow Showings (UCAS)/contingent status until the contract is out of terms or the proper releases have been obtained.

Listings that appear in Under Contract Allow Showings (UCAS)/contingent or Under Contract No Showings (UCNS) Under Contract No Showings (UCNS)/pending status in the system may be moved back to an Active status when purchase agreement becomes null and void, but prior to an executed release, only after receipt by the MLS of written notification that the participant will not hold the MLS responsible for any liability claims that could result from changing the status of the listing in the system without obtaining releases from both the seller and potential buyer. This written notification must be provided by the Participant or the Participant's legal counsel, not the office manager or subscriber to the Service.

SECTION 5. PROHIBITIONS

MLS Participants, Subscribers, and sellers are prohibited from making any offers of compensation in the MLS to buyer brokers or other buyer representatives.

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

Use of MLS data or data feeds to directly or indirectly establish or maintain a platform of offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited and will result in the MLS terminating that Participant's access to any MLS data and data feeds. (Added 8/24) M (Added 8/24)

5.1 Information for Participants Only

Any listing filed with the Service shall not be made available to any broker or firm not a member of the Service without prior consent of the listing broker.

5.2 For Sale and Sold Signs

Only the "For Sale" sign of the listing broker may be placed on a property. Prior to closing, only the "Sold" sign of the listing broker may be placed on a property, unless the listing broker authorizes the cooperating selling broker to post such a sign.

5.3 Solicitation of Listings Filed with the Service

Participants shall not solicit a listing on a property filed with the Service unless such solicitation is consistent with Section 15, Standards of Conduct for MLS Participants, REALTOR® Code of Ethics, its

Standard of Practice and its Case Interpretations.

5.4 Use of "Remarks"

Public Remarks:

The Public Remarks section of a listing may be used to provide descriptive information about the property. All information relating to the property for sale shall be “unbranded” (i.e. brokers, agents, mortgage, title) and shall not be used for contact information; or information regarding access to the property. (Adopted: 08/2009)

The use of logos, slogans, private access codes, or private showing information is not allowed in the public remarks section. Under no circumstance can the listing remarks (Public or Private) reflect any reference to **compensation or commission**, to title work or links to virtual tours. Virtual Tours and/or Virtual Walk-Throughs may only be entered in the Virtual Tour fields provided in the Service’s system. (Added 8/24)

Placement of Virtual Tour or Virtual Walk-Through links in the Remarks may result in a penalty and the virtual tour will be removed from the system. (Adopted 08/2009) (Clarified April 2022))

Reminder: all public remarks are subject to state and federal advertising laws and regulations. (Adopted 08/2009)

Private Remarks:

The Private Remarks Section of a listing may be used for the following entries: Contact Information (i.e. names and/or telephone numbers) may be reflected; any conditions regarding access to the property; Date the listing is available for showings and will be returned to the Active status; and any contingency or special condition in the listing; and lender name and terms are permitted to be reflected in the private remarks section.

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

*** Note: Lock box access to unlicensed and/or unsupervised parties:

Members are prohibited, by Ohio law, from releasing lock box codes without the consent of the seller and/or the seller’s agent. It is strongly recommended to get such consent in writing. (Amended 11/2018)

Short Sale Listing Language

Participants must disclose potential short sales (defined as a transaction where title transfers, where the sale price is insufficient to pay the total of all liens and costs of sale and where the seller does not bring sufficient liquid assets to the closing to cure all deficiencies) when reasonably known to the listing participants. (NAR Amended 05/2009)

5.5 Confidentiality

Any information provided by the Service to the Participants shall be considered official information of the Service. Such information shall be considered confidential and exclusively for the use of Participants and real estate licensees affiliated with such Participants or those individuals who are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property.

Listings displayed pursuant to IDX shall contain only those fields of data designated by the MLS. Display of all other fields (as determined by the MLS) is prohibited. Confidential fields intended only for other MLS Participants and users (e.g., showing instructions, and property security information, etc.) may not be displayed. (Adopted 3/2022 O)

5.6 Accuracy

The information published and disseminated by the Service is communicated verbatim, without change by the Service, as filed with the Service by the Participant. The Service does not verify such information provided and disclaims any responsibility for its accuracy. Each Participant agrees to hold the Service harmless against any liability arising from any inaccuracy or inadequacy or fair housing violations resulting from the information such Participant provides.

5.7 Comparable/Statistical Information

Board/Association members who are actively engaged in real estate brokerage, management, mortgage financing, appraising, land development, or building, but who do not participate in the Service, are nonetheless entitled to receive, by purchase or lease, all information other than current listing information that is generated wholly or in part by the Service including "comparable" information, "sold" information, and statistical reports. Additional expenses incurred in providing such information to Realtors who do not participate in the MLS may be included in the price charged for such information. This information is provided for the exclusive use of Board/Association members and individuals affiliated with Board/Association members who are also engaged in the real estate business. Comparable and statistical information may not be transmitted, retransmitted, or provided in any manner to any unauthorized individual, office, or firm except as otherwise provided in these MLS Rules & Regulations. (Adopted 3/2022 M)

MLS may, as a matter of local determination, provide statistical reports, sold information, and other informational reports derived from the MLS to government agencies. MLS may, as a matter of local discretion, require that such agencies (or representatives of such agencies) hold an appropriate form of membership in the MLS or in an association of Realtor as a condition of such access. (Adopted 3/2022 M)

SECTION 6. Participant as Principal or Purchaser

6.1 Participant as Principal

If a Participant or any licensee including licensed or certified appraisers affiliated with such a Participant has any interest in a property, which is to be disseminated through the Service, that person shall disclose that interest when the listing is filed with the Service and such information shall be disseminated to all Service Participants.

6.2 Participant as Purchaser

If a Participant or any licensee including licensed or certified appraisers affiliated with a Participant wishes to acquire an interest in a property listed with another Participant, such contemplated interest shall be disclosed, in writing, to the listing broker not later than the time an offer to purchase is submitted to the listing broker.

SECTION 7. SERVICE CHARGES

The following service charges for operation of the Service are in effect to defray the costs of the MLS that operates the Service and are subject to change from time to time in the manner prescribed herein.

7.1 Application

The initial fee for participation in the Service shall be established by the Governing Leadership of the MLS that participate in the Service and need not be the same for REALTOR® Participants and Non-REALTOR® Participants. The participation fee (dues) shall be tendered to the MLS with the application for participation. The application of a former Participant who has been expelled, withdrawn, or whose participation has been terminated for any reason whatsoever shall not be accepted unless accompanied by payment in full of all accounts due from the date of termination.

Any member who is called to serve in active military duty has the ability to cancel membership in the Service at the time he/she is called upon and can document this service request. Should this person reapply within one (1) year after his/her military service has expired, he/she will be allowed to reapply without additional cost (application fee) and any amount of prepaid past dues, unearned as a result of his/her cancellation, will be applied to his/her account upon proper reinstatement to the MLS. A copy of discharge documentation will also be required in addition.

Any person who has held membership in the National Association of REALTORS®, REALTOR®-Associate, or a combination of both, for a cumulative period of 40 years in one or more Association of REALTORS® is eligible for Honorary status in the MLS. *(Note: You must first be in Emeritus Status with both your local REALTOR® board and the National Association of REALTORS® (NAR) before obtaining Honorary status with the MLS. To obtain an Emeritus application contact your local REALTOR® Board. Once completed, you may submit your application back to your local board and they will seek approval from NAR. NAR approves applications twice a year, at the May mid-year meetings and the November Annual convention. Your local board will notify you once you have been approved by NAR for Emeritus status.)*

7.2 Dues and Fees

The Governing Leadership of the MLS that participates in the Service shall establish dues/fees to be paid periodically by its Participants, and dues/fees need not be the same for REALTOR® Participants and Non-REALTOR® Participants. Such dues and fees may not, however, exceed the reasonable needs of the Service. Billing for dues and certain fees shall be paid semi-annually in advance and are non-refundable. The amount may be altered from time to time as deemed necessary. There will be a non-sufficient funds charge assessed on any checks returned. This fee may be altered from time to time as deemed necessary.

In order to maintain REALTOR® membership with the MLS, Participants must maintain REALTOR® membership with their Board/Association. If REALTOR® membership is not met with their

Board/Association; the Participant may be notified by their MLS of their pending suspension in the Service due to non-member status with their Board/Association.

REALTOR® Participants and Non-REALTOR® Participants whose membership has been terminated or suspended for any reason, except for termination for non-payment of service fees and/or charges, shall be reinstated without an application fee if reinstatement is made within one (1) year of the date of termination or suspension. After one (1) year, the full application fee and application for membership are required in the same manner as prescribed for new members.

(a) Dues

Each real estate licensee and state-certified real estate appraiser, both general and residential, state-licensed residential real estate appraiser affiliated with that Participant shall be charged dues. The Participant is ultimately responsible for the payment of all dues and fees associated with his/her participating office(s).

NOTE: Appraiser Assistant dues will be billed as an Unlicensed Personal Assistant and shall be billed semi-annually in advance and are non-refundable.

(b) Dues Waiver

A waiver of dues will be permitted if the real estate licensee or appraiser is affiliated with another qualified MLS that is outside the service area of the multiple listing service of MLS Now.

In the event a waived licensee has or obtains a listing of a required list type, within the service area of MLS Now, that listing must be submitted to the Service and/or entered into the Service's computer system per Section 2.1 of these rules, without the listing agent's name or contact information appearing anywhere in the listing. The Broker/Participant or another licensee affiliated with the Broker/Participant who is a member of MLS Now, must be shown on the listing as the listing agent and or contact for information or showing appointments.

Participants have the option of a no-cost waiver of MLS fees, dues and charges for any licensee or licensed or certified appraiser who can demonstrate subscription to a different MLS where the principal broker participates. In order to qualify for the waiver, the Broker Participant(s) shall sign a certification for nonuse of its MLS services by their licensee(s) and shall submit the certification for nonuse to the MLS. (Adopted 11/2018)

(c) Pro-ration Policy

The Pro-ration Policy is as follows:

Dues will be assessed semi-annually, in advance, on March 1 and September 1. Dues will be pro-rated on a monthly basis, in advance, on June 1 and December 1 for Participants and their affiliated licensee(s) not already appearing on Participant's roster at the beginning of the semi-annual billing period. Charges will be owed for the entire semi-annual period in which services are discontinued.

All remaining fees will begin with the initiation into the Service.

7.3 Assessments

Special assessments against Participants may be levied in addition to any regular dues. If a special assessment is proposed to be levied equally against all REALTOR® and Non- REALTOR® Participants, it

shall require the affirmative vote of a majority of the REALTOR® Participants. If a special assessment is proposed to be levied in any manner other than equally against all Participants, then for purpose of voting on such an assessment, REALTOR® Participants shall be entitled to cast a number of votes, which is equal to the portion of the special assessment proposed to be levied against the Participant. (For example, if the assessment were proposed to be levied on an office basis, then each REALTOR® Participant would have the number of votes equal to his number of offices.) Such an assessment shall require an affirmative response from a majority of the votes eligible to be cast on the question.

SECTION 8. ENFORCEMENT OF RULES OR DISPUTES

8.1 Complaints

The Governing Leadership of the MLS shall give consideration to all written complaints from Participants concerning a violation of the MLS Rules & Regulations.

8.2 Sanctions

Except as provided in Section 9 herein, if the alleged offense is a violation of MLS Rules & Regulations and does not involve a charge of alleged violation of one or more of the provisions of Sections 14 and 15 of the MLS Rules & Regulations or a request for arbitration, it may be considered by the Governing Leadership of the MLS. If a violation is determined, the Governing Leadership of the MLS may direct the imposition of sanction, provided the recipient of such sanction may appeal it to the Professional Standards Committee of the member Board/Association to which the REALTOR® Participant is a member.

If a Participant is not a member of a member Board/Association, then during their membership to the Service, the Participant will designate a member Board/Association to be used for resolving disputes and in which the Participant has appeal rights. Any dispute involving the aforementioned Participant shall be referred to the Grievance Committee of the designated member Board/Association. All processing must take place in accordance with the Professional Standards procedures of said member Board/Association. (*Sanctions under this section may include fines not to exceed \$1,000.00 and suspensions not to exceed 30 days.*)

A pattern of repeated violations of the Rules & Regulations may constitute unethical practice and the Participant may be subject to investigation by the Grievance Committee of the Participant's member Board/Association or the member Board/Association through which the Participant is participating in the Service upon the request of the MLS Governing Leadership.

8.3 Unethical Conduct

Manipulation of Listing Data

Subscriber shall not modify or manipulate the data relating to their listing(s) that alters the accuracy of the listing data information as shown on tax records, property history, data profile sheet, mapping, cumulative days on market, or any other entry field that is otherwise automatically or manually inputted into the service. Any subscriber caught purposefully modifying and/or manipulating the data will be subject to sanctions which may include fines of \$500 for the first offense; \$1000 for a second offense. *This is not a*

waivable offense. Repeat offenders may be subject to be reviewed by MLS Leadership for possible suspension of MLS services up to (1) year. (Adopted 3/16)

All other complaints of unethical conduct shall be referred by the Governing Leadership of the MLS the Participant has membership in, to the proper member Board/Association of REALTORS® for appropriate action in accordance with the Professional Standards Manual established in the Board/Association's Bylaws. A representative of the Service will present the complaint(s) to the proper member Board/Association.

8.4 No Compensation Offers In the MLS

MLS Participants, Subscribers, and sellers are prohibited from making any offers of compensation in the MLS to buyer brokers or other buyer representatives.

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

Use of MLS data or data feeds to directly or indirectly establish or maintain a platform of offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited and will result in the MLS terminating that Participant's access to any MLS data and data feeds. (Added 8/24)

SECTION 9. PENALTIES

9.1 Rules Compliance – Authority to Impose Discipline

By becoming and remaining a Participant or Subscriber in this MLS, each Participant and Subscriber agrees to be subject to the Rules and Regulations and any other MLS governance provision. The MLS may, through the administrative and hearing procedures established in these rules, impose discipline for violation of the rules and other MLS governance provisions.

Discipline that may be imposed may only consist of one or more of the following:

- a) letter of warning
- b) letter of reprimand
- c) attendance at MLS orientation or other appropriate courses or seminars which the participant or subscriber can reasonably attend taking into consideration cost, location, and duration
- d) appropriate, reasonable fine not to exceed \$15,000
- e) probation for a stated period of time not less than thirty (30) days nor more than one(1) year
- f) suspension of MLS rights, privileges, and services for not less than thirty (30) days nor more than one (1) year
- g) termination of MLS rights, privileges, and services with no right to reapply for a specified period not to exceed three (3) years

The following action may be taken for non-compliance with the rules:

- a) for failure to pay any service charge or fee within one (1) month of the date due, and provided that at least ten (10) days' notice has been given, the service shall be suspended until service charges or fees are paid in full
- b) for failure to comply with any other rule, the provisions of Section 9 shall apply

Members submitting letters of appeal to be reviewed by the Governing Leadership forfeit their right to attend a Rules class in lieu of paying the penalty should the Governing Leadership determine to uphold the penalty as assessed. (Adopted: 08/08)

Note: A participant (or user/subscriber, where appropriate) can be placed on probation. Probation is not a form of discipline. When a participant (or user/subscriber, where appropriate) is placed on probation the discipline is held in abeyance for a stipulated period of time not longer than one (1) year. Any subsequent finding of a violation of the MLS rules during the probationary period may, at the discretion of the Board of Directors, result in the imposition of the suspended discipline.

Absent any subsequent findings of a violation during the probationary period, both the probationary status and the suspended discipline are considered fulfilled, and the individual's record will reflect the fulfillment. The fact that one or more forms of discipline are held in abeyance during the probationary period does not bar imposition of other forms of discipline which will not be held in abeyance. (Revised 05/14) M

Note 2: MLS participants and subscribers can receive no more than three (3) administrative sanctions in a calendar year before they are required to attend a hearing for their actions and potential violations of MLS rules, except that the MLS may allow more administrative sanctions for violations of listing information provided by participants and subscribers before requiring a hearing. The MLS must send a copy of all administrative sanctions against a subscriber to the subscriber's participant and the participant is required to attend the hearing of a subscriber who has received more than three (3) administrative sanctions within a calendar year. M

9.2 Second Offenses

Failure to make required changes upon receipt of a penalty shall be considered a second offense and a second penalty for the infraction shall be assessed. On the third notification of a violation, computer service for the violating office shall be suspended until the violation is corrected and the penalty is paid.

9.3 Appealing Penalties

Participants shall have the right to appeal any penalty pursuant to Section 9 to their Governing Leadership, provided such appeal must be received in writing within 20 days of receipt of the penalty notice. The MLS staff will review all appeals initially and their decision(s) will be recommended to the Governing Leadership of the MLS for final evaluation.

The decision of the Governing Leadership of the MLS shall be final, except that the Participant shall have the right to request a hearing before the Professional Standards Committee of the Participant's designated member Board/Association. However, such a request must be based solely on the grounds that the MLS

Governing Leadership has abused its discretion in affirming the penalty. A representative officer from the MLS will represent the MLS at such hearing(s).

Additionally, Participants shall have the right to attend a class (if the MLS offers) on the Service's Rules and Regulations in lieu of paying the assessed penalty. The Participant must sign up for the class within 30 days of the date of the penalty notice.

Participants wishing to take the Rules and Regulations class in lieu of paying fines may do so. However, Participants and/or subscribers can only waive one penalty, per calendar year, per Participant and/or subscriber through their attendance at a rules class. Members wishing to attend the Rules class in lieu of paying fines must sign up and take the class within 60 days of the date of the penalty notice.

Penalties incurred that are assessed under Section 9.4 cannot be waived by attending a class offering of the MLS.

9.4 Abuse of Notification of Reporting Entry Problems

If the MLS staff is able to assess that a Participant is leaving incorrect information or improper entries in the system by abusing the system structure for notifying Participants of improper entries in the system, the MLS staff reserves the right to waive the requirement of forwarding one, or two mail messages, (whichever is applicable) to that Participant's office.

In lieu of the mail messages being sent through the system, one courtesy telephone call will be placed, and the correction must be made by 5:00 p.m. the same day the courtesy telephone call is placed. If the Participant does not make the correction by the specified time, a penalty in the amount as established by the MLS, will automatically be assessed and the MLS staff will remove the incorrect or improper information as reflected in the listing information being disseminated to the membership.

If the Participant continues to abuse the system structure, a telephone call will be placed to that office's responsible party and /or an automatic penalty in the amount as established by the MLS will be assessed for deliberate abuse of the notification function of reporting entry problems as established by the MLS.

9.5 Failure to Make Corrections

MLS Now reserves the right to remove any listing from the MLS Now compilation of current listings wherein, at the MLS's sole discretion, the listing is out of compliance with the rules and regulations and the Participant has refused or failed to timely make corrections requested by the MLS. Prior to the removal of any such listing from the MLS, the Participant shall be advised of the intended removal so the Participant can advise his or her client(s). (Adopted 4/22)

9.6 MLS Rules Violations

MLS participants may not take legal action against another participant for alleged rules violation(s) unless the complaining participant has first exhausted the remedies provided in these rules. (Adopted 5/18) **M**

SECTION 10. OWNERSHIP OF COMPILATIONS* AND COPYRIGHTS

10.1 Authorization

A. By the act of submitting any property listing content to the MLS, the Participant represents and warrants that he or she is fully authorized to license the property listing content as contemplated by and in compliance with this section and these rules and regulations, and also thereby does grant to the MLS license to include the property listing content in its copyrighted MLS compilation and also in any statistical report on “Comparables”. Listing content includes, but is not limited to, photographs, images, graphics, audio and video recordings, virtual tours, drawings, descriptions, remarks, narratives, pricing information, and other details or information related to the listed property. (Adopted 5/18)

Each Participant who submits listing content to the MLS agrees to defend and hold the MLS and every other Participant harmless from and against any liability or claim arising from any inaccuracy of the submitted listing content or any inadequacy of ownership, license, or title to the submitted listing content. (Adopted 5/18)

Digital Millennium Copyright Act (DMCA)

The Digital Millennium Copyright Act (DMCA) is a federal copyright law that enhances the penalties for copyright infringement occurring on the Internet. The law provides exemptions or “safe harbors” from copyright infringement liability for online service providers (OSP) that satisfy certain criteria. Courts construe the definition of “online service provider” broadly, which would likely include MLSs as well as Participants and Subscribers hosting an IDX display.

One safe harbor limits the liability of an OSP that hosts a system, network or website on which Internet users may post user-generated content. If an OSP complies with the provisions of this DMCA safe harbor, it cannot be liable for copyright infringement if a user posts infringing material on its website. This protects an OSP from incurring significant sums in copyright infringement damages, as statutory damages are as high as \$150,000 per work.

To qualify for this safe harbor, the OSP must:

- 1) Designate on its website and register with the Copyright Office an agent to receive takedown requests. The agent could be the MLS, Participant, Subscriber or other individual or entity.
- 2) Develop and post a DMCA-compliant website policy that addresses repeat offenders.
- 3) Comply with the DMCA take down procedure. If a copyright owner submits a takedown notice to the OSP, which alleges infringement of its copyright at a certain location, then the OSP must promptly remove allegedly infringing material. The alleged infringer may submit a counter-notice that the OSP must share with the copyright owner. If the copyright owner fails to initiate a copyright lawsuit within ten (10) days, then the OSP may restore the removed material.
- 4) Have no actual knowledge of any complaints of infringing activity.
- 5) Not be aware of facts or circumstances from which complained-of infringing activity is apparent.
- 6) Not receive a financial benefit attributable to complained of infringing activity when the OSP is capable of controlling such activity.

Full compliance with these DMCA safe harbor criteria will mitigate an OSP's copyright infringement liability. For more information, see 17 U.S.C. §512. (Adopted 3/16)

B. Any use beyond the existing rule as authorized in Section 10, Sub-section 1, regarding property listing data submitted to the Service requires the permission of the listing Broker.

C. Participants shall acquire by such lease only the right to use the MLS compilation in accordance with these rules.

10.2 Copyright

All right, title, and interest in each copy of every Service compilation created and copyrighted by the Service, and in the copyrights therein, shall at all times remain vested in the Service.

*The term compilation, as used in Sections 10 and 11 herein, shall be construed to include any format in which property listing data is collected and disseminated to the Participants, including, but not limited to, bound book, loose-leaf binder, computer database, card file, or any other format whatsoever.

SECTION 11. USE OF COPYRIGHTED MLS COMPILATIONS

11.1 Distribution

Participants shall at all times maintain control over and responsibility for each copy of any compilation leased to them by the Service and shall not distribute any such copies to persons other than persons who are affiliated with such Participants as licensees. Use of information developed by or published by the Service is strictly limited to the activities authorized under a Participant's licensure or certification, and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey "Participation" or "Membership" or any right of access to information developed or published by the Service where access to such information is prohibited by law.

11.2 Display

Participants, and those persons affiliated as licensees with such Participants, shall be permitted to display the compilation to prospective purchasers only in conjunction with their ordinary business activities of attempting to locate ready, willing, and able buyers for the properties described in compilations.

11.3 Reproduction

Participants or their affiliated licensees shall not reproduce any MLS compilation or any portion thereof, except in the following limited circumstances:

Participants or their affiliated licensees may reproduce from the MLS compilation and distribute to prospective purchasers a reasonable* number of single copies of property listing data contained in the MLS compilation which relate to any properties in which the prospective purchasers are, or may, in the judgment of the participant or their affiliated licensees be interested.

Reproductions made in accordance with this rule shall be prepared in such a fashion that the property listing data of properties other than that in which the prospective purchaser has expressed interest, or in which the participant or the affiliated licensees are seeking to promote interest, does not appear on such reproduction.

Nothing contained herein shall be construed to preclude any participant from utilizing, displaying, distributing, or reproducing property listing sheets or other compilations of data pertaining exclusively to properties currently listed for sale with the participant.

Any MLS information, whether provided in written or printed form, provided electronically, or provided in any other form or format, is provided for the exclusive use of the participant and those licensees affiliated with the participant who are authorized to have access to such information. Such information may not be transmitted, retransmitted, or provided in any manner to any unauthorized individual, office, or firm.

None of the foregoing shall be construed to prevent any individual legitimately in possession of current listing information, "sold information", "comparables", or statistical information from utilizing such information to support valuations on particular properties for clients and customers. Any MLS content in data feeds available to participants for real estate brokerage purposes must also be available to participants for valuation purposes, including automated valuations. MLSs must either permit use of existing data feeds, or create a separate data feed, to satisfy this requirement. MLSs may require execution of a third-party license agreement when deemed appropriate by the MLS. MLSs may require participants who will use such data feeds to pay the reasonably estimated costs incurred by the MLS in adding or enhancing its downloading capacity for this purpose. Information deemed confidential may not be reproduced and attached to the report used as supporting documentation. Any other use of such information is unauthorized and prohibited by these rules and regulations. (Amended 11/2014)

*It is intended that the participant be permitted to provide prospective purchasers with listing data relating to properties which the prospective purchaser has a bona fide interest in purchasing or in which the participant is seeking to promote interest. The term "reasonable" as used herein, should therefore be construed to permit only limited reproduction of property listing data intended to facilitate the prospective purchaser's decision-making process in the consideration of a purchase. Factors which should be considered in deciding whether the reproductions made are consistent with this intent, and thus "reasonable" in number, shall include, but are not limited to, the total number of listings in the compilation, how closely the types of properties contained in such listings accord with the prospective purchaser's expressed desires and ability to purchase, whether the reproductions were made on a selective basis, and whether the type of properties contained in the property listing data is consistent with a normal itinerary of properties which would be shown to the prospective purchaser.

****Participants and Subscribers must not filter out or restrict MLS listings that are communicated to customers or clients based on the existence or level of compensation offered to the cooperating broker or the name of a brokerage or agent. M (Added 8/24)**

11.4 One Data Source

MLSs must offer a Participant a single data feed in accordance with a Participant's licensed authorized uses.

At the request of a Participant, the MLS must provide the single data feed for that Participant's licensed uses to that Participant's designee. The designee may use the single data feed only to facilitate that Participant's licensed uses on behalf of that Participant. (Adopted 3/2022 Effective 9/2022 **M**)

Brokerage Back Office Feed (BBO)

Participants are entitled to use, and MLSs must provide to Participants, the BBO Data, for BBO use subject to the terms below:

"BBO Data" means all real property listing and roster information in the MLS database, including all listings of all Participants, but excludes (i) MLS only fields (those fields only visible to MLS staff and listing Participant). And (ii) fields and content to which MLS does not have a sufficient license for use in the Brokerage Back Office Feed.

"BBO Use" means use of BBO Data by Participant and Subscribers affiliated with the Participant for the following purposes:

- a) Brokerage management systems that only expose BBO Data to Participant and Subscribers affiliated with the Participant.
- b) Customer relationship management (CRM) and transaction management tools that only expose the BBO Data to Participant, Subscribers affiliated with the Participant, and their bona fide clients as established under law.
- c) Agent and brokerage productivity and ranking tools and reports that only exposes BBO Data to Participant and Subscribers affiliated with the Participant.
- d) Marketplace statistical analysis and reports in conformance with NAR MLS Policy Statement 7.80, which allows for certain public distribution.

BBO Use may only be made by Participant and Subscriber affiliated with Participant, except that at the request of a Participant, MLS must provide BBO Data to that Participant's designee. The designee may use the BBO Data only to facilitate the BBO Use on behalf of that Participant and its affiliated Subscribers.

There is no option for Participants to opt-out their listings from the Brokerage Back Office Feed Use as defined.

"Terms" mean the following:

- a) MLSs may impose reasonable licensing provisions and feed related to Participant's license to use Brokerage Back Office Feed Data. MLSs may require the Participant's designee to sign the same or a separate and different license agreement from what is signed by the Participant. Such provisions in a license agreement may include those typical to the MLS's data licensing practices, such as security requirements, rights to equitable relief, and dispute resolution terms. (*The foregoing examples are not a limitation on the types of provisions an MLS may have in a license agreement.*)

- b) Use of roster information may be limited by the MLS participation agreement and license agreements.
- c) Brokerage Back Office Feed Use is subject to other NAR MLS policies and local rules.
- d) MLSs in their reasonable discretion may expand the definition of Brokerage Back Office Feed Use in conformance with other NAR MLS policies, such as Policy Statement 7.85, which provides that “Use of listings and listing information by MLSs for purposes other than the defined purposes of MLS requires Participants’ consent.” (Adopted 3/2022 **M**)

SECTION 12. LIMITATIONS ON USE OF THE SERVICE’S INFORMATION/IDX

Compensation Notice

1. A broker's compensation and fees for services are not set by law and are fully negotiable.
2. A broker's compensation for services rendered to a seller or for services rendered to a buyer is solely a matter of negotiation between the broker and their client, and is not fixed, controlled, recommended, or maintained by any persons not a party to the brokerage service agreement.
3. The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker and is not fixed, controlled, recommended, or maintained by any persons other than the listing broker. (Amended (Amended) **M** (Added 8/24)

Non-filtering

MLS Participants and Subscribers must not, and MLS Now will not enable the ability to, filter out or restrict MLS listings that are communicated to customers or clients based on the existence or level of compensation offered to the cooperating broker or the name of a brokerage or agent. *{Amended}* **M** (Added 8/24)

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

Use of MLS data or data feeds to directly or indirectly establish or maintain a platform of offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited and will result in the MLS terminating that Participant's access to any MLS data and data feeds. **M** (Added 8/24)

Use of information from the Service compilation of current listing information from participating Board/Association's "Statistical Report," from any "sold", "comparable" report of a participating Board/Association or the Service for public mass media advertising by the Service, or in other public representations may not be prohibited.

However, any print or non-print forms of advertising or other forms of public representations based in whole or in part on information supplied by the Board/Association or the Service must clearly demonstrate

the period of time over which such claims are based and must include the following, or substantially similar, notice: "Based on information from the Board/Association of REALTORS® (alternatively, from the Service) for the period (date) through (date)."

12.1 Internet Data Exchange and Internet Data Exchange Site Definitions

Internet Data Exchange (IDX) affords MLS Participants the ability to authorize limited electronic display of their listings by other participants. (Amended 5/2012)

An IDX site is a search feature on the public website of a Participant, which allows a consumer to view listing data on that website as provided for in these Rules & Regulations and other applicable MLS Rules. (Amended 3/2016)

12.2 Internet Data Exchange Authorization

Participants' consent for display of their listings by other participants pursuant to these rules and regulations is presumed unless a participant affirmatively notifies the MLS that the participant refuses to permit display (either on a blanket or on a listing-by-listing basis). If a participant refuses on a blanket basis to permit the display of that participant's listings, that participant may not download, frame or display the aggregated MLS data of other participants. Even where participants have given blanket authority for other participants to display their listings on IDX sites, such consent may be withdrawn on a listing-by-listing basis where the seller has prohibited all internet display. (Amended 5/2012)

Participants retain all rights of ownership and display with regards to their own listings. (Amended 3/2016)

12.3 Internet Data Exchange Database

Participants may select the listings they choose to display on their IDX sites based only on objective criteria including, but not limited to, factors such as geography or location ("uptown", "downtown", etc.), list price, type of property (e.g., condominiums, cooperatives, single family detached, multi-family) or type of listing (e.g., exclusive right to sell, exclusive agency) Selection of listings to be displayed on any IDX site must be independently made by each Participant. (Amended 3/2022 M)

12.4 Internet Data Exchange Database Participants

Participation in IDX is available to all MLS Participants engaged in real estate brokerage who consent to display their listings by other participants. (Amended 11/2009)

Participants must notify the MLS of their intention to display IDX information and must give the MLS direct access for purposes of monitoring/ensuring compliance with applicable rules and policies. (Amended 5/2012)

Except as provided in the IDX policy and these rules, an IDX site or a participant or user operating an IDX site or displaying IDX information as otherwise permitted may not distribute, provide, or make any portion of the MLS database available to any person or entity. (Amended 5/2012)

For agents to have the ability to display the IDX database on their personal website(s), they must have received and provided to the MLS a copy of the Broker's written authorization giving the agent permission to display the IDX data. Additionally, for the IDX data to be provided to the agent, the IDX application must be signed by the Broker and agent and be submitted to the MLS. The agent shall follow all the IDX rules in section 12. (Amended 4/2017)

The right to republish all or a portion of the reciprocity database on Participant's website and the right to use IDX database shall immediately terminate in case of breach of Section 12 of these Rules and Regulations by IDXP or Vendor or breach of any provisions contained in IDX Agreement by vendor.

12.5 Display of Participant's Information on Participant's Site

Any form of display, brief or thumbnail of the Participant's listing information, cannot disclose any contractual information or branding of IDXP, who owns the website or any of its agents.

A thumbnail display may only include the text data about the listing property, a photo of the property, the required standard NAR MLS logo icon and any buttons providing links for other information.

12.6 Listings Reflected in the IDX Database

All listings of real or personal property which are listed subject to a real estate broker's license, published in the MLS database, taken by IDX Participant's on an exclusive right to sell agreement or an exclusive agency agreement shall be included in the IDX database.

Listings, including property addresses, can be included in IDX displays except where a seller has directed their listing broker, in writing, to withhold their listing from all display on the Internet (*including, but not limited to, publicly accessible websites of VOWs*). (Amended 11/2018)

Listings displayed pursuant to IDX shall contain only those fields of data designated by the MLS. Display of all other fields (as determined by the MLS) is prohibited. Confidential fields intended only for other MLS Participants and users (e.g., showing instructions, and property security information, etc.) may not be displayed. (Adopted 3/2022 O)

The following property types will comprise the IDX database:

- Single-family homes for sale or exchange
- Condominium units for sale or exchange
- Vacant lots and acreage zoned residential for sale or exchange
- Two-family, three-family, and four-family residential buildings (Residential Income units) for sale or exchange

12.7 Standard NAR MLS Logo Used for IDX Database

The standard NAR MLS logo will be the approved icon used to signify that the information is being provided by the MLS IDX database.

12.8 Required Disclaimer for Listings in the IDX Database

Any IDXP's website must display some form of disclaimer on its home page and any subsequent page displaying IDXP's listing information indicating that the information is being provided through the MLS IDX database.

Under no circumstances are the IDXP's listings allowed to be displayed on an IDXP's website without clearly displaying the disclaimer that "Information Deemed Reliable But Not Guaranteed."

Any search result identifying another IDXP's listing in a brief or thumbnail format shall bear the required standard NAR MLS logo icon. This logo must be displayed immediately adjacent to the property information and meet the required specifications of size. By displaying this required icon immediately adjacent to the property, this informs the user this information is being provided through the MLS IDX database.

12.9 Required Disclosures

Any IDX display controlled by a participant must clearly identify the name of the brokerage firm under which they operate in a readily visible color and typeface. For purposes of the IDX policy and these rules, "control" means the ability to add, delete, modify and update information as required by the IDX policy and MLS Rules. (Amended 5/2012)

These disclosures are required:

1. Explanation of Data Source

Under MLS Rules and Regulations an IDXP's website must display a disclosure indicating the source of Internet Data Exchange database data on that site. The following disclosure, appearing alongside the standard NAR MLS logo for Internet Data Exchange will satisfy this requirement:

"The data relating to real estate for sale on this website comes in part from the Internet Data Exchange program of MLS Now. Real estate listings held by brokerage firms other than (insert your firm's name here) are marked with the Internet Data Exchange logo and detailed information about them includes the name of the listing broker(s)."

All listings displayed pursuant to IDX shall identify the listing brokerage firm, and the email or phone number provided by the listing Participant in a reasonably prominent location and in a readily visible color and typeface not smaller than the median used in the display of listing data. (Adopted 3/2022 – Effective 9/22 M)

2. Accuracy disclaimer on other IDX Listings

Under MLS Now Rules and Regulations, an IDXP's website must display a disclosure indicating that data from other IDXP's is "deemed reliable but not guaranteed." Any similar language indicating both that the listing broker believes the data provided to be accurate but that it does not guarantee the data will be acceptable as an alternative.

Any IDXP choosing to display less than the entire IDX database, should place a disclosure on their website stating that the IDXP is using only a part or portion of the available IDX database data. A recommended disclosure is listed below:

“(IDXP firm name) participates in MLS Now IDX program, allowing us to display other IDXP’s listings on our website. However, (the IDXP firm name) displays only (listings in Cuyahoga County) (only condominium listings), (with list prices above \$500,000.)”

“(IDXP firm name) does not display the entire MLS Now IDX database on this website. The listings of some real estate brokerage firms have been excluded.”

All IDX data must be refreshed not less frequently than every 12 hours. (Amended 11/2014)

3. Copyright Statement

The following copyright statement must appear at the bottom of each such listing – “Copyright 20xx - Multiple Listing Service, Inc. – All Rights Reserved”

4. Virtual Staging Disclosure

An IDXP’s web site must display a disclosure indicating – “The photos may be altered, edited, enhanced or virtually staged.” (Adopted 3/2016)

12.10 IDX Listing Modifications

Participants shall not modify or manipulate information relating to other Participants’ listings. MLS Participants may augment their IDX display of MLS data with applicable property information from other sources to appear on the same webpage or display, clearly separated by the data supplied by the MLS. The source(s) of the information must be clearly identified in the immediate proximity to such data. This requirement does not restrict the format of MLS data display or display of fewer than all of the available listings or fewer authorized fields. (Adopted 3/2016)

An IDXP can do anything they want (consistent with the Code of Ethics and applicable state law) with data relating to their own listings.

Participants must refresh all MLS downloads and IDX displays automatically fed by those downloads not less frequently than every 12 hours. (Amended 11/2014)

12.11 Information Corrections on Internet Data Exchange Participant’s Website

An IDXP must make correction(s) to their website within 12 hours (except postal holidays) if the MLS determines that their site is in violation of the MLS Rules and Regulations. The MLS reserves the right to discontinue the data feed they receive without further notice if they do not comply with this requirement. *(An IDXP may be subject to fines from the MLS for non-compliance.)* (Amended 11/2014)

Participants shall maintain a means (e.g., e-mail address, telephone number) to receive comments about the accuracy of any data or information that is added by or on behalf of the participant beyond that

supplied by the MLS and that relates to a specific property. Participants shall correct or remove any false data or information relating to a specific property upon receipt of a communication from the listing broker or listing agent for the property explaining why the data or information is false. However, participants shall not be obligated to remove or correct any data or information that simply reflects good faith opinion, advice, or professional judgment. (Amended 5/2012)

12.12 Branding/Scraping

MLS Participants may not use IDX provided listings for any purpose other than display as provided for in these rules. This does not require participants to prevent indexing of IDX listings by recognized search engines. (Amended 5/2012)

No IDXP will be allowed to mark or use language referring to the website owning IDXP in the thumbnail display of another IDXP's listing.

If an IDXP suspects "scraping" of the data has occurred, the suspicion and any evidence must be reported to the MLS immediately for investigation and action.

12.13 Third Party Users

Any IDXP using the IDX database data for any unauthorized use is a serious violation of copyright law and appropriate legal action will be taken by the MLS for each such violation and is punishable by a fine of \$1,000 for each such violation as well.

Any IDXP using a third party to develop or design their website will have a written agreement with that third party vendor that any unauthorized use of the information is a serious violation of copyright law and appropriate legal action will be taken by the MLS for each such violation.

Any IDX display controlled by a participant or subscriber that:

- a) allows third parties to write comments or reviews about particular listings or displays a hyperlink to such comments or reviews in immediate conjunction with particular listings, or;
- b) displays an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing, either or both of those features shall be disabled or discontinued for the seller's listings at the request of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both of these features disabled or discontinued on all displays controlled by participants. Except for the foregoing and subject to Section 12.13, a participant's IDX display may communicate the participant's professional judgment concerning any listing. Nothing shall prevent an IDX display from notifying its customers that a particular feature has been disabled at the request of the seller. (Amended 5/2012)

12.14 Non-MLS Listings on Subscriber Website

An MLS participant (or where permitted locally, an MLS subscriber) may co-mingle the listings of other brokers received in an IDX feed with listings available from other MLS IDX feeds, provided all such displays are consistent with the IDX rules, and the MLS participant (or MLS subscriber) holds participatory rights in those MLSs. As used in this policy, "co-mingling" means that consumers are able to execute a single

property search of multiple IDX data feeds resulting in the display of IDX information from each of the MLSs on a single search results page; and that participants may display listings from each IDX feed on a single webpage or display. (Adopted 11/2014)

12.15 Abuse of Internet Data Exchange Data

The MLS will monitor IDXP's websites using the Internet Data Exchange data. The MLS will also monitor other real estate websites. If the MLS finds that an IDXP is misusing data, that IDXP will be notified of the wrongdoing and required to correct the problem. If the IDXP fails to correct the problem, he or she will be fined and possibly suspended from the MLS.

Participant agrees to promptly notify the MLS in writing of any infringement or suspected infringement involving the IDX database or listings by vendors. Participant agrees to cooperate fully with the MLS in case of any action taken by the MLS against the vendor (i) to protect the misuse of IDX database or listings by vendor, or (ii) in case of breach of IDX Agreement or breach of the Rules and Regulations by the vendor.

12.16 Removal of Internet Data Exchange Participants Listings

Any IDXP who is not an active Participant of the MLS will no longer be eligible to receive data feed under the IDX agreement. Additionally, all IDX data contained on IDXP's website must be removed within 2 business days, (except postal holidays).

Failure to comply is a serious violation of copyright law (refer to Section 10.2) and appropriate legal action will be taken by the MLS for each such violation.

12.17 Display of Sold Data on IDX Sites

The MLS will supply a minimum of three (3) years of comparable data (sold) and non- confidential Under Contract No Showings (UCNS)/pending sale listing data to the IDX Participants and authorized website(s) to be displayed at their discretion. The listing data content to be included in the listing feed will be comprised and limited to public information and data fields approved by the MLS leadership; and may change from time to time as deemed necessary. (Amended 5/2017)

*Note: Display of "sold" information is prohibited if the actual sales price of completed transactions is not accessible from public records.

If requested by a Participant, the MLS will promptly provide basic downloading of all active listings, sold listing data starting from January 1, 2012, non-confidential pending sale listing data, and other listings authorized under applicable MLS rules. Excluded from the information that can be downloaded or displayed under IDX will be those listings for which a seller has affirmatively directed that their listing or their property address not appear on the internet or other electronic forms of display or distribution. (Adopted 3/2022)

12.18 Display of Expired and Withdrawn Listings

Display of expired and withdrawn listings is prohibited (Adopted 3/2022 O)

12.19 Advertising/Co-branding

Deceptive or misleading advertising (including co-branding) on pages displaying IDX-provided listings is prohibited. For purposes of these rules, co-branding will be presumed not to be deceptive or misleading if the participant's logo and contact information is larger than that of any third party. (Adopted 11/2009)

SECTION 13. CHANGES TO RULES & REGULATIONS

Changes in the Rules & Regulations of the Service may be made by a majority vote of the members of the Governing Leadership of the MLS.

SECTION 14. ARBITRATION OF DISPUTES

By becoming and remaining a Participant, each Participant agrees to arbitrate disputes involving contractual issues and questions, and specific non-contractual issues and questions defined in Standard of Practice 17-4 of the Code of Ethics with MLS' Participants in different firms arising out of their relationships as MLS Participants subject to the following qualifications:

- (a) If all disputants are members of the same member Board/Association or have designated the same member Board/Association as the member Board/Association through which they are participating in the Service, or if they have their principal place of business within the same member Board/Association's territorial jurisdiction, they shall arbitrate pursuant to the procedures of that member Board/Association.
- (b) If the disputants are members of different Boards/Associations of REALTORS®, or have designated different member Boards/Associations as the member Board/Association through which they are participating in the Service, then they shall submit to arbitration which shall be conducted in accordance with the existing interboard agreement or, alternatively, in accordance with the Interboard Arbitration Procedures in the Code of Ethics and Arbitration Manual of the National Association of REALTORS®. Nothing herein shall preclude Participants from agreeing to arbitrate the dispute before a particular Board/Association of REALTORS®.

SECTION 15. STANDARDS OF CONDUCT FOR MLS PARTICIPANTS

15.1 Practices of the Participants

Participants shall not engage in any practice or take any action inconsistent with exclusive representation or exclusive brokerage relationship agreements that other Participants have with clients.

15.2 Property Signs

Signs giving notice of a property for sale, rent, lease, or exchange shall not be placed on a property without the consent of the seller(s) or lessor(s).

15.3 Extending Cooperation

Participants acting as subagents or as buyer/tenant representatives or brokers shall not attempt to extend a listing broker's offer of cooperation to other brokers without the consent of the listing broker.

15.4 Solicitation of Other Broker's Listings

Participants shall not solicit a listing currently listed exclusively with another broker. However, if the listing broker, when asked by the Participant, refuses to disclose the expiration date and nature of such listing (i.e. an exclusive right to sell, an exclusive agency, or other form of contractual agreement between the listing broker and the client) the Participant may contact the owner to secure such information and may discuss the terms upon which the participant might take a future listing or, alternatively, may take a listing which becomes effective upon expiration of any existing exclusive listing.

15.5 Soliciting Buyer/Tenant Agreements

Participants shall not solicit buyer/tenant agreements from buyers/tenants who are subject to exclusive buyer/tenant agreements. However, if asked by a Participant, the broker refuses to disclose the expiration date of the exclusive buyer/tenant agreement, the Participant may contact the buyer/tenant to secure such information and may discuss the terms upon which the Participant might enter into a future buyer/tenant agreement or, alternatively, may enter into a buyer/tenant agreement to become effective upon the expiration of any existing exclusive buyer/tenant agreement.

15.6 Prospect Referral

Participants shall not use information obtained by them from the listing broker, through offers to cooperate received through the Service or other sources authorized by the listing broker, for the purpose of creating a referral prospect to a third broker, or for creating a buyer/tenant prospect unless such use is authorized by the listing broker.

15.7 Expiration of Agreements

The fact that an agreement has been entered into with a Participant shall not preclude or inhibit any other Participant from entering into a similar agreement after the expiration of the prior agreement.

15.8 Retaining Clients

The fact that a prospect has retained a Participant as an exclusive representative or exclusive broker in one or more past transactions does not preclude other Participants from seeking such prospect's future business.

15.9 Contractual Relations

Participants are free to enter into contractual relationships or to negotiate with sellers/lessor(s), buyers/tenants, or others who are not subject to an exclusive agreement but shall not knowingly obligate them to pay more than one commission except with their informed consent.

15.10 Contract with Clients with Existing Agreements

When Participants are contacted by the client of another Participant regarding the creation of exclusive relationship to provide the same type of service, and Participants have not directly or indirectly initiated such discussions, they may discuss the terms upon which they might enter into a future agreement or,

alternatively, may enter into an agreement which becomes effective upon expiration of any existing exclusive agreement.

15.11 Advertising of Services to Prospective Clients

Participants are not precluded from making general announcements to prospects describing their services and the terms of their availability even though some recipients may have entered into agency agreements or other exclusive relationships with another Participant. A general telephone canvass, general mailing, or distribution addressed to all prospects in a given geographical area or in a given profession, business, club, or organization, or other classification or group is deemed "general" for purposes of this rule.

The following types of solicitations are prohibited:

Telephone or personal solicitations of property owners who have been identified by a real estate sign, or another information service as having exclusively listed their property with another Participant; and

Mail or other forms of written solicitations of prospects whose properties are exclusively listed with another Participant when such solicitations are not part of a general mailing but are directed specifically to property owners identified through compilations of current listings, "for sale" or "for rent" signs, or other sources of information intended to foster cooperation with Participants.

15.12 Determination of Existing Agreements

Participants, prior to entering into a representation agreement, **with either a seller or a buyer**, have an affirmative obligation to make reasonable efforts to determine whether the prospect is subject to a current, valid exclusive agreement to provide the same type of real estate service. **(Added 8/24)**

15.13 Declaration of Buyer Relationship

Participants, acting as buyer or tenant representatives or brokers, shall disclose that relationship to the seller/landlord's representative or broker at first contact and shall provide written confirmation of that disclosure to the seller/landlord's representative or broker not later than execution of a purchase agreement or lease.

15.14 Disclosure of Buyer Relationships

On unlisted properties, Participants acting as buyer/tenant representatives or brokers shall disclose that relationship to the seller(s)/lessor(s) at first contact for that buyer/tenant and shall provide written confirmation of such disclosure to the seller/lessor no later than at the execution of any purchase or lease agreement.

Participants shall make any request for anticipated compensation from the seller/lessor at first contact.

15.15 Declaration of Agreements

Participants, acting as representatives or brokers of seller(s)/lessor(s) or as subagents of listing brokers, shall disclose that relationship to buyers/tenants as soon as practical, and shall provide written confirmation of such disclosure to buyers/tenants no later than at the execution of any purchase or lease agreement.

15.16 Offer to Provide Additional Services

Participants are not precluded from contacting the client of another broker for the purpose of offering to provide, or entering into a contract to provide, a different type of real estate service unrelated to the type of service currently being provided (e.g. property management as opposed to brokerage). However, information received through the Service, or any other offer of cooperation may not be used to target clients of other Participants to whom such offers to provide services may be made.

15.17 Contact with Clients vs. Clients' Agent

All dealings concerning property exclusively listed or with buyer/tenants who are subject to an exclusive agreement shall be carried on with the client's agent or broker and not with the client, except with the consent of the client's agent or broker or except where such dealings are initiated by the client.

Before providing substantive services (such as writing a purchase offer or presenting a CMA), Participants shall ask prospects whether they are a party to any exclusive representation agreement. Participants shall not knowingly provide substantive services concerning a prospective transaction to prospects who are parties to exclusive representation agreements, except with the consent of the prospects' exclusive representatives or at the direction of prospects.

15.18 Terminating Relationship

Participants, users, and subscribers, prior to or after terminating their relationship with their current firm, shall not induce clients of their current firm to cancel exclusive contractual agreements between the client and that firm. This does not preclude Participants from establishing agreements with their associated licensees governing assign ability of exclusive agreements.

15.19 Purpose of these Rules & Regulations

These rules are not intended to prohibit ethical, aggressive or innovative business practices, and do not prohibit disagreements with other Participants involving commission, fees, compensation, or other which may involve forms of payment or expenses.

The multiple listing service shall not fix, control, recommend, suggest, or maintain commission rates or fees for services to be rendered by participants. Further, the multiple listing service shall not fix, control, recommend, suggest, or maintain the division of commissions or fees between cooperating participants or between participants and nonparticipants. **M**

15.20 False or Misleading Statements

Participants shall not knowingly or recklessly make false or misleading statements about competitors, their businesses, or their business practices.

15.21 Participant's Website Disclosures (Firm Name and State of Licensure)

MLS Participants' firm websites shall disclose the firm's name and state(s) of licensure in a reasonable and readily apparent manner.

Websites of licensees affiliated with a participant's firm shall disclose the firm's name and the licensee's state(s) of licensure in a reasonable and readily apparent manner. (Adopted by NAR 1120/07)

15.22 Participant's Advertising and Representation to the Public

Participants shall present a true picture in their advertising and representations to the public, including the URLs and domain names they use, and participants may not:

- 1) engage in deceptive or unauthorized framing of real estate brokerage websites.
- 2) manipulate (e.g., presenting content developed by others) listing content in any way that produces a deceptive or misleading result.
- 3) deceptively use metatags, keywords or other devices/methods to direct, drive, or divert Internet traffic.
- 4) to otherwise mislead consumers.
- 5) MLS Participants and Subscribers must not represent their brokerage services to a client or customer are free or available at no cost to their clients, unless the Participant or Subscriber will receive no financial compensation from any source for those services. (Adopted 3/2022) **M**

SECTION 16. VIRTUAL OFFICE WEBSITE (VOW)

Compensation Notice

1. A broker's compensation and fees for services are not set by law and are fully negotiable.
2. A broker's compensation for services rendered to a seller or for services rendered to a buyer is solely a matter of negotiation between the broker and their client, and is not fixed, controlled, recommended, or maintained by any persons not a party to the brokerage service agreement.
3. The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker and is not fixed, controlled, recommended, or maintained by any persons other than the listing broker. (Amended) **M** (Added 8/24)

Non-filtering

MLS Participants and Subscribers must not, and MLS Now will not enable the ability to, filter out or restrict MLS listings that are communicated to customers or clients based on the existence or level of compensation offered to the cooperating broker or the name of a brokerage agent. (Amended) **M** (Added 8/24)

No Compensation Offers In the MLS

The MLS will not accept listings containing an offer of compensation in the MLS to other MLS Participants and Subscribers. Further, the MLS will not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.

Use of MLS data or data feeds to directly or indirectly establish or maintain a platform of offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited

**and will result in the MLS terminating that Participant's access to any MLS data and data feeds
(Added 8/24)**

16.1 Definition

A Virtual Office Website (“VOW”) is a Participant’s Internet website, or a feature of a Participant’s website, through which the Participant is capable of providing real estate brokerage services to consumers with whom the Participant has first established a broker-consumer relationship (as defined by state law) where the consumer has the opportunity to search MLS listing Information, subject to the Participant’s oversight, supervision, and accountability. A non-principal broker or sales licensee affiliated with a Participant may, with his or her Participant’s consent, operate a VOW. Any VOW of a non-principal broker or sales licensee is subject to the Participant’s oversight, supervision, and accountability.

16.2 Participant

As used in Section 16 of these Rules, the term “Participant” includes a Participant’s affiliated non-principal brokers and sales licensees – except when the term is used in the phrases “Participant’s consent” and “Participant’s oversight, supervision, and accountability”.

References to “VOW” and “VOWs” include all VOWs, whether operated by a Participant, by a non-principle broker or sales licensee, or by an Affiliated VOW Partner (“AVP”) on behalf of a Participant.

- A. Affiliated VOW Partner – (AVP) refers to an entity or person designated by a Participant to operate a VOW on behalf of the Participant, subject to the Participant’s supervision, accountability and compliance with the VOW Policy. No AVP has independent participation rights in the MLS by virtue of its right to receive information on behalf of a Participant. No AVP has the right to use MLS Listing Information except in connection with operation of a VOW on behalf of one or more Participants. (Access by an AVP to MLS listing information is derivative of the rights of the Participant on whose behalf the AVP operates a VOW).
- B. Non-Principle broker or Sales licensee - that is affiliated with a Participant, may, with the Participant’s consent, operate a VOW or have a VOW operated on its behalf by an AVP. Such a VOW is subject to the Participant’s supervision and accountability and the terms of this policy.

16.3 MLS Listing Information

As used in Section 16 of these Rules, the term “MLS Listing Information” refers to active listing information and sold data provided by the Participant’s to the MLS and aggregated and distributed by the MLS to Participants.

- a) The right of a Participant’s VOW to display MLS Listing information is limited to that supplied by the MLS(s) in which the Participant has participatory rights. However, a Participant with offices participating in different MLSs may operate a master website with links to the VOWs of the other offices.
- b) A Participant’s VOW, including any VOW operated on behalf of a Participant by an AVP, may provide other features, information, or services in addition to VOWs (including the Internet Data Exchange (“IDX”) function).

- c) A Participant need not obtain separate permission from other MLS Participants whose listings will be displayed on the Participant's VOW.
- d) Except as permitted, MLSs may not adopt rules or regulations that conflict with this policy or that otherwise restrict the operation of VOWs by Participants.

The MLS shall, if requested by a Participant, provide basic downloading of all MLS non- confidential listing data, including, without limitation, address fields, listing types, photographs, and links to virtual tours. Confidential data includes only that which Participants are prohibited from providing to customers orally and by all other delivery mechanisms.

A Participant's VOW may not make available for search by or display to Registrants the following data intended exclusively for other MLS Participants and their affiliated licensees.

- a) Expired or withdrawn listings
- b) Sales price on sold data if the actual sales price of completed transactions is not accessible from public records
- c) A Participant shall cause any listing that is displayed on his or her VOW to identify the name of the listing firm, the listing broker or agent, and the email or phone number provided by the listing Participant in a readily visible color, in a reasonably prominent location, and in typeface not smaller than the median typeface used in the display of listing data. (Adopted 3/2022 O)

16.4 Registrant

A Participant may provide brokerage services via a VOW that include making MLS active listing data available, but only to consumers with whom the Participant has first established a lawful consumer-broker relationship, including completion of all actions required by state law in connection with providing real estate brokerage services to clients and customers (hereinafter "Registrants"). Such actions shall include, but are not limited to, satisfying all applicable agency, non-agency, and other disclosure obligations, and execution of any required "agreement(s)".

Before permitting any consumer to search for or retrieve any MLS Listing Information on his or her VOW, the Participant must take each of the following steps:

- i. The Participant must obtain the name of, and a valid email address for, each Registrant. The Participant must send an email to the address provided by the Registrant confirming that the Registrant has agreed to the Terms of Use (described in subsection below). The Participant must verify that the email address provided by the Registrant is valid and that the Registrant has agreed to the Terms of Use
- ii. The Participant must require each Registrant to have a username and a password, the combination of which is different from those of all other Registrants on the VOW. The Participant may, at his or her option, supply the username and password or may allow the Registrant to establish its username and password. The Participant must also assure that any email address is associated with only one username and password.

16.5 Registrant – Password

The Participant must ensure that each Registrant's password expires on a date certain but may provide for renewal of the password. The Participant must at all times maintain a record of the name, email address, username, and current password of each Registrant. The Participant must keep such records for not less than 180 days after the expiration of the validity of the Registrant's password.

16.6 Registrant – Breach of Security

If the MLS has reason to believe that a Participant's VOW has caused or permitted a breach in the security of MLS Listing Information or a violation of MLS Rules, the Participant shall, upon request of the MLS, provide the name, email address, username, and current password, of any Registrant suspected of involvement in the breach or violation. The Participant shall also, if requested by the MLS, provide an audit trail of activity by any such Registrant.

16.7 Registrant – Acceptance of Terms of Use

The Participant shall require each Registrant to review and affirmatively to express agreement (by mouse click or otherwise) to a "Term of Use" provision that provides at least the following:

- i. The Registrant acknowledges entering into a lawful consumer-broker relationship with the Participant.
- ii. All information obtained by the Registrant from the VOW is intended only for the Registrant's personal, non-commercial use.
- iii. The Registrant has a bona fide interest in the purchase, sale, or lease of real estate of the type being offered through the VOW.
- iv. The Registrant will not copy, redistribute, or retransmit any of the information provided except in connection with the Registrant's consideration of the purchase or sale of an individual party.
- v. The Registrant acknowledges the MLS's ownership of, and the validity of the MLS's copyright in, the MLS database.

16.8 Participant's VOW Contact Information

A Participant's Vow must prominently display an e-mail address, telephone number, or specific identification of another mode of communication (e.g., live chat) by which a consumer can contact the Participant to ask questions, or get more information, about any property displayed on the VOW. The Participant, or a non-principal broker or sales licensee licensed with the Participant, must be willing and able to respond knowledgeably to inquiries from Registrants about properties within the market area served by that Participant and displayed on the VOW.

16.9 Participants VOW Monitoring Requirements

A Participant's VOW must employ reasonable efforts to monitor for, and prevent, misappropriation, "scraping", and other unauthorized use of MLS Listing Information. A Participant's VOW shall utilize appropriate security protection such as firewalls as long as this requirement does not impose security obligations greater than those employed concurrently by the MLS.

16.10 Terms of Use Agreement

The Terms of Use Agreement may not impose a financial obligation on the Registrant or create any representation agreement between the Registrant and the Participant. Any agreement entered into at any time between the Participant and Registrant imposing a financial obligation on the Registrant or creating representation of the Registrant by the Participant must be established separately from the Terms of Use, must be prominently labeled as such, and may not be accepted solely by mouse click.

The Term of Use agreement shall also expressly authorize the MLS, and other MLS Participants or their duly authorized representatives, to access the VOW for the purposes of verifying compliance with MLS rules and monitoring display of Participants' listings by the VOW. The Agreement may also include such other provisions as may be agreed to between the Participant and the Registrant.

16.11 Withholding Listings from VOW Display

A Participant's VOW shall not display listings or property addresses of any seller who has affirmatively directed the listing broker to withhold the seller's listing or property address from display on the Internet. The listing broker shall communicate to the MLS that the seller has elected not to permit display of the listing or property address on the Internet.

Notwithstanding the foregoing, a Participant who operates a VOW may provide to consumers via other delivery mechanisms, such as email, fax, or otherwise, the listings of sellers who have determined not to have the listing for their property displayed on the Internet.

16.12 Seller Opt-Out Options

A Participant who lists a property for a seller who has elected not to have the property listing or the property address displayed on the Internet shall cause the seller to execute a document that indicates the Seller Opt-Out option that is applicable.

The Participant shall retain such form(s) for at least one year from the date they are signed, or one year from the date the listing goes off the market, whichever is greater.

16.13 Third Party Use of VOW

A Participant's VOW may allow third parties to:

- i. write comments or reviews about particular listings or display a hyperlink to such comments or reviews in immediate conjunction with particular listings, or
- ii. display an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing.

Notwithstanding the foregoing, at the request of a seller the Participant shall disable or discontinue either or both of those features described above as to any listing of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both of these features disabled or discontinued on all Participant's websites. Subject to the foregoing and to Section 16.14, a Participant's

VOW may communicate the Participant's professional judgment concerning any listing. A Participant's VOW may notify its customers that a particular feature has been disabled "at the request of the seller."

16.14 Accuracy of Data on VOW not supplied by the MLS

A Participant's VOW shall maintain a means (e.g., e-mail address, telephone number) to receive comments from the listing broker about the accuracy of any information that is added by or on behalf of the Participant beyond that supplied by the MLS and that relates to a specific property displayed on the VOW.

The Participant shall correct or remove any false information relating to a specific property within 12 hours following receipt of a communication from the listing broker explaining why the data or information is false. (Amended 11/2014)

The Participant shall not, however, be obligated to correct or remove any data or information that simply reflects good faith, opinion, advice, or professional judgment.

16.15 Refreshing VOW Listing Information

Participants operating a VOW shall cause the MLS Listing Information available on its VOW to be refreshed at least once every 12 hours. (Amended 11/2014)

16.16 Third Party Users of VOW

Except as provided in the National Association of REALTORS® VOW Policy, or any other applicable MLS Rules and Regulations, no Participant shall distribute, provide, or make accessible any portion of the MLS Listing Information to any person or entity.

16.17 Participant Privacy Policy Disclaimer

A Participant's VOW must display the Participant's privacy policy informing Registrants of all of the ways in which information that they provide may be used.

SECTION 17. ELECTRONIC KEY BOX SYSTEM

The following rules shall apply to MLS Participants and Subscribers of the MLS Now Electronic Key box System. These rules have been established by the MLS and shall remain in full force and effect until changed or modified by the Directors of MLS.

17.1 Definitions

1. MLS:
MLS Now (Multiple Listing Service)
2. MLS Participant or Subscriber:
Any principal or non-principal broker, sales licensee, licensed or certified appraiser who participates in the Electronic Key box System as a Primary Key holder.
3. Key holder:

An MLS Participant or Subscriber of the Electronic Key box System that has been issued either an eKEY by one of the Participating Boards of Realtors, MLS, or Supra.

4. Electronic Keybox System:

A key management system. Supra is the current provider.

5. Keybox:

Electronic Lockbox or ELB (iBox BT LE)– the device that holds the physical keys to a property.

6. eKEY:

Proprietary name for the Supra electronic key smartphone app used to access key boxes.

7. Key:

An eKEY

8. iBox BT LE:

Infrared (i) and Blue Tooth (BT) enabled Low Energy (LE) key box from Supra.

9. System Breach:

A situation where the Key box was tampered with and the house keys removed or stolen or where unlawful access to a property has occurred.

10. Participating Boards of Realtors:

Akron Cleveland Association of Realtors (ACAR),

East Central Association of Realtors (ECAR),

Lake/Geauga Association of Realtors (LGAR),

Lorain County Association of Realtors (LoCAR),

Medina County Board of Realtors (MCBOR),

Stark County Association of Realtors (SCAR),

Warren Area Board of Realtors (WABOR),

Youngstown/Columbiana Association of Realtors (YCAR)

and/or any other local Board of Realtors that elects to participate as approved by the Board of Directors.

17.2 PARTICIPATION

The Electronic Key box System is a service of the MLS and Participating Boards of Realtors. Each MLS Participant or Subscriber in good standing with MLS is entitled to one eKEY activation for the Electronic Key box System with MLS. Failure to maintain good standing with the MLS shall result in the automatic termination of Key access by the MLS.

Electronic Key box System participation requires the MLS Participant or Subscriber to execute a Lease Agreement prior to being issued a Key or Key box. MLS will also enforce all rules and regulations contained in the Lease Agreement.

A Key may not be loaned to any person with the exception of loans made necessary due to electronic failure of a Key. In the event of an electronic failure of the Key, the Key holder may only loan to, or borrow from, a Key holder associated with the same company. The MLS or Supra shall be notified immediately of an electronic failure.

Key holders are not permitted to loan Keys to licensed Agents, Appraisers, or Brokers that are not members of MLS.

17.3 FEES

The Electronic Key box System is a basic service of MLS and is included in MLS Dues. MLS Dues shall not be refundable after the 30th calendar day following the semi-annual dues billing due dates (e.g., March 1 and September 1). If such date is a Saturday, Sunday or holiday, this period shall extend until the next business day.

17.4 GENERAL POLICIES

Key boxes may not be placed on a property without written authority from the seller. This authority may be established in the Listing Contract or in a separate document created specifically for the purpose. Upon MLS being notified of a system breach, the Key and/or Key box used in the breach shall be deactivated immediately.

Key holders shall follow the showing instructions published in the MLS, any electronic showing service, or as provided by the listing brokerage. Key holders shall not remove contents of the key box for purposes other than showing the home and shall promptly return the contents to the key box upon exiting the property. The key box and/or contents shall not be removed from the property without prior consent of the listing agent.

Unauthorized access to a property or Key box is strictly prohibited. In the event there is evidence that an unauthorized access violation has occurred, punitive action may be issued in accordance with the Compliance and Enforcement section of these rules.

17.5 RIGHT TO LIMIT ACCESS

The MLS, and/or the Participating Board may refuse to issue or lease Electronic Keys, may terminate existing Key Lease Agreements, and may refuse to activate or reactivate any Key held by a Keyholder or Member, at its sole discretion or by direction of their Participating Broker after the occurrence of any of the following events:

- 1) Following arrest, and prior to conviction, for any felony or misdemeanor.
- 2) After conviction of a felony or misdemeanor.

- 3) For any detrimental act, in the determination of the MLS, and/or the Participating Board, that relates to the real estate business or puts clients, customers, or other real estate professionals at risk.

Factors that may be considered in making such determinations include but are not limited to the nature and seriousness of the crime:

- 1) the relationship of the crime to the purposes for limiting Key box access.
- 2) the extent to which access (or continued access) might afford opportunities to engage in a similar act.
- 3) the extent and nature of past criminal activity.
- 4) time since criminal activity was engaged in.
- 5) evidence of rehabilitation while incarcerated or following release.

17.6 KEYBOXES AND KEYS

Keyholders are not required, but are encouraged, to place Electronic Key boxes on listed property.

Programming changes can be made by eKEY holders to their eKEY app at their discretion using the available software (Supraweb or Supra App).

The predetermined timed key box access is 7:00 a.m. to 9:30 p.m. EDT. Each Keyholder may, at the Keyholder's discretion, turn on or turn off or modify the predetermined timed access on each Key box using their eKey app. When the timed access is turned off, the Key box allows entry twenty-four (24) hours each day.

eKEYs may not be sold or transferred.

Key boxes may ONLY be transferred to other MLS Participants or Subscriber Members for use within the MLS Electronic Key box System until the current Contractual Lease Period has expired.

Note: The key boxes MUST stay within the MLS system.

A Keyholder who is leaving the real estate business, or otherwise terminating their Lease Agreement, must notify MLS to inactivate their eKEY.

In the event there is evidence that a Key sharing violation has occurred, punitive action may be taken in accordance with the Compliance and Enforcement section of these rules.

17.7 AFFILIATES

Affiliate members of any Participating Boards will not be eligible, nor will they be granted participation in the MLS Supra Lockbox service.

17.8 TERMINATION OF SERVICE

A Keyholder may terminate the lease at any time provided all other obligations as outlined in the Keyholder's contract has been met.

The Keyholder must notify the MLS, in writing, of their desire to terminate service.

17.9 COMPLIANCE AND ENFORCEMENT

The MLS Quality Assurance Department shall be responsible to the CEO and the MLS Board of Directors for the enforcement of the adopted Rules and Regulations, operating policies, procedures and systems.

The Quality Service Department Manager, CEO, or the COO, will facilitate all violation reports or complaints, and may resolve any issues prior to being escalated to the Board of Directors. If the Quality Assurance Department Manager cannot facilitate a resolution, the issue will be escalated to the COO and CEO for review and recommendation. The Quality Assurance Department shall give consideration to all written complaints from MLS Participants or Subscribers having to do with violations of these Rules and Regulations, provided the complaint is filed within 180 days of the facts relating to the alleged offense could have been known. Upon receipt by the MLS of a written complaint, the Respondent (accused) shall be advised, in writing, of the nature of the complaint and shall answer the complaint, in writing, within ten (10) days from receipt of the complaint. The QA Department shall then afford the Respondent the opportunity to present their defense before it prepares its findings and actions to the complaint. If found guilty of a violation of the Electronic Keybox Rules and Regulations, the MLS Quality Assurance Department shall prepare a recommendation to the COO and CEO and/or the MLS Board of Directors as to the disposition of the matter.

Within twenty (20) days of transmittal of this notification, the respondent may file an appeal with the Chairman of the MLS Board of Directors for a hearing before the Directors challenging the decision and/or recommendation for discipline.

The CEO is empowered to decide the case and impose penalties, consisting of one or more of the following:

- 1) Letter of Warning with copy to be placed in the MLS Participant or Subscriber file;
- 2) Letter of Reprimand with copy to be placed in the MLS Participant or Subscriber file;
- 3) A fine imposed on the MLS Participant, Subscriber or Affiliate Member not to exceed \$15,000;
- 4) Recommendation to the MLS Board of Directors that the MLS Participant or Subscriber is suspended from the Electronic Keybox System for a stated period of time. Following such suspension, the MLS Participant, Subscriber or Affiliate Member may rejoin the Electronic Keybox System only on the condition that a reinstatement fee of \$100 and all past due accounts are paid. Although membership rights, privileges and services are withdrawn as specified in the notice of suspension, membership continues, and the suspended MLS Participant or Subscriber remains obligated for payment of membership dues, and to abide by the Rules and Regulations during the period of suspension. Any failure to abide by the terms of suspension, or subsequent violation of the Rules and Regulations, shall be grounds for consideration as to possible extension of the suspension or expulsion from the Electronic Keybox System;
- 5) Referral to the Grievance Committee of the Local Board of Realtors as a Professional Standards Complaint (Article 1, Standard of Practice 1-16 and Article 3, Standard of Practice 3- 9);
- 6) Referral to the Ohio Division of Real Estate and Professional Licensing. (Added 1/2020)

SECTION 18. ORIENTATION

Any applicant for Participation and any licensee affiliated with a Participant who has access to and use of MLS- generated information shall complete an orientation program of no more than eight (8) classroom hours devoted to MLS Rules & Regulations and computer training related to MLS information entry and retrieval and the operation of the Service within thirty (30) days of access being provided.

Any new MLS Participants or Subscribers failing to complete the orientation within ninety (90) days after access has been provided as required by Section 7 will result in being fined and suspension of service to said Participant or Subscriber's MLS access until payment of fine and completion of Orientation. After 30 days, if orientation is not completed, another fine will be administered. The member will have 10 days to complete orientation and if orientation is not completed at that time, the member will be terminated.